

WHAT EVERY BODY IS SAYING

An Ex-FBI Agent's Guide
to Speed-Reading People



JOE NAVARRO

with Marvin Karlins, Ph.D.

What Everybody Is Saying

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you know This is learning to intuit Separate but equally powerful is the emotional mind the one that feels and empathizes Learning to feel brings the self to its sensitive sensual and stimulating dimension Next learning to do puts into action everything that one thinks intuit and feels This is followed by the need to transmit and receive messages both trivial and important in learning to communicate Raising the level of the self to assume greater responsibility and accept personal accountability for other is learning to lead Finally there is full self actualization and total human development in learning to be At this height of personal excellence the five pillars of being and becoming conspire to transform the self towards transcendence These elevating pillars are wonderment a wider world view wisdom walking the way of the spirit and the will to live

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