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Zilch Nancy Lublin, 2010-06-24 A leading not for profit CEO on smart ways companies can cut costs while improving results As CEO of the youth volunteering organization Do Something Nancy Lublin has overseen its dramatic growth since 2003 She helped it evolve from a debt ridden stodgy not for profit to a fast moving buzz driven magnet for teens Do Something now draws more than one million monthly hits on its Web site while dispensing millions in grant money to young people with good ideas and a hunger to help others Lublin now shows why the best not for profits are brilliant at doing more with less and what the mainstream business world can learn from them especially in tough times For instance organizations like Do Something are tops at motivating people with nonfinancial incentives and doing effective grassroots marketing on a shoestring budget Lublin's book distills the best lessons and stories from her career and includes interviews with other leaders of flourishing not for profits such as Wendy Kopp of Teach for America Adam Sterling of Save Darfur and John Lilly of Mozilla

Standing on the Sun Christopher Meyer, 2012-01-31 For half a century the US has sat at the center of the global economic system and Western style capitalism has dominated Now it is no secret that the center of gravity is shifting The advanced economies that in 2000 consumed 75% of the world's output will by 2050 consume just 32% Meanwhile the emerging economies of the world Brazil India China and others will surge forward As these fast growing low income economies mature will they adopt the practices of the old guard Or will they make their own way and create the next prevailing version of capitalism What new opportunities will that create for firms around the world Standing on the Sun tackles these questions with fresh ideas and provocative examples Based on firsthand observations of companies defying capitalism's old rules yet prospering the authors outline new principles for commercial success Among them The obsession with return on equity gives way to more broad based measurements of success Adam Smith's invisible hand of the market is redeemed by the invisible handshake of collaborative networks Businesses take ownership of the impacts they now call externalities Those who need to understand the emerging shape of global capitalism will benefit from Standing on the Sun

The Nonprofit Imagineers Ben Vorspan, 2023-05-25 What do Disney Imagineering and nonprofit organizations have in common More than you think Although nonprofits are rarely known as creative powerhouses we'll explore how to use the same principles that make Disney Imagineering the gold standard of imaginative thinking to transform your organization into an equally inventive and creative environment The Nonprofit Imagineers explores how more innovation can happen at nonprofits no matter how small the budget how meager the staff how tight the board oversight or how limited the time commitment Using more than 100 real life examples from theme parks movies and Walt Disney's life you will come away inspired to experiment with Disney Imagineering principles such as blue sky meetings

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Shift and Reset Brian Reich, 2011-07-05 Essential strategies the nonprofit community can use to take advantage of rapidly changing technologies and new communication methods in our ultra connected society In these challenging economic times it is more important than ever for nonprofits to focus on shaping policy building capacity developing talent improving their marketing and promotion fundraising and developing partnerships collaboration for organizational success Shift Reset Strategies for Supporting Causes in a Connected Society teaches the nonprofit social change philanthropy cause community how to take advantage of rapidly changing technologies and new communication ecosystem that exist in our connected society Addresses the most critical challenges facing the nonprofit social change philanthropy cause community Re envisions how we support causes and address serious issues in our connected society Outlines how organizations must operate and what happens when they don't re think their work Features interviews with over twenty five leading thinkers authors organizational leaders Innovative and right on time Shift Reset equips nonprofit professionals with a set of three core principles a five step checklist of immediate action items as well as a list of ten must read items The XYZ Factor DoSomething.org, Nancy Lublin, Alyssa Ruderman, 2014-10-20 Make a bigger impact with a new approach to strategy funding engagement and more The XYZ Factor describes how organizations can build social movements and create change regardless of org type or size Based on the model used by DoSomething.org the book features impact stories engagement models and proven tactics from the field Designed for organizations looking to make a bigger social impact this helpful guide provides a fresh take on organizational culture emphasizing creative thinking and the strategic use of data brand corporate partnerships and strategic partners Readers will find practical advice on zero dollar marketing user engagement and acquisition and candid discussion on program analysis and knowing when to give the green light DoSomething.org spearheads national campaigns so 13 to 25 year olds can make an impact without ever needing money an adult or a car Their 2.6 million members make impact on every cause from bullying violence sex relationships discrimination the environment and everything in between This book provides companies and organizations with the tools techniques and insights they need to create their own impact culture and affect BIG change It covers DoSomething's approach to creative thinking culture interns data brand partnerships fighting for the user and more Create an impact culture that affects big change Discover the secrets to engagement and effective impact strategy Learn the tricks that increase impact while reducing program costs Organizations around the world want to know the secrets to DoSomething's success Is it the people the strategy the causes the marketing or something more ephemeral This book divulges those secrets straight from the source in a practical way that empowers other organizations to follow suit For anyone ready to see real change The XYZ Factor can help make it happen

Smart Leadership - Wise Leadership Christopher Steed, 2017-07-14 There is a strong link between organisational culture and profit after all a happy workforce is a productive workforce Yet a culture of inertia rather than innovation prevails in many organisations Wise leaders however know how to work with the grain of human value and worth harnessing it so as to add shared value both for the organisation and for the good of society So how can astute leaders set the right conditions for creativity and cultivate non economic goods such as time and relationships that make for a happy effective workforce The author proposes the notion of organisational culture as environments of value wherein inner value translated into external value is embedded within the triple bottom line and indeed an awareness of how an organisation is like a force field it exercises power and leaves a footprint This construct informs the emerging concept of Shared Value as requiring five literacies about Shareholder value and return for risk Value for the social environment linked to respect for the natural environment Inner value of those in the enterprise which when unlocked releases energies and adds value Nurture of non quantifiable qualities that promote human flourishing Understandings of how power relations distort the way organisations operate He clearly signposts the link between promoting an environment of value within which these literacies flourish and the added value for the organisation arising from such a culture *Humanizing Healthcare Reforms* Gerald A.

Arbuckle, Maria Theresa Ho, 2012-10-01 This book looks at the current turmoil facing contemporary healthcare systems worldwide which has resulted from relentless reorganization being imposed upon them and argues for a return to a values based approach to healthcare Writing from the unique and fresh perspective of social anthropology the author takes a highly logical approach to practice and emphasizes the importance of values such as compassion solidarity and social justice He stipulates that without being able to clearly identify the values and goals that unite its members healthcare organizations are unlikely to be able to meet the demands of the constant and varied pressures they face and explains how individuals at every level in healthcare can contribute to positive change within their organizations This much needed and highly accessible book will be essential reading for anyone interested in healthcare reform from clinicians and nurses to managers and policy makers as well as the interested reader *Monetizing Innovation* Madhavan Ramanujam, Georg Tacke, 2016-05-02

Surprising rules for successful monetization Innovation is the most important driver of growth Today more than ever companies need to innovate to survive But successful innovation measured in dollars and cents is a very hard target to hit Companies obsess over being creative and innovative and spend significant time and expense in designing and building products yet struggle to monetize them 72% of innovations fail to meet their financial targets or fail entirely Many companies have come to accept that a high failure rate and the billions of dollars lost annually is just the cost of doing business Monetizing Innovations argues that this is tragic wasteful and wrong Radically improving the odds that your innovation will succeed is just a matter of removing the guesswork That happens when you put customer demand and willingness to pay in the driver seat when you design the product around the price It s a new paradigm and that opens the door to true game

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