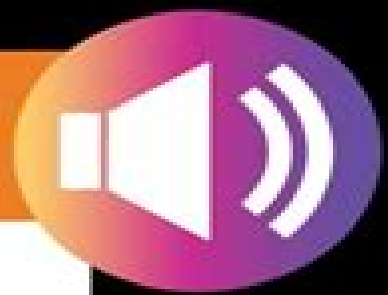
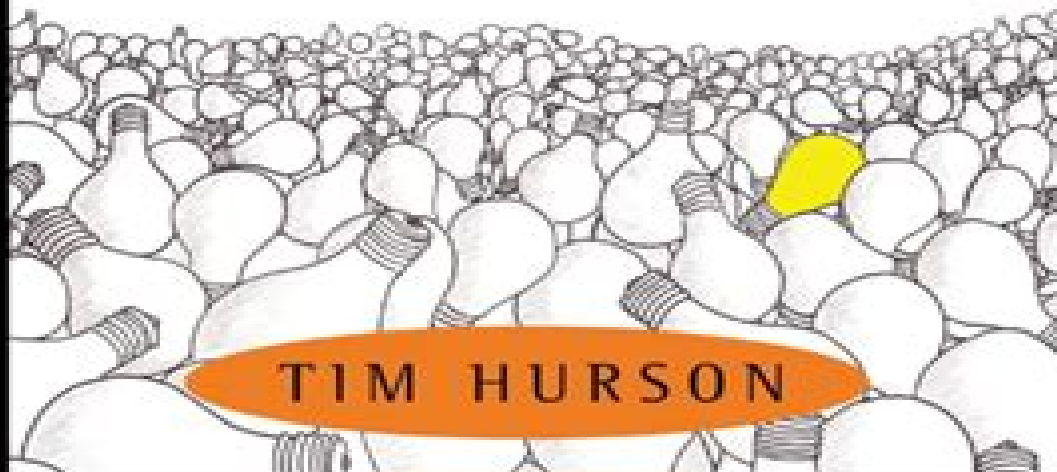


AN INNOVATOR'S GUIDE TO
PRODUCTIVE THINKING



THINK BETTER

(your company's future depends on it...
and so does yours)



TIM HURSON

Think Better Tim Hurson

Chris Griffiths, Melina Costi



Think Better Tim Hurson:

Think Better: An Innovator's Guide to Productive Thinking Tim Hurson, 2011-12-20 There are thousands of books about thinking But there are very few books that provide clear how to information that can actually help you think better Think Better is about Productive Thinking why it s important how it works and how to use it at work at home and at play Productive Thinking is a game changer a practical easy to learn repeatable process that helps people understand more clearly think more creatively and plan more effectively It s based on the thinking strategies that people we celebrate for their creativity have been using for centuries Tim Hurson brings Productive Thinking out of the closet and presents it in a way that makes it easy for anyone to grasp and use so you can think better work better and do better in every aspect of your life Think Better demonstrates how you can start with an intractable technical problem an unmet consumer need or a gaping chasm in your business strategy and by following a clearly defined practical thinking process arrive at a robust innovative solution Many companies use the Productive Thinking model to generate fresh solutions for tough business problems and many individuals rely on it to solve pressing personal problems The principles you ll find in Think Better are straight forward separate your thinking into creative thinking and critical thinking stay with the question strive for the third third by generating lots and lots of ideas and look for unexpected connections The model consists of six interlocking steps Step 1 What s Going On Explore and truly understand the challenge Step 2 What s Success Envision the ideal outcome and establish success criteria Step 3 What s the Question Pinpoint the real problem or opportunity Step 4 Generate Answers List many possible solutions Step 5 Forge the Solution Decide which solution is best Then make it better Step 6 Align Resources Create an action plan Tim Hurson starts by explaining how we all build inner barriers to effective thinking He identifies our habits of thinking that severely limit our behavior from monkey mind to gator brain Then he demonstrates how to overcome these barriers More than anything productive thinking is an attitude that will let you look at problems and convert them into opportunities At the end of this disciplined brainstorming process you ll have a concrete action plan complete with timelines and deadlines The book is filled with many of Hurson s original brainstorming tools that will empower you to generate organize and process ideas For example you can identify your best ideas using the five C s Cull Cluster Combine Clarify and Choose And you can transform an embryonic idea into a robust solution with POWER which stands for Positives Objections What else Enhancements and Remedies To create the future you first must be able to imagine it Productive thinking is a way to help you do that

Think Better Hurson, 2000 In today s business environment innovation and creativity are at a premium Corporate consultant Tim Hurson shows you how to think more productively no matter what professional level you re at According to Hurson we can be retrained to think again and think better For the past 25 years he s been teaching the world s largest organizations how to use Productive Thinking based on more than 50 years of academic research that Hurson has distilled into a proven 6 step system Think Better is filled with fun stimulating ways to spark fresh ideas discover unexpected

solutions and implement new strategies faster smarter and better than readers would have ever thought possible **Think Better (your Company's Future Depends on It-- and So Does Yours)** Tim Hurson, 2008 Annotation There are thousands of books about thinking But there are very few books that provide clear how to information that can actually help you think better Think Better is about Productive Thinking why it s important how it works and how to use it at work at home and at play Productive Thinking is a game changer a practical easy to learn repeatable process that helps people understand more clearly think more creatively and plan more effectively It s based on the thinking strategies that people we celebrate for their creativity have been using for centuries Tim Hurson brings Productive Thinking out of the closet and presents it in a way that makes it easy for anyone to grasp and use so you can think better work better and do better in every aspect of your life Think Better demonstrates how you can start with an intractable technical problem an unmet consumer need or a gaping chasm in your business strategy and by following a clearly defined practical thinking process arrive at a robust innovative solution Many companies use the Productive Thinking model to generate fresh solutions for tough business problems and many individuals rely on it to solve pressing personal problems The principles you ll find in Think Better are straight forward separate your thinking into creative thinking and critical thinking stay with the question strive for the third third by generating lots and lots of ideas and look for unexpected connections The model consists of six interlocking steps Step 1 What s Going On Explore and truly understand the challenge Step 2 What s Success Envision the ideal outcome and establish success criteria Step 3 What s the Question Pinpoint the real problem or opportunity Step 4 Generate Answers List many possible solutions Step 5 Forge the Solution Decide which solution is best Then make it better Step 6 Align Resources Create an action plan Tim Hurson starts by explaining how we all build inner barriers to effective thinking He identifies our habits of thinking that severely limit our behavior from monkey mind to gator brain Then he demonstrates how to overcome these barriers More than anything productive thinking is an attitude that will let you look at problems and convert them into opportunities At the end of this disciplined brainstorming process you ll have a concrete action plan complete with timelines and deadlines The book is filled with many of Hurson s original brainstorming tools that will empower you to generate organize and process ideas For example you can identify your best ideas using the five C s Cull Cluster Combine Clarify and Choose And you can transform an embryonic idea into a robust solution with POWER which stands for Positives Objections What else Enhancements and Remedies To create the future you first must be able to imagine it Productive thinking is a way to help you do that *Summary: Think Better* BusinessNews Publishing, 2014-11-12 The must read summary of Tom Hurson s book Think Better Your Company s Future Depends on It and So Does Yours This complete summary of the ideas from Tom Hurson s book Think Better shows how success in your personal or professional life is not so much a function of what you know but how well you think In his book the author reveals that the better you are at productive thinking the richer and fuller your life will become This summary explains how you can learn to think productively by combining two distinct thinking

styles creative and critical By learning and applying this method you can be sure that you will achieve success in all areas of life Added value of this summary Save time Understand key concepts Expand your business knowledge To learn more read Think Better and discover how you can learn to think your way to success

Think Better: An Innovator's Guide to Productive Thinking Tim Hurson, 2010-03-03 There are thousands of books about thinking But there are very few books that provide clear how to information that can actually help you think better Think Better is about Productive Thinking why it is important how it works and how to use it at work at home and at play Productive Thinking is a game changer a practical easy to learn repeatable process that helps people understand more clearly think more creatively and plan more effectively It is based on the thinking strategies that people we celebrate for their creativity have been using for centuries Tim Hurson brings Productive Thinking out of the closet and presents it in a way that makes it easy for anyone to grasp and use so you can think better work better and do better in every aspect of your life Think Better demonstrates how you can start with an intractable technical problem an unmet consumer need or a gaping chasm in your business strategy and by following a clearly defined practical thinking process arrive at a robust innovative solution Many companies use the Productive Thinking model to generate fresh solutions for tough business problems and many individuals rely on it to solve pressing personal problems The principles you will find in Think Better are straight forward separate your thinking into creative thinking and critical thinking stay with the question strive for the third third by generating lots and lots of ideas and look for unexpected connections The model consists of six interlocking steps Step 1 What's Going On Explore and truly understand the challenge Step 2 What's Success Envision the ideal outcome and establish success criteria Step 3 What's the Question Pinpoint the real problem or opportunity Step 4 Generate Answers List many possible solutions Step 5 Forge the Solution Decide which solution is best Then make it better Step 6 Align Resources Create an action plan Tim Hurson starts by explaining how we all build inner barriers to effective thinking He identifies our habits of thinking that severely limit our behavior from monkey mind to gator brain Then he demonstrates how to overcome these barriers More than anything productive thinking is an attitude that will let you look at problems and convert them into opportunities At the end of this disciplined brainstorming process you will have a concrete action plan complete with timelines and deadlines The book is filled with many of Hurson's original brainstorming tools that will empower you to generate organize and process ideas For example you can identify your best ideas using the five C's Cull Cluster Combine Clarify and Choose And you can transform an embryonic idea into a robust solution with POWER which stands for Positives Objections What else Enhancements and Remedies To create the future you first must be able to imagine it Productive thinking is a way to help you do that

Smart Decisions Thomas N. Martin, 2016-04-29 Today's world is complex and getting more so each day Huge multinational corporations international crisis and fast breaking events require most people to make decisions on a daily basis without the tools to understand the long term impact that today's decision might create Because most people have never really been trained in how to make

important complex decisions most people rely on experience and gut reaction which is okay for many decisions but not okay for decision that will have meaningful impact on organizations and individual Decision makers need to develop the art and science of strategic decision making Here Professor Thomas Martin explains the need for decision makers to modify their thinking about how they deal with acquiring and analyzing information in each of the decision making process steps This approach requiring thinking modification will lengthen the process make it more complex and to some more arduous but the comprehensiveness of the new thinking approach should lead to improved and more effective decision making In this book Dr Martin presents a thinking modification framework that asserts that in the decision making process there are three situational states a current state future state and a transitional state that one must deliberate in finding a solution For each of these situational states Martin develops an identical five step process to determine the best decision to make The steps of this process include Change Needing Situational Analysis Challenge Framing Causal Analysis Generating Solution Ideas Choosing a Solution Set Implementation and Aftermath Planning This book will appeal to decision makers leaders and students of management who want a specific framework that details the process behind making strategic well informed decisions

GRASP Chris Griffiths, Melina Costi, 2011 Chris Griffiths CEO of ThinkBuzan Ltd the creators of iMindMap 5 launches a thorough and compelling guide for generating innovative ideas and solving problems creatively and show you how to unleash bold fresh ideas and solutions in a systematic way to help you triumph over any challenge Publisher description

U.S. Army The Applied Critical Thinking Handbook , Why Red Teaming The premise of the program at the University of Foreign Military and Cultural Studies UFMCS is that people and organizations court failure in predictable ways that they do so by degrees almost imperceptibly and that they do so according to their mindsets biases and experience which are formed in large part by their own culture and context The sources of these failures are simple observable and lamentably often repeated They are also preventable and that is the point of red teaming Our methods and education involve more than Socratic discussion and brainstorming We believe that good decision processes are essential to good outcomes To that end our curriculum is rich in divergent processes red teaming tools and liberating structures all aimed at decision support We educate people to develop a disposition of curiosity and help them become aware of biases and behavior that prevent them from real positive change in the ways they seek solutions and engage others We borrow techniques methods frameworks concepts and best practices from several sources and disciplines to create an education and practical applications that we find to be the best safeguard against individual and organizational tendencies toward biases errors in cognition and groupthink Red teaming is diagnostic preventative and corrective yet it is neither predictive or a solution Our goal is to be better prepared and less surprised in dealing with complexity What is Red Teaming Red teaming is a function that provides commanders an independent capability to fully explore alternatives in plans operations concepts organizations and capabilities in the context of the operational environment OE and from the perspectives of partners adversaries and others A

Red Team performs three general types of tasks Support to operations planning and decision support Critical review and analysis of already existing plans Intelligence support Threat Emulation UFMCS provides education for the first two tasks TRADOC s Intelligence School and Center provides education on the third In order for a Red Team to effectively contribute to decision making all of the following elements are required The ability to think critically about the problem While this may seem obvious the reality is that critical thinking is a skill set that requires training education and tools The Army assimilates people from different backgrounds across the nation One of the drawbacks of that assimilation is our military tendency to reflect the same biases and perspectives We pride ourselves in common values which while ingrained in the Army culture are not universal outside of that culture Thinking critically and challenging the group is an unnatural act for military staffs Doing so effectively requires tools and methods that enable leaders to see different perspectives Red Teams require top cover to be allowed to challenge the conventional wisdom and the organization s leaders No matter the quality of the Red Team or the methods they employ dictatorial or toxic leaders are incompatible with successful red teaming Red teaming is not easy and not everyone can do it Red Teamers must be effective written and oral communicators They must have credibility in the area in which they are providing red teaming insights They must be able to constructively challenge the plan This means focusing on what is truly important able to explain why it is being challenged and offering some alternative ways to think about the problem

Followership in Action Melissa K. Carsten, Rob Koonce, Michelle C. Bligh, Marc Hurwitz, 2016-03-07 As the study of followership further escalates into the global mainstream of leadership studies this book proactively engages future leaders and followers in issues that they are likely to face in various everyday human resource development management and leadership contexts

Creating Innovative Products and Services Gijs van Wulfen, 2016-05-13 Really new products and services are scarce yet the need for them is huge That s why Innovation is an important managerial instrument but many of us struggle with how to approach it Gijs van Wulfen s Creating Innovative Products and Services is an essential read for anyone involved in new product or service design brand development new business development or organizational development because it unfuzzies the front end of innovation with practical tools effective checklists and an inspiring innovation route map Gijs van Wulfen explains how to Build a committed ideation team compile a concrete innovation assignment and identify opportunities Explore trends technology and potential customers then choose the most positive opportunities and customer insights to transfer to the next step raise ideas Develop twelve new promising innovative product or service concepts Check the concepts in qualitative research among potential clients and improve them Work the best into a tangible mini business case per product idea and present them for decision making and adoption in the regular stage gate development process The effective 5 step FORTH method presented in this book will jump start your product and service innovations The success of this practical approach is highlighted in a case study of one of the largest insurance companies in The Netherlands Univ VGZ IZA Trias and is suitable for both business to consumer and business to business markets

Creating Innovative Products and Services has been written for directors managers advisors and innovation specialists in organisations who are responsible for or involved in product innovation In it you will find practical guidance through every stage

To Be or Not to Be a Financial Controller in Hospitality Industry Charlie Lim,2015-11-30 Finance or management students should read this book in order to gain valuable insight into the exciting yet demanding working life in hospitality industry The jump start pointers as highlighted in this book will save you many months and years in moving up the ladder from finance staff to full fledged Financial Controller Learn from someone who has moved from audit articulated clerk to Director of Finance attached to a five star international chain hotel

Do More Great Work Michael Bungay Stanier,2010-02-22 You work hard You put in the hours Yet you feel like you are constantly treading water with Good Work that keeps you going but never quite moves you ahead Or worse you are mired in Bad Work endless meetings and energy draining bureaucratic traps Do More Great Work gets to the heart of the problem Even the best performers are spending less than a fraction of their time doing Great Work the kind of innovative work that pushes us forward stretches our creativity and truly satisfies us Michael Bungay Stanier Canadian Coach of the Year in 2006 is a business consultant who s found a way to move us away from bad work and even good work and toward more time spent doing great work When you re up to your eyeballs answering e mail returning phone calls attending meetings and scrambling to get that project done you can turn to this inspirational motivating and at times playful book for invaluable guidance In fifteen exercises Do More Great Work shows how you can finally do more of the work that engages and challenges you that has a real impact that plays to your strengths and that matters The exercises are maps brilliantly simple visual tools that help you find start and sustain Great Work revealing how to Find clues to your own Great Work they re all around you Locate the sweet spot between what you want to do and what your organization wants you to do Generate new ideas and possibilities quickly Best manage your overwhelming workload Double the likelihood that you ll do what you want to do All it takes is ten minutes a day a pencil and a willingness to change Do More Great Work will not only help you identify what the Great Work of your life is it will tell you how to do it

Problem Solving and Critical Thinking for Designers Christine M. Piotrowski,2011-04-12 The essential guide to decision making and problem solving for the interior designer The interior design profession requires effective problem solving and critical thinking as they impact all phases of the design project and most work activities of the interior designer Whether you are a student or professional designer much of what you do involves these skills Although most of us do not even think about what we do in terms of these activities they are a constant part of design They are also skills that must be performed successfully outside a professional career Improving these skills makes you a more sought after employee and designer effective business owner and fulfilled individual Problem Solving and Critical Thinking for Designers will put the reader on the correct path to a solutions oriented practice Using her trademark accessible and conversational approach Christine Piotrowski guides readers through the process of how the working designer solves problems and makes decisions

Some of the topics she discusses are Design process Communication Asking questions Problem definition and analysis Decision making process Negotiation Working with others Ethical decision making This book also features real life scenarios and design problems that guide the reader toward making correct decisions in real life situations *Think to Win C.* Bhaktavatsala Rao,2025-05-31 This book titled Think to Win 101 Ways for Amazing Transformations outlines 101 ways of positive high impact thinking which will be helpful for impressive individual and organizational transformations Each chapter discusses one way of thinking The discussion in each chapter is in two parts The first part outlines the concepts and constructs related to the way of thinking The second part provides further illustrations by way of the author s experiences and examples The important contribution of the book is in terms of the detailing of 101 higher order thinking processes which individually and collectively can have game changing impact on the individuals and organisations This book will be of interest to individuals managers leaders and teams of academic and professional domains and at various levels

Unmasking Theatre Design: A Designer's Guide to Finding Inspiration and Cultivating Creativity Lynne Porter,2014-12-15 Every great design has its beginnings in a great idea whether your medium of choice is scenery costume lighting sound or projections Unmasking Theatre Design shows you how to cultivate creative thinking skills through every step of theatre design from the first play reading to the finished design presentation This book reveals how creative designers think in order to create unique and appropriate works for individual productions and will teach you how to comprehend the nature of the design task at hand gather inspiration generate potential ideas for a new design and develop a finished look through renderings and models The exercises presented in this book demystify the design process by providing you with specific actions that will help you get on track toward fully formed designs Revealing the inner workings of the design process both theoretically and practically Unmasking Theatre Design will jumpstart the creative processes of designers at all levels from student to professionals as you construct new production designs *What Is Your Ten Minutes Worth?* Sovathana Sokhom,2011-03-01 I hope you will enjoy reading articles in this book as much as I did I hope the book will inspire and have positive impact on your realizing your potential and capability and inspire you to do something that you haven t tried before Each of you came across this book as I did come across Dr Peang Meth s first article by chance but it is by choice that I put his articles together into a book and I hope that you by choice too will own this book All proceeds from the book will contribute to further promote other Khmer scholars writings in the social science field so that their scholarships their visions can be shared and used to contribute to nation building of the Khmer motherland Furthermore it is my hope to augment the understanding of Khmer intergenerations the elder Khmer scholars who survived Pol Pot s killing fields and the young Khmer scholars who are faced with national and international challenge in the twenty first century both groups that need to explore and exchange what are the Khmer that they have in common in interests and values to build peace and security promote democracy and economic growth for all Khmers in Cambodia as well as for the people in less developed and

developing countries so they can enjoy life liberty and pursuit of happiness and realize their potential and capacity to compete within their countries between nation states in the regions and in the world Sovathana Sokhom *Strategists First* Ryan Hays,2023-11-28 Ever wonder why you've had more strategy conversations than you can count but not a single strategist discussion you can remember That's because strategy has made a career out of ignoring the strategist until now Strategists First will help you learn what every strategist needs to know including who strategists are what strategists believe how strategists behave where strategists thrive when strategists strike and why strategists matter If you're an accomplished strategist this book gives voice and visibility to your fight against the status quo If you're an aspiring strategist this book delivers the beliefs and practices needed to live this identity into action **Leadership is Half the Story** Marc Hurwitz,Samantha Hurwitz,2015-02-05 Can you imagine a choreographer only training one dancer to lead while his or her partner sits in the lobby staring at the wall Yet we do this all the time in organizations Half the partnership is missing Leadership is Half the Story introduces the first model to seamlessly integrate leadership followership and partnerships This research backed field tested book contributes many new ideas and practical advice for everyone in an organization from CEO to HR director to front line manager to consultant All of us lead not just those with the formal title All of us follow not just front line staff In great collaborations one moment we are leading and then we flip to following in other words the relationship between leadership and followership is dynamic context specific and ever evolving This empowering perspective opens up leadership to everyone normalizes followership and enables more productive and innovative collaborations Candid discussions about both roles allow for better coaching mentoring skill development and interpersonal agility and result in stronger teams Marc and Samantha Hurwitz give us a category busting book that practically glows with energy and vision according to Marshall Goldsmith executive coach and best selling author of What Got You Here Won't Get You There

Master Your Craft Tien Chiu,2016-09-28 Do you want to create unique brilliantly designed works of craft Make the most of your studio time Develop your artistic voice skills and career Then this book is for you Written by award winning textile artist Tien Chiu Master Your Craft Strategies for Designing Making and Selling Artisan Work provides sharp insight into the creative process from the first spark of inspiration to careful contemplation of the finished piece Perspectives from 22 master artisans fuse with industrial product design techniques and the author's own craft experience to offer a powerful framework for designing making and selling your work Master Your Craft outlines a powerful process for designing and creating beautiful work It enables you to Discover inspiration even in the most mundane things Brainstorm unique designs Refine your designs into visually powerful useful work that is practical to make and sell Transform your creative process to work more enjoyably and effectively Take your design and construction skills to the next level Identify your distinctive personal style Create a career for yourself either as an artist or an artisan Packed with advice from master woodworkers glass workers ceramicists textile artists metalworkers and more Master Your Craft will enable you to create stunning pieces and if

you choose develop your craft into a career *The Digital Marketer* Larry Weber, Lisa Leslie Henderson, 2014-04-14 Big data Digital loyalty programs Predictive analytics Contextualized content Are you ready These are just a few of the newest trends in digital marketing that are part of our everyday world In *The Digital Marketer* Ten New Skills You Must Learn to Stay Relevant and Customer Centric digital marketing guru Larry Weber and business writer and consultant Lisa Leslie Henderson explain the latest digital tools and trends used in today's marketing initiatives *The Digital Marketer* explains The ins and outs of this brave new world of digital marketing The specific techniques needed to achieve high customer engagement The modern innovations that help you outperform the competition The best targeting and positioning practices for today's digital era How customer insights derived from big and small data and analytics combined with software design and creativity can create the customer experience differential With the authors' decades of combined experience filling its pages *The Digital Marketer* gives every marketer the tools they need to reinvent their marketing function and business practices It helps businesses learn to adapt to a customer-centric era and teaches specific techniques for engaging customers effectively through technology The book is an essential read for businesses of all sizes wanting to learn how to engage with customers in meaningful profitable and mutually beneficial ways

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