

The *Ultimate* Guide to **Salon Marketing**



Ultimate Salon Marketing Guide

Anne McKinney



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Ultimate Guide to Search Engine Optimization: Drive Traffic, Boost Conversion Rates and Make Lots of Money Jon Rognerud, 2008-03-13 Turn Your Website into A Marketing Powerhouse Author and search engine optimization SEO expert Jon Rognerud unlocks the mystery of SEO and removes the fears of intimidating technology with this step by step guide to building a fully optimized web site and a successful traffic driving SEO campaign Begin by learning how to lay the foundation of your SEO campaign from building your web site to identifying your market and creating web savvy content Next master the implementation of SEO tools and tactics including keyword research linking and submitting to search engines Then learn how to apply proven strategies including using social media pay per click paid advertising landing page conversions and much more This is your guide to gaining exposure and creating a buzz big enough to put a lot of money in your pocket Learn how to Create an attractive website with SEO enriched content Choose the right keywords and create an effective seed list Use effective tools to identify and attract quality traffic Safeguard your site from becoming spam Use cutting edge tactics to gain exposure and land on page 1 of Google Create relationships with other sites through linking Use social media sites within your online marketing plan Turn traffic into sales Everything you ever needed to build a website and get results is right here all in one place

Real Business Plans & Marketing Tools Anne McKinney, 2003 The first title in PREP's new Business Success Series is designed to help individuals who want to prepare paperwork related to starting growing selling or marketing a business The book contains real business plans for those contemplating entrepreneurship as well as for those who have an ongoing business which they are interested in selling Readers will see samples of real business plans used by real organizations to sell a business to public companies Readers will also see samples of documents paperwork and financial statements used by real companies to obtain equity financing and bank loans A valuable section of the book is the section which shows marketing tools and business resumes used to attract new customers and increase profitability The author holds an MBA from the Harvard Business School

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