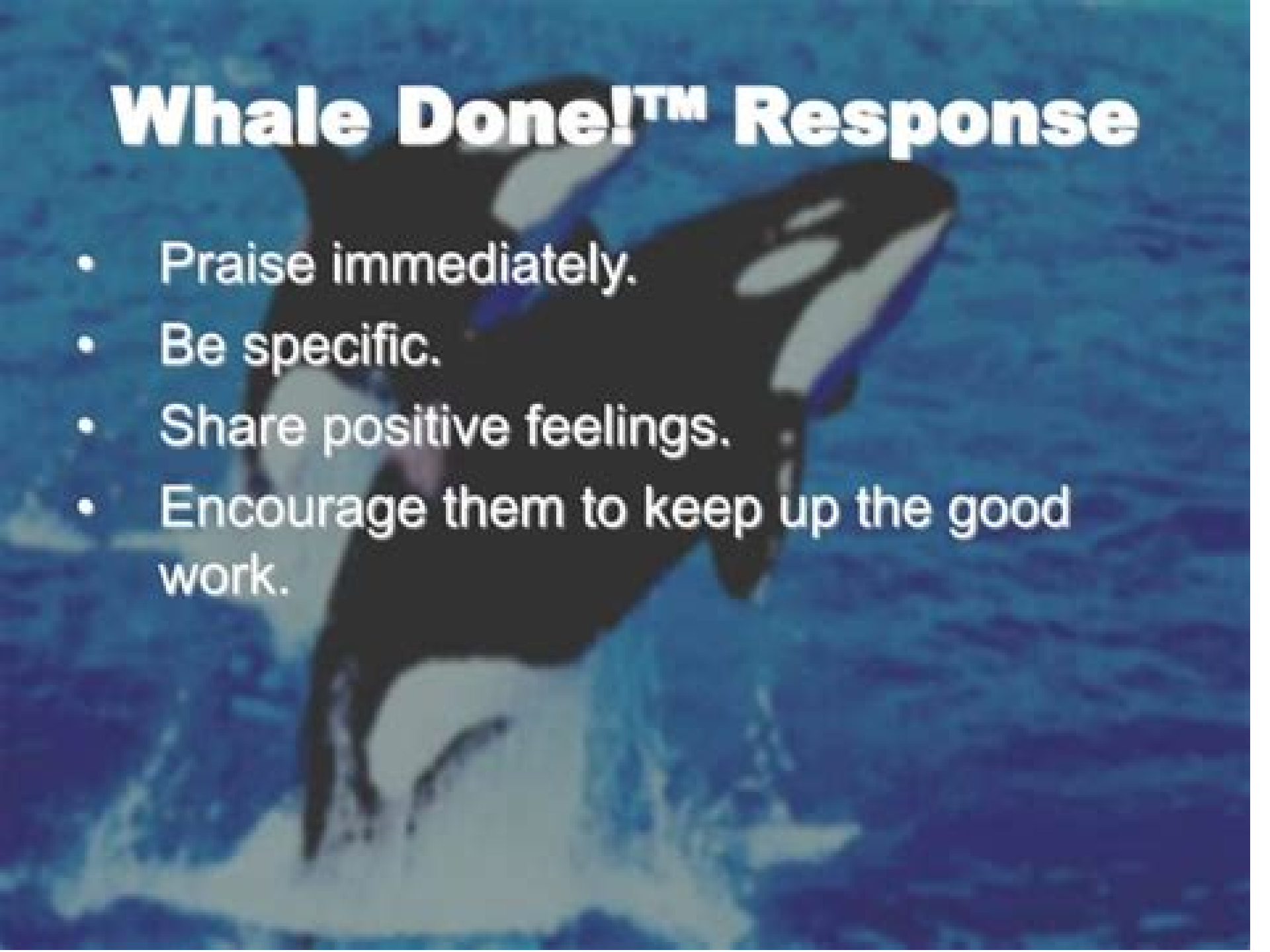


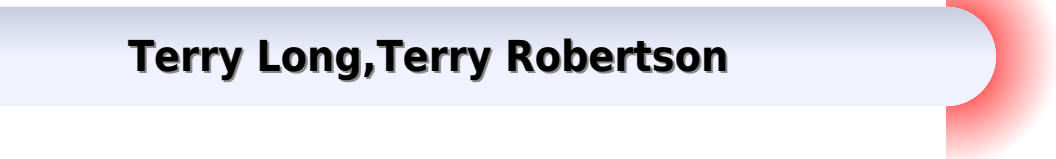
Whale Done!™ Response

- Praise immediately.
- Be specific.
- Share positive feelings.
- Encourage them to keep up the good work.



Whale Done The Power Of Positive Relationships

Terry Long, Terry Robertson



Whale Done The Power Of Positive Relationships:

Whale Done! Kenneth Blanchard, Thad Lacinak, Chuck Tompkins, Jim Ballard, 2003-02-03 A compendium of straightforward techniques on how to accentuate the positive and redirect the negative increasing productivity at work and at home What do your people at work and your spouse and kids at home have in common with a five ton killer whale Probably a whole lot more than you think according to top business consultant and mega bestselling author Ken Blanchard and his coauthors from SeaWorld In this moving and inspirational new book Blanchard explains that both whales and people perform better when you accentuate the positive He shows how using the techniques of animal trainers specifically those responsible for the killer whales of SeaWorld can supercharge your effectiveness at work and at home When gruff business manager and family man Wes Kingsley visited SeaWorld he marveled at the ability of the trainers to get these huge killer whales among the most feared predators in the ocean to perform amazing acrobatic leaps and dives Later talking to the chief trainer he learned their techniques of building trust accentuating the positive and redirecting negative behavior all of which make these extraordinary performances possible Kingsley took a hard look at his own often accusatory management style and recognized how some of his shortcomings as a manager spouse and father actually diminish trust and damage relationships He began to see the difference between GOTcha catching people doing things wrong and Whale Done catching people doing things right In Whale Done Ken Blanchard shows how to make accentuating the positive and redirecting the negative the best tools to increase productivity instead of creating situations that demoralize people These techniques are remarkably easy to master and can be applied equally well at home allowing readers to become better parents and more committed spouses in their happier and more successful personal lives *Whale Done! The Power of Positive Relationships* Ken Blanchard, 2004

The Whale Done School James Ballard, Cindy Zurchin, Thad Lacinak, 2012-06-07 THE WHALE DONE SCHOOL is the third in the Whale Done series focusing the proven power of positive attention on the process of educating children Based on an actual school turnaround story the fable demonstrates how students behavior and academic performance improves dramatically when teachers systematically employ the science of training killer whales i e building trust giving lots of attention to what their students do right and redirecting wrong behavior to positive outcomes *Whale Done Parenting* Ken Blanchard, Thad Lacinak, Chuck Tompkins, 2009-10-19 The authors of the New York Times bestseller *Whale Done* offer five simple and effective principles for coping with any parenting challenge Most parents feel frustrated with their children from time to time but killer whale trainer in training Amy Sheldrake has a unique perspective She marvels at the complex behaviors her superiors are able to coax out of these enormous beasts while she and her husband struggle to make their beloved and much smaller son Josh obey what seem like the simplest rules What does training killer whales have to do with raising children As this engrossing and unique parenting fable shows more than you d think In their New York Times bestseller *Whale Done* Ken Blanchard and his coauthors including two veteran marine mammal trainers showed how positive

training concepts used at places like SeaWorld could be adapted to the workplace In this new book they apply these same principles to parenting Once Amy and Matt get the hang of the five Whale Done principles they see a dramatic difference in overcoming challenges like following bedtime routines dealing with tantrums introducing new foods sharing avoiding overuse of the word no learning to care for a pet and instituting time outs Whale Done is much more than a set of techniques it is a way of looking at people and seeing the best that is in them Great leaders saints and sages have developed this skill Since most of us are less advanced than those paragons this book can serve as a guide for how to bring out the best in our children

Competing for Kids Kelly E. Middleton, 2018-07-12 When was the last time you reflected on the quality of customer service your school gives to your students As alternate forms of education become more prominent public education faces the challenge of losing its best and brightest students to the competition Competing for Kids is a full service manual for giving great customer service throughout your school district By implementing the concepts in this book public schools can become more appealing and more successful in retaining and attracting students Competing for Kids teaches How the best companies use customer service to compete at the highest level How these twenty one business concepts can help public schools better compete with other forms of education How to develop a district wide customer service plan for all staff members working in the public school arena

The Ah Ha's of Effective Relationships Gerald Prince, 2005-11 Alex Boden did everything Rivonia Technology asked him to do He streamlined his staff he increased sales He was a company man His clients remained loyal and appreciated Alex s honesty and devotion But there was a buyout and Alex s job may be in jeopardy The Ah Ha s of Effective Relationships follows Alex through a journey of self discovery He wants a challenging job one he can fully enjoy but first he must learn how best to manage his relationships His sources a Board of Directors are an unlikely and widely diverse group a veterinarian a CEO a lawyer an antiques dealer and a principal What Alex learns makes him a better sales manager a better father and a better husband He comes to understand that in the words of Gerald Prince versatility is not an act it s a habit practiced everyday Explore these questions and find the answers with Alex If people disagree with me what keeps them from speaking up Doesn t everyone think the same way I do Why are some people so confrontational What do others think about the way I interact with them

Set Yourself Up for Success (Collection) Ken Blanchard, Colleen Barrett, Garry Ridge, 2013-08-22 Once there was a remarkable person who led with love Her company succeeded where its competitors struggled Its customers were loyal its employees loved to work there and it was profitable year after year for decades This loving leader began her career as an executive secretary yet the company s founder chose her to succeed him as president When asked why he said Because she knows how to love people to success She is Colleen Barrett President Emeritus of Southwest Airlines Lead with LUV is an extraordinary wide ranging conversation between Barrett and the legendary Ken Blanchard author of The One Minute Manager Drawing on personal experience Barrett and Blanchard reveal why leading with love is the most powerful way to lead and how it can help you achieve truly amazing levels

of performance In Helping People Win at Work WD 40 Company President CEO Garry Ridge reveals how his company has used Blanchard s techniques to Partner for Performance with every employee and achieve unprecedented levels of employee engagement and commitment Ridge introduces WD 40 s performance review system explaining its goals its features and the cultural changes it required Next Ridge shares his leadership point of view what he expects of people what they can expect of him and where his beliefs about leadership and motivation came from Finally in Part IV Ken Blanchard explains why WD 40 s Partnering for Performance program works so well and how it can work for you too This book isn t about cheerleading it s about transforming performance review one step at a time and reaping record breaking results **The Essential Ken**

Blanchard Collection Ken Blanchard,Garry Ridge,Colleen Barrett,2011-01-04 Extraordinary techniques for Leading at a Higher Level from Ken Blanchard and two of the world s most successful business leaders Get 30 years of Ken Blanchard s breakthrough leadership techniques and see how great leaders apply them Leading at a Higher Level guides you through developing high performance organizations and teams In Helping People Win at Work Blanchard and WD 40 s Garry Ridge help you Partner for Performance with every employee In Lead with Luv Blanchard and Southwest Airlines Colleen Barrett help you achieve amazing results by leading with love From world renowned organizational leaders and innovators Ken Blanchard Garry Ridge and Colleen Barrett **Improve Your Career Performance (Collection)** Ken Blanchard,Garry Ridge,2013-08-19 In Leading at a Higher Level Updated Edition Blanchard and his colleagues bring together everything they ve learned about world class leadership You ll discover how to create targets and visions based on the triple bottom line and make sure people know who you are where you re going and the values that will guide your journey From start to finish this book extends Blanchard s breakthrough work on delivering legendary customer service creating raving fans and building Partnerships for Performance that empower everyone who works for and with you Updated throughout this new edition contains two powerful important new chapters one on coaching to create higher level leaders and another on creating a higher level culture throughout your organization It also offers the definitive most up to date techniques for leading yourself individuals teams and entire organizations Most importantly it will help you dig deep within discover the personal leadership point of view all great leaders possess and apply it throughout your entire life In Helping People Win at Work WD 40 Company President CEO Garry Ridge reveals how his company has used Blanchard s techniques to Partner for Performance with every employee and achieve unprecedented levels of employee engagement and commitment Ridge introduces WD 40 s performance review system explaining its goals its features and the cultural changes it required Next Ridge shares his leadership point of view what he expects of people what they can expect of him and where his beliefs about leadership and motivation came from Finally in Part IV Ken Blanchard explains why WD 40 s Partnering for Performance program works so well and how it can work for you too This book isn t about cheerleading it s about transforming performance review one step at a time and reaping record breaking results **Improving Your School One Week at a Time** Jeffrey Zoul,Spiri

Diamantis Howard,2024-06-19 Learn how you can work more effectively with your staff to improve your school In this unique book Jeffrey Zoul and Spiri Diamantis Howard reveal how a powerful tool Friday Focus emails or newsletters can help school principals communicate more proactively and consistently with their teachers while improving instruction and morale The chapters cover 37 Friday Focus memos which are organized around the school year and which cover topics such as student behavior teacher observations parent teacher conferences and more This updated second edition offers suggestions for additional areas including artificial intelligence and equity hope microlearning universal design for learning engaging the families of ELLs online relationship building and gamification Whether you re a new or veteran school leader these inspiring messages will help you work alongside your staff as change agents for school improvement *You Have to Go to School - You're the Principal!* Paul G. Young,2004-04-08 Whether you have just picked up the keys to your first school or you ve been a principal for decades the suggestions from Paul Young should be required and fast reading for every school leader This little book is packed with good ideas The best part these solid tips remain constant over time and will be just as meaningful each time you pick up the book From the Foreword by Vincent Ferrandino Executive Director National Association of Elementary School Principals Sharpen your leadership skills and lead your school skillfully What if you already had thirty years experience on your first day as a principal What if after 20 years as a principal you felt as fresh and energized as you did on your first day Principals need encouragement and revitalization for their school and their careers Full of simple rules and meaningful insights this indispensable compilation of suggestions and recommendations speaks to all principals You Have to Go to School You re the Principal offers tips aligned to NAESP standards for principals and beyond from health advice to people skills Paul Young has interacted with scores of principals during his career and his tenure as president of the NAESP Now let his experience work for you as he addresses Building partnerships with parents and community for students success Maintaining character in the face of adversity Reducing paperwork while getting organized Remembering names and fostering relationships with staff and students Determining your fundamental beliefs about education Everything you do is to become a focused effective instructional leader Now you can meet each challenge and interruption as an opportunity each day with renewed hope and energy *The AMA Dictionary of Business and Management* George Thomas Kurian,2013 Now students instructors and professionals everywhere can find clear authoritative explanations of more than 6 000 key business terms Prepared by a noted encyclopedist The AMA Dictionary of Business and Management covers a vast range of terminology from all areas of business including management strategy finance human resources economics marketing sales insurance and international business The book explains accounting rules legal terminology slang and buzzwords acronyms management theories historical figures economic concepts performance metrics and more all the crucial ideas that have transformed business practices and management science in the past 25 years In addition to concise definitions this indispensable reference includes longer entries for ideas needing more elaborate explanations as well as a

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attachment activities novel games a tantrum solution and most importantly a love and consequences approach Parent management training has long been seen as the hallmark of treatment for ODD but the FAST program moves this training into the twenty first century Breaking Up With ODD teaches parents to re establish attachment with their child through play praise affection and monitoring and in the end teaches the child how to show their best side to the world *Foundations of Therapeutic Recreation* Terry Long, Terry Robertson, 2019-01-31 *Foundations of Therapeutic Recreation* Second Edition introduces students to the many career possibilities in the field of therapeutic recreation Drawing on the combined wisdom and expertise of editors Terry Long and Terry Robertson as well as 20 contributing authors who represent a broad spectrum of experiences within the discipline the text provides the foundational concepts that are essential for understanding the profession One of the more significant updates to the second edition of *Foundations of Therapeutic Recreation* is a more contemporary description of models of practice including significant attention to strength based models and approaches to practice In addition the second edition has been updated to reflect current National Council for Therapeutic Recreation Certification NCTRC requirements for obtaining the Certified Therapeutic Recreation Specialist CTRS credential Other updates to this edition include the following Integration of more global perspectives on therapeutic recreation Greater emphasis of evidence based practice for designing and delivering enjoyable and beneficial therapeutic recreation interventions Streamlined content and reorganized chapters to facilitate a natural progression throughout the semester Each chapter contains a summary and discussion questions to help assess and promote retention of key concepts In addition case studies provide students with a glimpse of client issues they may face in the future and professional profiles highlight outstanding professionals in the field Students will discover potential areas in which therapeutic recreation can be practiced including mental health centers programs for those with developmental disabilities physical rehabilitation facilities youth development programs and programs for the aging population and will also be exposed to potential changes and uses of therapeutic recreation as technology innovations public policy and service demand trends evolve Plus instructors will find a suite of ancillaries to assist in managing their course The instructor guide includes learning objectives for each chapter along with sample classroom activities and assignments The test bank has been expanded and the presentation package has undergone significant revisions to reflect the content of the text *Foundations of Therapeutic Recreation* Second Edition provides students with evidence based information on fundamental concepts in the field of therapeutic recreation With a reader friendly format and engaging style this text will help students explore the various career possibilities in the field

The Other Side of the Desk Lisa Parry, 2010-03-15 *The Other Side of the Desk* explores the world of the principal with stories that capture readers attention and moves them through the daily life of a school leader Humorous and heart wrenching memories fill each page as the author retells the stories that challenged her and affected her daily life as the principal of an elementary campus Tareilo s experiences as a principal ranged from dealing with difficult teachers and

parents to stories that will touch the lives of any educator She reveals the working world of the principal in a clear and sometimes frank language with the intent to bolster and support newly positioned principals and reignite the leadership fire for those with many years of experience From beginning to end *The Other Side of the Desk* invites readers into a leadership experience that will have them laughing crying and believing that they too can make a difference in the lives of children

180 Ways to Spread Contagious Enthusiasm Barbara A. Glanz,2006 Happy workers will be more productive workers In this heartwarming handbook best selling author Barbara Glanz gives you 180 morale boosting ideas to help you bring more caring communication respect and appreciation to the place where you work Whether you are an employee or a manager you can learn to spread your contagious enthusiasm and make a difference every single day Leading Teams with Integrity Stedman Graham,Ken Blanchard,Jon Huntsman,Doug Lennick,Fred Kiel Ph.D.,2012-05-14 Know who you are and what you stand for and use that knowledge to become a truly great leader Four great books help you become a more focused honorable successful leader In *Identity Your Passport to Success* Stedman Graham reveals why success in life flows from establishing your authentic identity first within yourself and then outside in the world Graham provides a working definition of identity shares powerful insights about why it s so important offers a process and structure for your own journey and introduces his patented 9 Step Plan for Success™ In *Leading at a Higher Level Revised and Expanded Edition* the legendary Ken Blanchard and his colleagues bring together everything they ve learned about world class leadership Discover how to create targets and visions based on the triple bottom line and make sure people know who you are where you re going and the values that will guide your journey In *Winners Never Cheat* Jon M Huntsman shows how to succeed at the top without sacrificing principles that make life worth living Huntsman personally built a 12 billion company from scratch the old fashioned way with integrity Now he tells you how he did it and how you can too Finally in *Moral Intelligence 2.0* Doug Lennick and Fred Kiel demonstrate why sustainable optimal business performance requires superior moral and emotional competencies Using new case studies they identify connections between moral intelligence and higher levels of trust engagement retention and innovation Readers will find specific guidance on moral leadership in both large organizations and entrepreneurial ventures plus a new step by step plan for measuring and strengthening organizational integrity responsibility compassion forgiveness and more From world renowned experts in team building and team leadership including Stedman Graham Ken Blanchard Jon M Huntsman Doug Lennick and Fred Kiel

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