

To: Whom it May Concern Date: 20 August, 2015 Subject: Recommendation for Nicolas Saugnac

Nicolas Saugnac served as marketing intern for Swiftsure Yacht from September 1st, 2014 until June 30th, 2015. As president and broker at Swiftsure Yachts, I was his supervisor and worked closely with him each day. Swiftsure Yachts Inc. is a yacht brokerage and service company based in Seattle and engaged in worldwide yacht sales.

Nicolas showed strong initiative and perseverance by seeking out this internship and during the year with our firm. He quickly learned our mission, values, and systems to become a contributing member of our small team of brokers and support staff. He easily managed the transition from school in Europe to living and working in Seattle. Nicolas even taught skiing and joined the crew of a local racing sailboat while here.

During the year he demonstrated excellent computer skills and fluency with many different software programs including MS Excel, Adobe Premiere, MS Powerpoint, and Google Analytics. He proved invaluable with our transition to a new Wordpress website platform and was very involved with the design, content, implementation, and evaluation of this website. He also made significant contributions and updates to our overall graphics and sales material portfolio. He pushed Swiftsure Yachts to employ new resources such as spherical photography and photo constellations to provide virtual tours of our listings. He exploited low cost social media and internet venues to promulgate our image and exposure.

I was also impressed by Nicolas' ability to interact with clients and vendors. He worked at three different boat shows including a major yachting show in Miami. His maturity and worldliness impressed customers and colleagues. He showed great perception about how specific products might appeal to certain clients and how best to market this products.

As a small firm who has never had an intern, I was uncertain about how this internship would work out. Nicolas provided us with more contributions than we expected. I'm skeptical if we would be so lucky to find another intern with such strong skills, good attitude, and willingness to work hard.

Respectfully Submitted,

Peter M. McGonagle President

Yacht Club Recommendation Letter

Norm Friberg

Yacht Club Recommendation Letter:

The Colors of Deception Norm Friberg, 2003 Bob Weber is The Sailing Detective Welcome to his world Bob Weber s proven expertise in the unravelling of sailing disasters makes him the investigator of choice when a young man disappears from a chartered yacht Hired by a mysterious alluring woman to find her missing boyfriend Weber unearths a baffling series of clues and finds himself drawn into a menacing seductive and deadly chain of events He finds he can believe in only one thing that no one is telling the whole truth Weber must rely on his own instincts to uncover the astonishing motive behind the web of deceit and then to think his way out of the most dangerous situation he has ever faced The Colors of Deception is the first in Norm Friberg's series of Bob Weber novels Learn more about Bob Weber and his adventures at thesailingdetective National Mall Plan ,2010 Annual Report ... Canada. Department of Railways and Canals, 1894 com the Holyoke Hydroelectric Project on the Connecticut River ,1999 Designation of Dredged Material Disposal Sites in Central and Western Long Island Sound, Connecticut and New York, 2004 **Sessional Papers of the Dominion of** Canada Canada. Parliament, 1894 Report of the Dominion fishery commission on the fisheries of the province of Ontario Networks of Influence and Power Robert Lee, 2023-12-01 During the 1893 issued as vol 26 no 7 supplement nineteenth century Liverpool became the heart of an international maritime network As the second city of Empire its merchants and shipowners operated within a transnational commercial and financial system while its trading connections stimulated the development of new markets and their integration within an increasingly global economy This ground breaking volume brings together ten original contributions that reflect upon the development of the city s business community from the early nineteenth century to the outbreak of the First World War with an emphasis on the period from 1851 to 1912 It offers the first detailed analysis of Liverpool s merchant community within a conceptual and historiographical framework which focuses on the economic social and cultural role of business elites in the nineteenth century It explores the extent to which business success was predicated on the maintenance of networks of trust analyses the importance of business culture in structuring commercial operations and discusses the role of ethics trust and reputation within the changing framework of the business environment Particular attention is paid to the role of women and the important contribution of the family to commercial success and the maintenance of social networks Changes in business practice and social networks are also examined within a spatial context in order to assess the impact of the development of a distinct commercial centre and the clustering of commercial activity on interaction reputation and trust while particular attention is paid to the effect of suburbanization on existing associational networks the social cohesiveness of business culture and the cultural identity of the merchant community as a whole Dispute Resolution in the 34th America's Cup Henry Peter, 2015-11-24 The America's Cup continues to evolve as the preeminent sporting contest in the world of sailing and is one of the greatest contests in the world of sport In its long and colorful history disputes around the match have not only added

major extra publicity to the event's great popular appeal but also spawned a wealth of judicial and arbitral decisions that have become influential on the sport of sailing This book continuing the tradition of Kluwer Law International s earlier publications on the 31st 32nd and 33rd America's Cup offers richly detailed expert commentary along with the decision texts themselves on the judgments of various courts and other dispute resolution bodies delivered during the tumultuous 34th America's Cup Since there is no official record of many of these documents this book is the only source that presents them together in a single volume with the added benefit of commentary Among the aspects covered are the following all decisions issued by the 34th America's Cup International Jury as well as related decisions or awards rendered by other bodies ISAF Disciplinary Commission ISAF Review Board and the Court of Arbitration for Sport judgments of the New York Supreme Court and its Appellate Division regarding the rejection of the African Diaspora Maritime Corporation application to compete to be a defender the pivotal Jury decision affirming that the AC72 yacht could be made to foil on its centreboards and rudders dramatically increasing its speed the first time ever Youth America's Cup and the extensive mediation concerning safety recommendations following the death of a sailor A general introduction surveys the most important and peculiar issues pertaining to the event Written not only as a comprehensive legal record of the 34th America's Cup but also with a view to favor future matches and to limit the possibilities of new controversies the book takes a significant step toward ensuring that disputes are dealt with by arbitration and not by lengthy costly and uncertain state court proceedings In this way the book provides invaluable guidance for trustees competitors and event officials not only for the America's Cup but by extension to other major international sporting events Steamboat-Inspection Service United States. Congress. House. Committee on Merchant Marine and Fisheries, 1916 Progress Report of the International Joint Commission on the Reference by the United States and Canada in Re Levels of the Lake of the Woods and Its Tributary Waters and Their Future Regulation and Control, Including Public Hearings at International Falls and Warroad, Minn., and Kenora, Ontario International Joint Commission.1914 Motor Boats United States. Congress. House. Committee on Merchant Marine and Fisheries, 1916 The Pharmaceutical Journal and Pharmacist ,1922 An Odd Odyssey Glen David Short, 2001 This book is about the

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