

The Mindset and Strategies of Successful Entrepreneurs

Winning Ways Insider Secrets For Business Success

Elinor Stutz

Winning Ways Insider Secrets For Business Success:

Winning Ways Ken Sherman, John Herring, Kim Lenz, Lori Neff, Patricia Pivonka, Jennifer Riggs, Tim Rochford, Doug Rusk, Christopher Soto, Jason Wiseman, 2015-08-24 In this powerful guide business leaders and entrepreneurs Ken Sherman Dr Patricia Pivonka John Herring Kim Lenz Chris Soto Doug Rusk Tim Rochford Lori Neff Jennifer Riggs and Jason Wiseman have teamed up to share with you their Winning Ways offering insight into their insider secrets for creating business success Winning Ways Insider Secrets for Business Success offers a glimpse into the thoughts strategies and plans of these highly successful entrepreneurs who work in more than 8 different industries serving clients all over the Northern hemisphere Winning Ways explores the experience and secrets of these successful entrepreneurs by uncovering their earliest roots starting down the path of entrepreneurship to looking at their toughest failures how they overcame obstacles revealing their inner mindset and tracing their path to business success By reading about their business strategy and discovering how exactly they came to be so successful at what they so you can learn about the key habits actions and traits of success and apply them to your own business In this unique guide real entrepreneurs CEO s and business owners in different industries share with you and show you how those traits look out in the real world in practice The brain child of authority marketing expert Ken Sherman Managing Partner of GoProLocal Winning Ways seeks to give back to the business community by encouraging small business start ups and hungry entrepreneurs to have the confidence to succeed Sherman says I m very excited to have worked with a wonderful team of highly successful business owners CEO s and Entrepreneurs to create Winning Ways They are an amazing group of people who believe in the power of entrepreneurship to change lives and they truly wish to help others find success just a little bit quicker and faster than they may have found it themselves with a few less bumps and lessons learned the hard way for those who follow in their footsteps In his book The World Is Flat A Brief History of the Twenty first Century Thomas Friedman describes this type of entrepreneur as a social entrepreneur Socially minded entrepreneurs are gravely needed today to guide and encourage the next generation of business people to be creative solve the world's problems and one day be in a position to give back and pay it forward themselves Friedman writes One of the newest figures to emerge on the world stage in recent years is the social entrepreneur This is usually someone who burns with desire to make a positive social impact on the world but believes that the best way of doing it is as the saying goes not by giving poor people a fish and feeding them for a day but by teaching them to fish in hopes of feeding them for a lifetime I have come to know several social entrepreneurs in recent years and most combine a business school brain with a social worker's heart. The triple convergence and the flattening of the world have been a godsend for them. Those who get it and are adapting to it have begun launching some very innovative projects With their contribution to Winning Ways authors Ken Sherman Dr Patricia Pivonka John Herring Kim Lenz Christopher Soto Doug Rusk Tim Rochford Lori Neff Jennifer Riggs and Jason Wiseman all proudly join the ranks of social entrepreneurs who give back The 9 Insider's Secrets to

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