

SOPHIE MEUNIER

TRADING VOICES

The background of the slide features the European Union flag, which consists of twelve yellow stars arranged in a circle on a blue field. The stars are slightly blurred, giving a sense of motion or depth.

The European
Union in
International
Commercial
Negotiations



Trading Voices The European Union In International Commercial Negotiations

**Susanne Lütz, Tobias Leeg, Daniel
Otto, Vincent Woyames Dreher**



Trading Voices The European Union In International Commercial Negotiations:

Trading Voices Sophie Meunier, 2007-01-28 Sophie Meunier explores how the pooling of trade policy making and external representation by national member states to the supranational level affects the bargaining power of the EU in international commercial negotiations and consequently the shape of international political economy Trading Voices Sophie Meunier, 2021-01-12 The European Union the world's foremost trader is not an easy bargainer to deal with Its twenty five member states have relinquished most of their sovereignty in trade to the supranational level and in international commercial negotiations such as those conducted under the World Trade Organization the EU speaks with a single voice This single voice has enabled the Brussels based institution to impact the distributional outcomes of international trade negotiations and shape the global political economy **Trading Voices** is the most comprehensive book about the politics of trade policy in the EU and the role of the EU as a central actor in international commercial negotiations Sophie Meunier explores how this pooling of trade policy making and external representation affects the EU's bargaining power in international trade talks Using institutionalist analysis she argues that its complex institutional procedures and multiple masters have more than once forced its trade partners to give in to an EU speaking with a single voice Through analysis of four transatlantic commercial negotiations over agriculture public procurement and civil aviation **Trading Voices** explores the politics of international trade bargaining It also addresses the salient political question of whether efficiency at negotiating comes at the expense of democratic legitimacy Finally this book looks at how the EU with its recent enlargement and proposed constitution might become an even more formidable rival to the United States in shaping globalization **The EU in International Negotiations** Magdalena Frennhoff Larsén, 2023-02-24 This book which is aimed at scholars practitioners advanced undergraduate and postgraduate students seeks to contribute to the understanding of the EU as an international negotiator by analysing a number of external policy areas where the EU to a great extent engages internationally through negotiations including development trade enlargement and withdrawal **The EU as International Environmental Negotiator** Tom Delreux, 2011 This examination of the EU's participation in international environmental negotiations reveals the internal decision making process behind multilateral environmental agreements The book's empirical evidence is based on an extensive review of existing literature primary and semi confidential document research as well as interviews with EU decision makers It is a valuable resource for readers interested in EU politics and decision making global multilateral governance environmental policy science and methodological development of Qualitative Comparative Analysis *Trade Policy in Multilevel Government* Christian Freudsperger, 2020 This book investigates how multilevel polities organize openness in a globalizing political and economic environment It tests its theory's explanatory power on the understudied case of international procurement liberalization in extensive studies of three systems of multilevel government Canada the European Union and the United States The European Union with(in) International Organisations Amandine

Orsini,2016-03-16 Since its creation the European Union EU has been a participant in the activities of other International Organisations IOs or has been working together with them Still little information is available on what this long term involvement with in IOs means for International Relations and European Studies Why has the EU been involved with in IOs on such a long term basis How With what impact These three key research questions are addressed in this innovative volume in a bid to explore the continuity of EU action with in IOs While written by a diversity of authors from European Studies or from International Relations Europeans or non Europeans and from a diversity of disciplines in particular Law and Political Science each chapter of the volume elaborates on three common political concepts derived from three fold questioning commitment for the why question consistency for the how question and effects for the question of impact Consisting of a two part structure the book is focussed in Part I on more general trends of the EU s long term participation with in IOs with contributions by A Wetzel P Debaere F De Ville J Orbie B Saenen and J Verschaeve and P Nedergaard and M D Jensen and in Part II on more precise case studies on labour standards public services flexicurity human trafficking and security with contributions by R Kissack A Crespy E Xiarchogiannopoulou and D Tsarouhas B Simmons and A DiSilvestro and N Gr ger Highly useful for students academics and experts this volume combines a clear and easy to use framework with new empirical data

International Relations and the European Union Christopher Hill,Michael Smith,Sophie Vanhoonacker,2023 Chapters on theories institutions policy areas and the EU s relationship with selected countries make International Relations and the European Union the most comprehensive text available on this subject Systematically incorporates the study of IR into an examination of the EU s external relations A team of leading experts provides authoritative coverage of the many aspects of the EU s external relations Also available as an e book with functionality and navigation features that offer extra learning support New to this Edition A chapter on the historical context on the links between European integration and the EU s international relations covering key events from the 20th century written by the editors The implementation of EU foreign policy is explored in a new Chapter 6 where Professor Ana E Juncos looks at the EU s ability to impact international relations and its diplomatic economic and security capabilities to do this A new chapter 12 by Professor Adekeye Adebajo examines African perceptions of Europe and the European Union through a historical approach from European slavery and colonialism through to contemporary Africa EU relations discussing Pan Africanist and pro European viewpoints A brand new chapter 18 on the EU s engagement with Asia explores relationships with China India Japan South Korea and the Association of Southeast Asian Nations An important new chapter 15 explores the EU s policy making in relation to migration and includes cases studies on the EU s international relations with Turkey and Libya

Lobbying the European Union David Coen,Jeremy Richardson,2009-06-04 It is universally accepted that there has been a huge growth in EU lobbying over the past few decades There is now a dense EU interest group system This entirely new volume inspired by Mazey Richardson s 1993 book Lobbying in the European Community seeks to understand the role of

interest groups in the policy process from agenda setting to implementation. Specifically, the book is interested in observing how interest groups organise to influence the EU institutions and how they select different coalitions along the policy process and in different policy domains. In looking at 20 years of change, the book captures processes of institutional and actor learning, professionalisation of lobbying and the possible emergence of a distinct EU public policy style. More specifically, from the actors' perspective, the editors are interested in assessing how the rise of direct lobbying and the emergence of fluid issue-based coalitions has changed the logic of collective action and what is the potential impact of venue shopping on reputation and influence. From an institutional perspective, the contributors explore resource and legitimacy demands and the practical impact of consultation processes on the emergence of a distinct EU lobbying relationship. It will be essential reading for academics and practitioners alike.

Commercial Realism and EU Trade Policy Katharina L. Meissner, 2018-06-13

The European Union (EU) is at the forefront of engaging in external trade relations outside of the World Trade Organization (WTO) with entire regions and economic powerhouses. Understanding why and how the EU engages in one of the most active fields of external relations is crucial. This book fills a gap in the literature by analysing motives on the modes: bilateralism, inter-regionalism or multilateralism of EU external trade relations towards regional organizations in Asia and Latin America outside of the WTO. In particular, it examines why the EU turned from interregional to bilateral external trade relations towards these world regions, a question that is to date under-researched. By developing and testing an original approach rooted in realist theorizing, coined commercial realism, it examines systematically the explanatory power of commercial realism against liberal institutionalist approaches dominant in the literature on EU external relations through five in-depth case studies. This book will be of key interest to scholars and students in EU Politics Studies, EU external relations, inter-regionalism and more broadly to International Relations and International Political Economy.

The European Union and Global Financial Regulation Lucia Quaglia, 2014

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- 8 Conclusions

The European Union as a Global Actor Susanne Lütz, Tobias Leeg, Daniel Otto, Vincent Woyames Dreher, 2021-08-04

This book focuses on the European Union as an important actor in international relations and international political economy. The EU negotiates international economic agreements, represents Europe in international organizations and is a major trading bloc and currency area. To what extent and under what conditions the EU can use its considerable economic power to assert its interests in the international arena is a relevant question for students, researchers and practitioners alike. To explore this question, the textbook introduces the concept of actorness and presents an overview of the actorness debate and theories used to explain actorness. In addition, it includes three empirical chapters on trade, finance and climate policy that apply various concepts and theories to study European actorness in the respective policy areas.

Negotiation Theory and the EU Andreas Dür, Gemma Mateo, Daniel C. Thomas, 2013-10-31 Negotiations are central to the ethos and functioning of the European Union yet the dynamics of EU negotiations have received far too little systematic scholarly attention This volume offers a thematic and forward looking survey of cutting edge research on EU negotiation dynamics identifying findings to date and setting an empirical and methodological agenda for future research The chapters by leading international experts address a wide range of critical questions in this area including What factors influence negotiation behaviour and outcomes in the EU How can we explain variation in the choice of negotiation styles When do actors engage in arguing or bargaining What are the determinants of bargaining power What are the institutional foundations of EU negotiations And what role does the presidency play in EU negotiations The volume also discusses how the findings of the multi disciplinary field of negotiation studies can inform research on negotiation dynamics in the EU The volume will be of great interest to established scholars and advanced students of international relations European integration and governance and negotiation analysis This book was based on a special issue of Journal of European Public Policy

Handbook on the EU and International Trade Sangeeta Khorana, María García, 2018-08-31 The Handbook on the EU and International Trade presents a multidisciplinary overview of the major perspectives actors and issues in contemporary EU trade relations Changes in institutional dynamics Brexit the politicisation of trade competing foreign policy agendas and adaptation to trade patterns of value chains and the digital and knowledge economy are reshaping the European Union s trade policy The authors tackle how these challenges frame the aims processes and effectiveness of trade policy making in the context of the EU s trade relations with developed developing and emerging states in the global economy **The**

European Parliament and its International Relations Stelios Stavridis, Daniela Irrera, 2015-03-24 Following the Lisbon Treaty the powers of the European Parliament in external relations have gradually expanded and it is increasingly influencing the foreign policy of the European Union This book analyses the role of the European Parliament as an international actor and presents a new debate about its role outside the EU territory It explores different policy areas including human rights international aid trade crisis management and the environment to provide a systematic analysis of the modern global role of the European Parliament The book also considers the European Parliament s regional interactions with Africa Latin America the United States Asia and the Middle East With a common analytical framework and research covering the lifespan of the European Parliament from its first direct elections in 1979 to the present day this comprehensive volume presents an unparalleled analysis of one of the most important institutions in the European Union This book will be of interest to students and scholars of European Union politics and institutions European policy government international relations and European history **Policy-Making in the European Union** Helen S. Wallace, Mark A. Pollack, Alasdair R.

Young, 2025 The ninth edition of Policy Making in the European Union offers students and scholars a comprehensive understanding of the processes and institutions involved in EU policy making It particularly examines these processes in a

more politicized context Gives students a solid grounding in theories and empirics of EU policy making Details the processes and institutions central to EU policy making Analyses a wide range of policy areas in greater detail than any competing text considering substantive material in both a practical and theoretical context Concludes with a clear assessment of the challenges that have shaped and will continue to shape policy making including the politicization of the EU Brexit geopolitical shifts and Covid 19 New to this edition Detailed assessment of the implications of greater geopolitical contestation including Russia's invasion of Ukraine in 2022 Evaluation of the implications of the UK's departure for EU policy making Coverage of the EU's response to the Covid 19 pandemic and what it reveals about EU policy making

Handbook of European Union Governance Sonia Lucarelli, James Sperling, 2025-05-14 This expansive Handbook compares the global milieu security economic and societal systems of EU governance It identifies the theoretical underpinnings and characteristics of each governance system and examines how these ensure public safety social welfare sustainability and economic competitiveness

The European Union in a Multipolar World M. Dee, 2015-05-27 Presenting a critical overview of what emerging multipolarity means for the world's foremost global trading bloc and economic power the European Union this book offers new insights into how the rise of the emerging economies has impacted the EU and its role within the World Trade Organization

The External Action of the European Union Sieglinde Gstöhl, Simon Schunz, 2021-03-26 This groundbreaking new textbook offers extensive coverage of EU External Action studies from its major concepts to the key theories in the field Over the past decades the European Union has progressively developed into a significant global actor in an increasing number of policy fields This long awaited volume looks into different ways of conceptualizing the EU as a global actor the processes and impact of EU external action explanations offered by IR and integration theories the discursive normative practice and gender turns and the decentring agenda for EU external action The book offers a reader friendly guidance on these various ways in which to study the EU as a global actor each chapter introduces one concept approach or theory and illustrates its application by a case study of EU external action In drawing the different perspectives together the book underscores that EU External Action Studies is becoming an academic speciality in its own right Written by leading experts the volume will make essential reading for students scholars and practitioners of EU external action EU External Action Studies nowadays attract attention from scholars and students in International Relations IR Foreign Policy Analysis and interdisciplinary EU Studies as well as from practitioners

The European Union, Russia and the Shared Neighbourhood Jackie Gower, Graham Timmins, 2013-09-13 The conflict in South Ossetia in the summer of 2008 and the Ukrainian energy crisis in early 2009 served to highlight the tensions that continue to influence EU Russia relations in regard to the region comprising the former republics of the Soviet Union or the shared neighbourhood This book draws together research which examines the objectives of EU and Russian foreign policy and the complexities of the security challenges in this region Although both actors have a shared interest in cooperating to create conditions of peace and

stability we have in recent years observed the development of growing competition between the EU and Russian foreign policy agendas This book was based on a special issue of Europe Asia Studies **Constructing European Union Trade Policy** Gabriel Siles-Brügge, 2014-02-18 With the stagnation of the Doha Round of multilateral talks trade liberalisation is increasingly undertaken through free trade agreements Gabriel Siles Brügge examines the EU's decision following the 2006 Global Europe strategy to negotiate such agreements with emerging economies Eschewing the purely materialist explanations prominent in the field he develops a novel constructivist argument to highlight the role of language and ideas in shaping EU trade policy Drawing on extensive interviews and documentary analysis Siles Brügge shows how EU trade policymakers have privileged the interests of exporters to the detriment of import competing groups creating an ideational imperative for market opening Even during the on going economic crisis the overriding mantra has been that the EU's future well being depends on its ability to compete in global markets The increasingly neoliberal orientation of EU trade policy has also had important consequences for its economic diplomacy with the developing economies of the African Caribbean and Pacific group of states

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