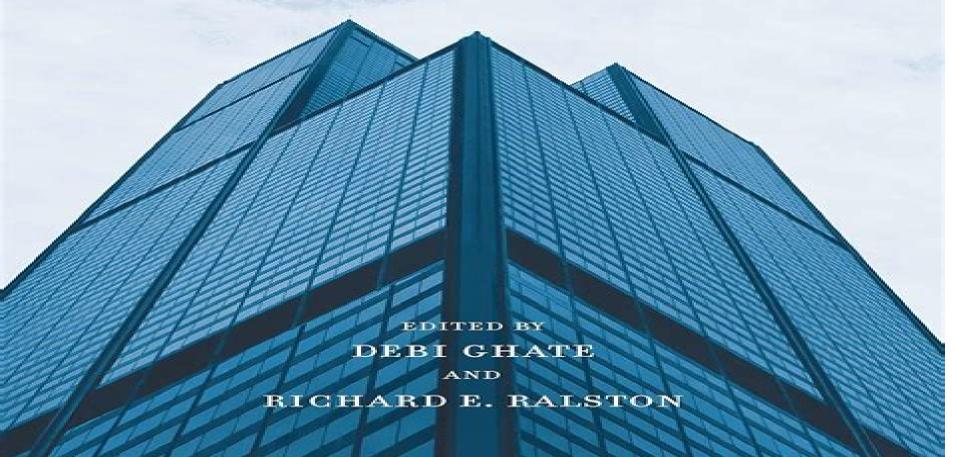
# WHY BUSINESSMEN NEED PHILOSOPHY

THE CAPITALIST'S GUIDE TO THE IDEAS
BEHIND AYN RAND'S ATLAS SHRUGGED



INTRODUCTION BY JOHN ALLISON

# Why Businessmen Need Philosophy

**Robert Mayhew** 

#### Why Businessmen Need Philosophy:

Why Businessmen Need Philosophy Debi Ghate, Richard E. Ralston, 2011-04-05 The intellectual tooks every business person needs in the boardroom Includes two rare essays by Ayn Rand With government and the media blaming big business for the world economic crisis capitalism needs all the help it can get It s the perfect time for this collection of essays presenting a philosophical defense of capitalism by Ayn Rand and other Objectivist intellectuals Essential and practical Why Businessmen Need Philosophy reveals the importance of maintaining philosophical principles in the corporate environment at all levels of business from daily operations to executive decisions and provides the tactical and tactful rational thinking required to defend companies from ideological attacks Why Businessmen Need Philosophy Ayn Rand, Leonard Peikoff, 1999 Subtitle and portion of statement of responsibility from container **The Moral Case for Profit** Maximization Robert White, 2020-04-01 The Moral Case for Profit Maximization argues that profit maximization is moral when businessmen seek to maximize profit by creating goods or services that are of objective value Traditionally profit maximization has been defended on economic grounds Profit economists argue incentivizes businessmen to produce goods and services In this view businessmen do not need to be virtuous as long as they deliver the goods It challenges the traditional defense of profit maximization arguing that profit maximization is morally ambitious because it requires businessmen to form normative abstractions and to cultivate a virtuous character In so doing the author also challenges the moral basis of corporate social responsibility Proponents of CSR argue that businessmen can do good while doing well This book argues that businessmen already do good by maximizing profit drawing upon the histories of the wheel the refrigerator and the shipping container as well as the biographies of J P Morgan John D Rockefeller and Thomas Edison to demonstrate the role of values in the creation of material goods and the role of the virtues in value creation. The author challenges readers to rethink the relationship between profit value and virtue **Essays on Ayn Rand's The Fountainhead Robert** Mayhew, 2006-11-28 Ayn Rand's The Fountainhead is still remembered and enjoyed today as the philosopher's first best selling novel In this unique study of The Fountainhead Dr Robert Mayhew brings together historical literary and philosophical essays that analyze the novel s style its use of humor and its virtues of productivity independence and integrity The essays make extensive use of previously unpublished material from the Ayn Rand Archives offering a new collection of material to explore and consider This book leads through the creation publication and reception of the 1943 novel that made Rand famous Mayhew's collection of essays offers an insightful and critical perspective on the much regarded novel and is a necessary read for anyone interested in Ayn Rand and great American literature Essays on Ayn Rand's We the Living Robert Mayhew, 2012-01-01 Ayn Rand remains a truly significant figure of modern philosophy Her unique vision of a world in which man relying on reason acts wholly for his own good is skillfully developed and illustrated in her most famous novels Atlas Shrugged and The Fountainhead But Rand's first novel We the Living a lesser known but no less important book offers

an early form of the author's nascent philosophy the philosophy Rand later called Objectivism In the second edition Robert Mayhew once again brings together pre eminent scholars of Rand's writing The edition includes three new chapters as well as an epilogue by renowned Rand scholar Leonard Peikoff In part a history of We the Living from its earliest drafts to the Italian film later based upon it Mayhew's collection goes on to explore the enduring significance of Rand's first novel as a work both of philosophy and of literature For Ayn Rand scholars and fans alike this enhanced second edition is a compelling examination of a novel that set the tone for some of the most influential philosophical literature to follow Crisis and Business Revolution John Harte, 2017-07-05 Management Crisis and Business Revolution describes the enormous gap between business theories on the one hand and the realities of the workplace and uncertainties of the marketplace on the other In place of reasoned management and disciplined organization John Harte depicts daily disorder vagueness and confusion instead of the logical processes of classroom case histories with rational solutions He provides tales of an abundance of irrational judgments personal foibles and business follies Once a top operational manager with multinational organizations Harte applies his hands on knowledge of the business world to a realistic examination of workplace conditions He describes methodically how to handle human limitations in the average business enterprise as well as how to develop management strengths The author observed superior and inferior management firsthand and therefore witnessed the painful demise of many companies some of which in his opinion could have been saved With thirty years experience to draw on he analyzes why so many businesses and products fail while others succeed He examines the amazing progress of Japan and other Pacific Asian countries explains the decline of German Canadian British and French management practices and provides strategies for the marketplace The business sectors described in this all encompassing book include high technology fast moving packaged consumer goods like detergents manufacturing and retailing consumer durables like furniture and appliances soft goods fashion products service sector industries manufacturing wholesaling and retail trade and a whole range of new service industries Harte stresses that while management and trade are timeless dedication in the West has declined The challenge is how to manage change by innovating and replacing senile customs systems and institutions with more progressive ones suited to the new business environment This unusually tough The Empire of Business Andrew Carnegie, 2001-09 Originally published in 1902 this book still carries much advice useful today The chapter titles are The Road to Business Success A Talk to Young MenThe A B C of MoneyThe Common Interest of Labor and CapitalThrift as a Duty The Duties of Rich MenHow to Win FortuneWealth and Its UsesThe Bugaboo of TrustsAnglo American Trade RelationsBusinessSteel Manufacture in the United StatesThe Cost of Living in BritainOil and Gas WellsThe Three Legged StoolRailroads Past and PresentIron and Steel at Home and AbroadThe Manchester School and TodayWhat Would I Do With Capitalism and Commerce Edward Wayne Younkins, 2002-01-01 In Capitalism and Commerce the Tariff If I Were Czar Edward Younkins provides a clear and accessible introduction to the best moral and economic arguments for capitalism

Drawn from over a decade of business school teaching Younkins's work offers the student of political economy and the educated layperson a clear systematic treatment of the philosophical concepts that underpin the idea of capitalism and the business legal and political institutions that impact commercial enterprises Divided into seven parts the work discusses capitalism and morality individuals communities and the role of the state private and corporate ownership entrepreneurship and technological progress law justice and corporate governance and the obstacles to a free market and limited government

A Companion to Ayn Rand Allan Gotthelf, Gregory Salmieri, 2016-02-23 The first volume to offer a comprehensive scholarly treatment of Rand's entire corpus including her novels her philosophical essays and her analysis of the events of her times this Companion provides vital orientation and context for scholars and educated readers grappling with a controversial and understudied thinker whose enduring influence on American and world culture is increasingly recognized. The first publication to provide an in depth scholarly treatment ranging over the whole of Rand's corpus Provides informed contextual analysis for scholars in a variety of disciplines Presents original research on unpublished material and drafts from the Rand archives in California Features insightful and fair minded interpretations of Rand's controversial positions

Essays on Ayn Rand's Atlas Shruqged Robert Mayhew, 2009-04-16 While the fiction of novelist philosopher Ayn Rand is extremely popular and enduring little has been written on it so far This book consists of essays most of which are new by top Rand scholars on Atlas Shrugged her magnum opus The essays deal with historical literary and philosophical topics surpassing related writings in breadth and depth of analysis The historical essays cover the writing of Atlas Shrugged its publication history and its reception The literary essays cover analysis of the novel s plot theme and characterization comparisons with other works such as the novels of Hugo Dostoyevsky and Joyce and the proper approach to adapting Atlas Shrugged to film The philosophical essays cover a vast range of topics including the place of Galt's speech in the novel the role of the mind in human life and the evil of non objective law Some of the essays make use of previously unpublished Responsible Management and Taoism, Volume 2 Liangrong Zu, 2023-12-14 As the material from the Ayn Rand Archives world grapples with the complexities and uncertainties of the VUCA volatile uncertain complex and ambiguous era it has become imperative to explore new approaches that align with responsible management and Taoist principles This second volume builds on the first Perspectives on Ayn Rand's Contributions to Economic and Business Thought Edward W. Younkins, 2020-07-06 Ayn Rand wrote and lectured on economic concepts and topics This volume addresses the economic and business aspects of her writings The authors of this anthology are from a variety of fields and all of them are enthusiastic ICETLAWBE 2020 Tulus Suryanto, Hamzah, Samsudin Wahab, Yulia Chernysheva, Ali Juhary, Jie supporters of her ideas Ferry ,2020-11-04 We are delighted to introduce the proceedings of The International Conference on Environment and Technology of Law Business and Education on Post Covid 19 2020 ICETLAWBE 2020 This conference is organized by Faculty of Law Universitas Lampung Coorporation With Universiti Teknologi MARA Cawangan Pulau Pinang Malaysia STEBI

Lampung Indonesia Asia e University Malaysia Rostov State University Russia University of Diponegoro Indonesia IAIN Palu Indonesia Universitas Dian Nusantara Jakarta Indonesia Universitas Islam Indonesia Yogyakarta Indonesia Universitas Trunojoyo Madura Indonesia STEBIS IGM Palembang Indonesia Universitas Katolik Parahyangan Bandung Indonesia Universitas Jenderal Achmad Yani UNJANI Bandung Indonesia Akademi Farmasi Yannas Husada Bangkalan Indonesia and Universitas Saburai Lampung Indonesia This conference has brought researchers developers and practitioners around the world who are leveraging and developing technology and Environmental in Business Law Education and Technology and ICT The technical program of ICETLAWBE 2020 consisted of 133 full papers The conference tracks were Track 1 Law Track 2 Technology and ICT Track 3 Business and Track 4 Education Performance Challenges in Organizational Sustainability Mari Kooskora, Aleksandra Kekkonen, 2024-11-27 This book conceptualizes and clarifies the meaning of sustainable performance approaching it holistically from different perspectives It focuses on challenges related to movements to transform the world economy into more modern resource efficient and competitive while keeping in mind harmonization of environmental social and governance objectives This has brought along new initiatives and undertakings that invite people communities and organizations to participate in building greener and more sustainable future The book discusses the UN Sustainable Development Goals SDGs EU Green Deal and Climate Pact and Environmental Social and Governance ESG metrics It tackles policies and strategies that integrate sustainable practices into business activities to align with these goals focusing on the increasing number of regulations such as ESG Reporting Sustainable Finance Disclosure Regulation SFDR Corporate Sustainability Reporting Directive CSRD and Green Taxonomy The book highlights new challenges organizations will face as they navigate their way through these goals and regulations and provides practical coping tips It is divided into four main parts which consecutively discuss and analyze the concepts and approaches more generally in the first part challenges approaches and metrics on green and sustainable performance on regional and local level in the second part and on companies level in the third part and how top down public sector and bottom up private sector approaches meet Finally in the fourth part the book showcases concrete cases and best practices related to the above described topics showing how the challenges related to green and sustainable performance have been turned to new opportunities and competitive advantage in different organizations in different industries The book is a valuable resource for not only academia researchers master and doctoral level students especially in the sustainability courses and executive trainings but also practitioners politicians public officials and organizational leaders interested in turning their organizations into more sustainable units Huntina Down Social Darwinism Stuart K. Hayashi, 2015-02-17 Hunting Down Social Darwinism is the third and final installment in the trilogy The Nature of Liberty The trilogy gives a secular ethical defense of laissez faire capitalism inspired by Ayn Rand s ideas The trilogy s first book The Freedom of Peaceful Action provided the philosophic theory behind the ethics of a free enterprise system based on the individual rights to life liberty and private property which John Locke described The second

installment Life in the Market Ecosystem explained how free enterprise functions much as a natural ecosystem wherein behavioral norms develop bottom up from repeat interactions among individual participants in the economy As such defenses of free enterprise are frequently criticized as social Darwinism however this third and final installment of the trilogy asks the question What is social Darwinism The book embarks on a hunt for the term s meaning explores social Darwinism s beginnings and examines whether it is fair to describe such nineteenth century free market advocates as Herbert Spencer and William Graham Sumner as social Darwinists It then addresses the accusation that the free market Darwinism commonly ascribed to Spencer and Sumner rationalized bigotry and founded the pseudoscience of eugenics In the process the book refutes various myths about the topic popularized by such scholars as Richard Hofstadter and John Kenneth Galbraith The extent to which the popular narratives about social Darwinism prove to be inaccurate holds enormous ramifications for current controversies It has implications for debates over the ethical appropriateness of reducing taxpayer spending on social welfare programs and also sheds new light on the pros and cons of attempts to apply biological evolutionary theory to the study of human social institutions Additionally discussed is the manner in which various prominent figures in economics evolutionary psychology and Complexity Theory have grown famous for advancing ideas which Spencer and Sumner originated even as such figures simultaneously downplay the importance of Spencer and Sumner to their field Following the hunt for social Darwinism this work sums up the trilogy with some final thoughts on the importance that liberty holds for every effort to live life to the fullest **Exploring Atlas Shrugged** Edward W. Younkins, 2021-07-13 This book explores Ayn Rand's monumental work Atlas Shrugged which presents a revolutionary new philosophical system in the form of an inspiring novel Edward W Younkins explains how Rand's masterwork is one of the most influential books ever published impacting a variety of disciplines including philosophy literature economics business and political science among others Exploring Atlas Shrugged analyzes the novel s integrating elements of theme plot and characterization from many perspectives and on many levels of meaning The chapters in this book are accessible and rewarding offering fresh insights to both new readers and to scholars who have studied Rand's masterpiece over many years It is also a valuable resource for teachers and students who use Atlas Shrugged in their classes Such a rich and complex novel warrants and rewards additional study and critical analysis The author explains how Atlas Shrugged expounds a radical philosophy presenting a view of man and man s relationship to existence and manifesting the essentials of an entire philosophical system of metaphysics epistemology politics and economics Representation and ultimacy: Christian religion as unfinished business Jan-Olav Henriksen, 2020-01-01 Jan Olav Henriksen investigates the close relationship between God and human beings via an understanding of religion as clusters of practices that relate humans to ultimacy by different types of representation Christian religion articulates its belief in God as creator manifest in the power to be and redeemer represented in the life and ministry of Jesus Christ Christ thus is the primary representation of God as the ultimate reality of love He is also the true

image of God and the model for how humans are also called to represent God in love The human features of desire and vulnerability as these express elements that shape form and articulate challenges for human life present humans with the need for orienting themselves and for different types of transformation Christian religion articulates a specific mode of how to cope with these challenges presented by desire and vulnerability by living in love Against this backdrop Henriksen argues that neither how one understands religion God nor how to live a life that relates to ultimacy can be tasks fulfilled as long as Avn Rand's Atlas Shrugged Edward Wayne Younkins, 2007 Celebrating the fiftieth year of Atlas Shrugged's publication this companion is an exploration of this monumental work of literature Contributions have been specially commissioned from a diversity of eminent scholars who admire and have been influenced by the book the included essays analyzing the novel s integrating elements of theme plot and characterization from many perspectives and from various levels of meaning The Freedom of Peaceful Action Stuart K. Hayashi, 2014-04-23 The Freedom of Peaceful Action is the first installment of the trilogy The Nature of Liberty which makes an ethical philosophic case for individual liberty and the free market against calls for greater government regulation and control The trilogy makes a purely secular and nonreligious ethical case for the individual s rights to life liberty private property and the pursuit of happiness as championed by the U S Founding Fathers Inspired by such philosophic defenders of free enterprise as John Locke Herbert Spencer and Ayn Rand The Nature of Liberty shows that such individual rights are not imaginary or simply assertions but are institutions of great practical value making prosperity and happiness possible to the degree that society recognizes them The trilogy demonstrates the beneficence of the individual rights approach by citing important findings in the emerging science of evolutionary psychology Although the conclusions of evolutionary psychology have been long considered to be at odds with the philosophies of individual liberty and free markets The Nature of Liberty presents a reconciliation that reveals their ultimate compatibility as various important findings of evolutionary psychology being logically applied confirm much of what philosophic defenders of liberty have been saying for centuries Moreover proceeding from the viewpoint of Rand this work argues that the structure of society most conducive to practical human well being is commensurately the most moral and humane approach as well The trilogy s first installment The Freedom of Peaceful Action focuses on the secular philosophic foundation for a society based on individual rights Starting from a defense of the efficacy of observational reason against criticisms from Immanuel Kant and Karl Popper it demonstrates how a philosophic position of individual liberty and free markets is the logical result of the consistent application of human reason to observing human nature This installment demonstrates that any political system that wishes for its citizens to thrive must take human nature into account and that an accounting of human nature reveals that a system of maximum liberty and property protection is the one must conducive to peace and human well being Ethics and the Business of Biomedicine Denis G. Arnold, 2009-06-11 Distinguished scholars of bioethics and business ethics discuss justice in relation to business friendly strategies in the delivery of health

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