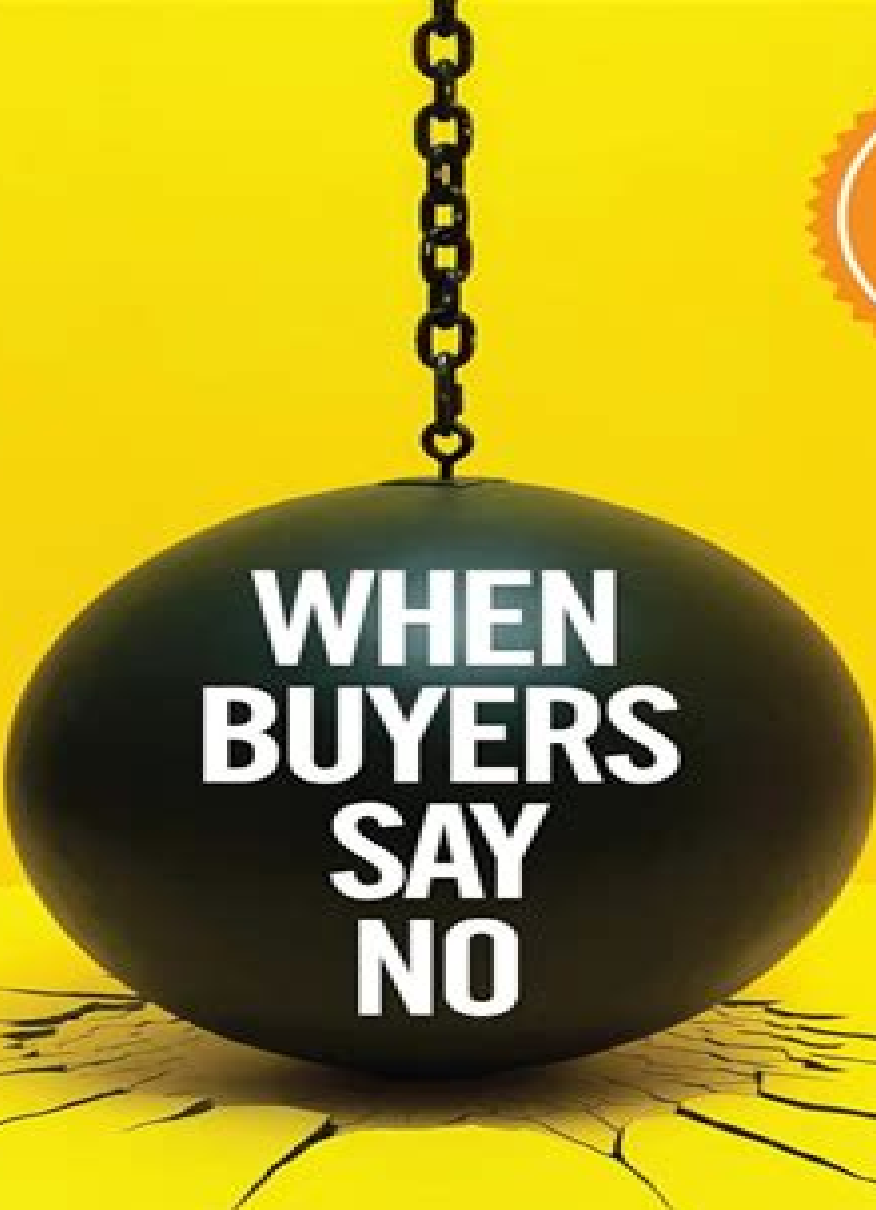


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When Buyers Say No Hopkins Tom Katt Ben J, 2014-07-04 Offers strategies and avenues for selling to reluctant buyers including the Circle of Persuasion an approach designed to improve buyer seller relationships and close more deals

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