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WINNERS NEVER CHEAT

—*Even in Difficult Times*—

JON M. HUNTSMAN

Foreword by CNN's **Glenn Beck**

Winners Never Cheat Even In Difficult Times New And Expanded Edition

Jon Huntsman



Winners Never Cheat Even In Difficult Times New And Expanded Edition:

Winners Never Cheat Jon M. Huntsman, 2009 This book sets out to remind readers why they work and why they were chosen to lead It s about finding the bravery to act on what they know is right and building teams with the same courage Above all it s about winning the right way **Winners Never Cheat** Jon Huntsman, 2008-10-29 The nationwide bestseller fully updated for today s tough times and worldwide financial crises Everyone does it Everyone cheats Cuts corners Tells lies Maybe it was different once Not today If you want to succeed in this economic climate you simply have to make compromises Right Wrong You can succeed at the highest levels without sacrificing the principles that make life worth living The proof You re holding it Jon M Huntsman built a 12 billion company from scratch the old fashioned way with integrity There were short term costs and difficult decisions There were tough times Times just like today But ultimately leading with integrity wasn t just personally right for Huntsman it also proved to be the best business strategy In **Winners Never Cheat** Huntsman tells you how he did it and how you can too This book is about remembering why you work and why you were chosen to lead It s about finding the bravery to act on what you know is right no matter what you re up against It s about winning The right way Think about the kind of person you want to do business with Then be that person and use this book to get you there Author royalties from this book go to the Huntsman Cancer Foundation The way Jon conducts his business and lives his life will not only inspire you to be a better person citizen and entrepreneur it also will give you hope that the good guys don t finish last Glenn Beck Jon Huntsman is a different breed He believes business is a creative endeavor similar to a theater production wherein integrity must be the central character Larry King CNN Jon Huntsman s own life and personal values lend credence to his words He walks his ethical talk Neil Cavuto Fox News This book could put me out of business Nobody would be happier about it than me Wayne Reaud Trial Attorney Get Mad, Not Even Jon Huntsman, 2010-03-01 This is the eBook version of the printed book This Element is an excerpt from **Winners Never Cheat Even in Difficult Times** ISBN 9780137009039 by Jon M Huntsman Available in print and digital formats Move forward and put it behind you how to overcome the thirst for revenge before it destroys your future Many of us have been injured emotionally at one time or another in one way or another hurt by family friends business colleagues news media politicians whatever and the bitter urge to strike back becomes our first reaction There is a better more productive route Move on Put things behind you *Sticking It Out in Tough Times (Collection)* Doug Lennick, Fred Kiel Ph.D., Jon Huntsman, 2013-08-22 In *Moral Intelligence 2.0* Lennick and Kiel extensively identify the moral components at the heart of the recent financial crisis and illuminate the monetary and human costs of failed moral leadership in global finance business and government The authors begin by systematically defining the principles of moral intelligence and the behavioral competencies associated with them Next they demonstrate why sustainable optimal performance on both an individual and organizational level requires the development and application of superior moral and emotional competencies Using many new examples and real case studies and new interviews with key

business leaders they identify connections between moral intelligence and higher levels of trust engagement retention and innovation Readers will find specific guidance on moral leadership in both large organizations and entrepreneurial ventures as well as a new practical step by step plan for measuring and strengthening every component of moral intelligence from integrity and responsibility to compassion and forgiveness In Jon Huntsman s *Winners Never Cheat Even In Difficult Times* Who s Jon Huntsman Someone who started with practically nothing and made it to Forbes list of America s Top 100 richest people a self made multi billionaire This book presents the lessons of his lifetime in business a life that has included the best of times and the worst The first edition became an instant classic now Huntsman has thoroughly updated it with new chapters on maintaining your principles in difficult times when dishonest sharks seem to be everywhere This is no mere exhortation it s as practical as a book can get It s about how you listen to your moral compass even as others ignore theirs It s about building teams with higher values sharing success and taking responsibility earning the rewards that only come with giving back Huntsman built his career and fortune on these principles You don t live them just to win you live them because they re right But in an age of cheating and scandal Huntsman s life proves honesty is more than right it s your biggest competitive differentiator So consider what kind of person you want to do business with Then be that person and use this book to get you there All author royalties from this book go to the Huntsman Cancer Foundation

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