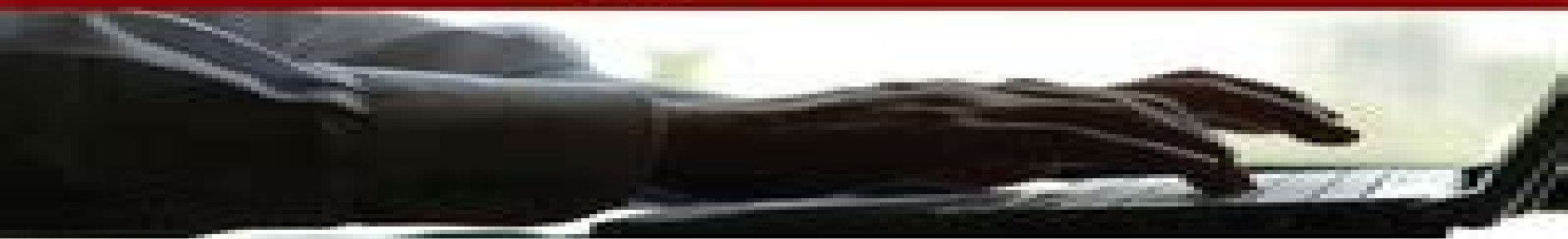
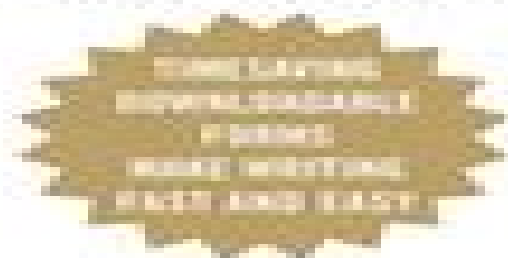


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Writing Archaeology, Second Edition Brian M. Fagan, 2016-06-03 New edition of the practical guide to writing for archaeologists penned by America s best known archaeological writer It contains new material on academic writing and working in the digital environment

Proposal Writing Soraya M. Coley, Cynthia A. Scheinberg, 2008 This book is written primarily for students or beginning to moderately experienced grantwriters working in nonprofit corporations school districts or city or county agencies and provides a step by step guide to writing a successful grant proposal The third edition has been retitled Proposal Writing The New Grantsmanship and Funding Strategies because the authors have broadened their scope while still maintaining the aspects that made the previous editions bestsellers A new organization provides greater coherence and logic in the presentation of the chapters Throughout the book readers are presented with agency organizational analyses using a conceptual framework that is tied to a theoretical perspective about the desired outcomes This framework provides the coherence for the book and assists individuals with the mechanics of writing and challenges them to understand why a particular strategy and with what desired and measurable outcome are they seeking The book also conveys the new grantsmanship which is essential for navigating the economic political and social dimensions of proposal and grant writing

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