

The Stakeholder Strategy

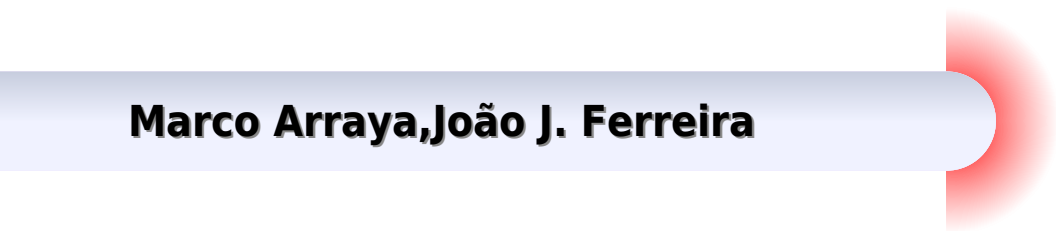
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Marco Arraya, João J. Ferreira



The Stakeholder Strategy Profiting From Collaborative Business Relationships:

The Stakeholder Strategy Ann Svendsen, 1998-11-05 The Stakeholder Strategy shows business leaders and managers how to establish and maintain positive mutually beneficial stakeholder relationships *The Post-corporate World* David C. Korten, 1999 **Stakeholder Engagement: Clinical Research Cases** R. Edward Freeman, Johanna Kujala, Sybille Sachs, 2017-09-18 This book offers a case study approach to stakeholder theory that moves beyond theoretical analysis to the applied As stakeholder theory has moved into the mainstream of management thinking in business ethics and a number of the management disciplines there is an increasing need to explore the subtleties of stakeholder engagement via examples from practice The case studies in this volume explore a number of aspects of the idea of stakeholder engagement via the method of clinical case studies Edited by leading scholars in the field of business ethics and stakeholder theory this text affords a solid grounding in theory brought to new levels of applied understanding of stakeholder engagement *Handbook of Strategy and Management* Andrew M Pettigrew, Howard Thomas, Richard Whittington, 2006-04-27 New in Paperback Publishing February 2006 If you had to read only one book to understand the roots and branches of the study of strategy it is also remarkably well organized and future oriented having the right balance between focus and diversity By critically taking stock of the field and by discussing future paths of strategy this Handbook will serve as an important stimulus for intellectual development for years to come Nicolai Foss Copenhagen Business School Finally We have a comprehensive reflective and critical overview of the field of strategy in the new Handbook of Strategy and Management The strategy literature has come of age with this mapping of the terrain by Andrew Pettigrew Howard Thomas and Richard Whittington The Handbook provides an useful overview of different streams of thought with contributions by leading scholars and researchers Equally importantly this Handbook provides us with reflections on the past and insights into the future of the field Such a critique is an important aid in understanding and researching strategy for newcomers and experienced scholars alike Cynthia Hardy Head of Department of Management University of Melbourne The Handbook presents a major retrospective and prospective overview of the strategic management field and will be an important benchmark volume for management scholars worldwide The Handbook frames assesses and synthesizes the work in the field and helps to define and shape its current and future development The editors combine focus with diversity in the material and approaches covered thus providing a powerful critical analysis and synthesis of diverse disciplinary contributions to this rapidly growing body of knowledge Each of the four parts of this book concentrates on a specific area of strategy and management Within these parts leading international scholars provide historical overviews of the key strands delineating the topography of their particular themes address the central problems and approaches which have characterized these critically assess the state and quality of current theory and knowledge and set out agendas for future theoretical and empirical development The resulting volume is a unique overview of the inputs and dynamics that shape the core ideas and practices of strategy and management Unfolding Stakeholder

Thinking Jörg Andriof, Sandra Waddock, Bryan Husted, Sandra Sutherland Rahman, 2017-09-08 This book the first of a two volume series argues that today stakeholder thinking has evolved into the study of interactive mutually engaged and responsive relationships that establish the very context of doing modern business and create the groundwork for transparency and accountability This book makes it clear that in today s societies successful companies are those that recognize that they have responsibilities to a range of stakeholders that go beyond mere compliance with the law or meeting the fiduciary responsibility inherent in maximizing returns to shareholders If in the past the focus was on enhancing shareholder value now it is on engaging stakeholders for long term value creation The process of engagement creates a dynamic context of interaction mutual respect dialogue and change not a one sided management of stakeholders Indeed the authors believe the very term stakeholder management to be outdated and corporate centric Companies can manage their relationships with stakeholders but frequently cannot actually manage the stakeholders themselves because as the activist and collaborative initiatives described in this volume suggest company stakeholder relationships are not one way streets and different institutions bring different agendas goals and priorities to the engagement There are clear implications to the way in which stakeholder thinking is unfolding today If in the past corporate social responsibility was simply seen as profitability plus compliance plus philanthropy now responsible corporate citizenship or corporate responsibility means companies being more aware of and understanding the societies in which they operate Corporate responsibility means recognising that day to day operating practices affect stakeholders and that it is in those impacts where responsibility lies not merely in efforts to do good Companies are now faced with a wide array of challenges that mean that senior executives and managers need to be able to deal with issues including greater accountability human rights abuses sustainability strategies corporate governance codes workplace ethics stakeholder consultation and management Stakeholder thinking needs to capture these new realities The global reach of multinational corporations has served to highlight the need for the re integration of business into society relationships into stakeholder relations and ethics into managerial practice The rise in power of global activism involving NGOs and global business involving multinational corporations makes it even more critical today for companies to consider the power and interests of corporate stakeholders when developing strategic plans The interactivity and mutuality of relationships described in this book make it clear that firms and stakeholders share the power and responsibility to influence both the profit potential of the firm and how the benefits of the firm s success impact on society This important volume brings together leading academic thought on stakeholder thinking for the first time Unfolding Stakeholder Thinking will be indispensable to corporate managers NGOs and academics seeking greater understanding of the dynamics of stakeholder thinking in a world of rapidly changing responsibilities A companion volume Unfolding Stakeholder Thinking 2 focusing on practical issues such as relationship management communication reporting and performance is also available

Business & Sustainability Gabriel Eweje, Martin Perry, 2011-12-06 This volume aims to assist readers to navigate the conceptual maze

surrounding discussions of business and sustainability by offering critical reflection on the state of business action for environmental sustainability and providing evidence about what is actually taking place in real localities and businesses

Transformative Strategies Brian Tjemkes, Oli Mihalache, 2021-04-29 Transformative Strategies is based around the idea that strategic thinking is critical for organizational success in today's environment. The financial crisis, continuing economic uncertainty, digitalization, environmental issues, and social issues involved in globalization present strategic problems for enterprises. Unlike other textbooks that take a standard solutions-based approach, Transformative Strategies provides readers with a way to develop strategies that fit their own complex situations and shows how models may be applied in different ways to different problems. Each of the four key elements affecting the business environment—globalization, disruption, collaboration, and responsibility—are addressed as a set of tensions in eight areas: global competition, business model innovation, digital strategizing, business eco-systems, corporate social responsibility, top management teams, and trans-cultural leadership in a globalized world. This tension-based pedagogy enables readers to shift from dichotomized thinking such as exploring or exploiting to transformative thinking such as exploring and exploiting, exploring through exploiting, and readers are challenged to solve real problems that companies face, encouraging them to acknowledge the broader context in which organizations operate and to analyze the problem from multiple perspectives. Each chapter is structured to aid engagement and discussion, including a discussion of the tension tied to the chapter's topic, learning objectives, theoretical frameworks, real-life case studies, exercises, and reflective questions. A highly practical book that encourages readers to develop solutions that fit their own complex problems, it will be particularly suitable for those studying strategic management as part of an MBA, MA, or MSc in Management, as well as those in executive education. It will also appeal to all those interested in learning how to lead and transform organizations towards impact, purpose, and relevance. Online resources include discussions of the case studies, supplementary problems for class discussion, and an instructors' manual outlining the pedagogical approach.

Stakeholder Engagement and Sustainability Reporting Marco Bellucci, Giacomo Manetti, 2018-07-27 In a context of growing social and environmental concerns, the role of large enterprises and corporations in encouraging sustainability has drawn increasing attention in recent years. Both academic debates and public opinion research have called into question the extended responsibilities of firms in our increasingly interconnected world. By studying issues associated with the greatest challenges mankind is currently facing, from climate change to social exclusion, the scientific community is aware of the need to account for the actions and agendas of companies, especially large ones. They are becoming important global political actors with great power but also unprecedented responsibilities. With this in mind, the authors believe that it is more important than ever that large enterprises, on the one hand, take into account the opinion of their stakeholder while defining their strategies, and on the other hand, disclose material and relevant information on their ability to contribute to sustainability while delivering value for all of their stakeholders. A consensus is being reached on the

responsibility of large enterprises to report in a triple bottom perspective not only on their financial performances but also on their social and environmental outcomes. Consequently, it is important to understand what elements organizations need to report on in order to provide stakeholders with relevant and comprehensive sustainability reports. Against this background, this book presents a significant and original contribution both empirically and theoretically to the social and environmental accounting literature by studying the various features of stakeholder engagement in sustainability reporting.

Handbook of Research on Global Corporate Citizenship Andreas Georg Scherer, Guido Palazzo, 2008

Want to know what's buzzing with corporate citizenship? Look no further. This book shows why global corporate citizenship has been called the topic of the decade and why it matters to each of us no matter where we live. It explains in plain English the major issues and ideas percolating in current research on the topic. Trust what you discover in the book. The list of contributors to Handbook of Research on Global Corporate Citizenship reads like a Who's Who of corporate citizenship research. Thomas Donaldson, University of Pennsylvania, US. This is a unique and eclectic set of essays on a vitally important but often neglected topic. The editors are to be congratulated in assembling a distinguished group of scholars who carefully and expertly guide the reader through the various facets of global corporate citizenship. This is a must read for anyone interested in the social ramifications of the globalization of business activity. John H. Dunning, OBE, University of Reading, UK, and Rutgers University, US. Start with a fact: large corporations wield enormous power in the contemporary globalized economy. Then note the hopes and fears that this fact inspired: the potential to harness the profit motive to social needs but the fear that the profit motive can just as easily wreak havoc. And finally bring together some leading scholars from around the world to discuss the matter, and the result is a hugely impressive collection of essays on one of the burning issues of our time. This volume is definitive, the necessary starting point for future debate. Paul S. Adler, University of Southern California, US. This volume provides an extensive and comprehensive overview of current research and theory about why and how corporations should play a more active role in fulfilling their global citizenship obligations and responsibilities. Its contributors include many of the most important and influential scholars in the field of corporate social responsibility from both Europe and the US. An important strength of this volume is the diversity and breadth of the dimensions of corporate citizenship that it explores in depth. This volume provides an important resource to scholars, managers, and activists interested in promoting corporate citizenship. David Vogel, University of California, Berkeley, US. The Handbook of Research on Global Corporate Citizenship identifies and fosters key interdisciplinary research on corporate citizenship and provides a framework for further academic debate on corporate responsibility in a global society. This exciting and important Handbook provides a unique forum to discuss the consequences of the social and political mandate of business firms and examines the implications of these consequences for the theory of the firm. Leading academics have been invited from various disciplines such as management studies, economics, sociology, legal studies, and political science to evaluate the concept of corporate citizenship and to analyze the role of private business.

in global governance and the production of global public goods The Handbook is structured in seven sections theoretical perspectives on corporate citizenship contemporary issues and challenges of global business regulation actors and institutions of global business regulation disciplinary perspectives on corporate citizenship implications for management theory building critical perspectives on corporate citizenship conclusions This Handbook will be a significant read for academics postgraduate students and managers interested in the field of corporate citizenship regulation and corporate responsibility across the social sciences

Corporate Communication Joep Cornelissen, 2011-04-06 This book incorporates current thinking on corporate communication from both the academic and practitioner worlds combining a comprehensive theoretical foundation with practical guidance and insights to assist managers in their strategic and tactical communication decisions Rich case study examples are provided from companies in the United States the U K continental Europe South East Asia and Australia

Stakeholders Andrew L. Friedman, Samantha Miles, 2006-04-13 The research on social discourse in societies firms and organizations written by researchers working in fields such as Management Corporate Governance Accounting and Finance Strategy Sociology and Politics often make reference to the term stakeholder Yet the concept of the stakeholder is unclear and research around it often muddled This book provides an analysis classification and critique of the various strands of theory about stakeholders The authors place these theories both in the context of their philosophical underpinnings and their practical and policy implications Practical examples based on new data are used to examine a diverse range of stakeholders and the relationships stakeholders have with their organizations This is the first book on stakeholder theory to propose a critical analysis both at the macro and micro level that is framed and guided by theory Written to provide both order and clarity to research into the concept of the stakeholder the book is also written as an introduction for students It includes chapter introductions useful tables and figures short vignettes on key concepts and issues and discussion questions

Reader's Guide to the Social Sciences Jonathan Michie, 2014-02-03 This 2 volume work includes approximately 1 200 entries in A Z order critically reviewing the literature on specific topics from abortion to world systems theory In addition nine major entries cover each of the major disciplines political economy management and business human geography politics sociology law psychology organizational behavior and the history and development of the social sciences in a broader sense

Cases in Call Center Management Richard Feinberg, Ko de Ruyter, Lynne Bennington, 2005 Written by authorities on the call center industry this book brings to light the strategic importance of call centers in today's business world As interactions with customers move away from person to person the call center is becoming a vital force for corporate marketing and communication

Stakeholder Theory R. Edward Freeman, Jeffrey S. Harrison, Andrew C. Wicks, Bidhan L. Parmar, Simone de Colle, 2010-04-01 In 1984 R Edward Freeman published his landmark book Strategic Management A Stakeholder Approach a work that set the agenda for what we now call stakeholder theory In the intervening years the literature on stakeholder theory has become vast and diverse This book examines this body of

research and assesses its relevance for our understanding of modern business. Beginning with a discussion of the origins and development of stakeholder theory, it shows how this corpus of theory has influenced a variety of different fields including strategic management, finance, accounting, management, marketing, law, health care, public policy, and environment. It also features in-depth discussions of two important areas that stakeholder theory has helped to shape and define: business ethics and corporate social responsibility. The book concludes by arguing that we should re-frame capitalism in the terms of stakeholder theory so that we come to see business as creating value for stakeholders.

Stakeholder Theory M.

Bonnafeux-Boucher, Y. Pesqueux, 2005-10-11. New standards of corporate behaviour have been established in developed countries obliging them to record information about the triple bottom line in their annual reports. Corporations, especially multinational companies, have had to develop new strategic orientations. Research on social, environmental, and overall ethical behaviour of companies has been developed. The concept of stakeholder has simultaneously gained a kind of metaphoric evidence. The book comments on the American theoretical foundations of the notion of Corporate Social Responsibility and more specifically the concept of the stakeholder and it defines a European perspective.

The Sociology of Financial Markets Karin Knorr-Cetina, Alex Preda, 2006. Financial markets also have a structural impact on the governance of social and economic institutions. Until now, sociologists have examined issues of governance mostly with respect to the legal framework of financial transactions. Contributions in this book highlight the ways in which financial markets shape the inner working and structure of corporations and their governance.

The Routledge Companion to Behavioural Accounting Research Theresa Libby, Linda Thorne, 2017-11-06. Behavioural research is well established in the social sciences and has flourished in the field of accounting in recent decades. This far-reaching and reliable collection provides a definitive resource on current knowledge in this new approach as well as providing a guide to the development and implementation of a Behavioural Accounting Research project. The Routledge Companion to Behavioural Accounting Research covers a full range of theoretical, methodological, and statistical approaches relied upon by behavioural accounting researchers, giving the reader a good grounding in both theoretical perspectives and practical applications. The perspectives cover a range of countries and contexts, bringing in seminal chapters by an international selection of behavioural accounting scholars, including Robert Libby and William R. Kinney Jr. This book is a vital introduction for Ph.D. students as well as a valuable resource for established behavioural accounting researchers.

Business Competitiveness and Sustainability Marco Arraya, João J.

Ferreira, 2024-11-29. This book presents seven internal dimensions that have a direct impact on an organization's global competitiveness and sustainability: purpose, leadership, passion, people-centered, customer-centric, infrastructure, and viability. An organization operates as a complex adaptive system that is impacted by external factors that make up its environment. These external factors in turn compel managers to make decisions and take deliberate actions that stimulate the organization's internal dimensions to enhance its competitiveness. Therefore, a competitive organization achieves a sustained level of

productivity that leads to growth and the attainment of its objectives resulting in increased income and well being Chapters in this book provide readers with a framework that demonstrates how these dimensions can be studied and analyzed individually as well as how cultivating a coherent mutually reinforcing system can enhance an organization s competitive advantage This book also includes illustrative case studies and proposes an instrument to measure an organization s competitiveness Providing a strategic framework for enhancing competitiveness in VUCA environments this book will interest scholars and students in strategic management competitiveness innovation and international business Public Sector Entrepreneurship and the Integration of Innovative Business Models Lewandowski, Mateusz,Kożuch, Barbara,2017-01-05

While private for profit businesses have typically been the most experienced with entrepreneurship the study of public sector business models is coming to the forefront of entrepreneurial discussions This shift has allowed researchers and practitioners to expand on their knowledge of positive business choices and paved the way for more profitable business empires Public Sector Entrepreneurship and the Integration of Innovative Business Models is a comprehensive source of academic research that discusses the latest entrepreneurial strategies achievements and challenges in public sector contexts Highlighting relevant topics such as public management crowdsourcing municipal cooperation and public sector marketing this is an ideal resource for managers practitioners researchers and professionals interested in learning more about public sector business ideals and how these models are shaping positive entrepreneurial communities around the world Making Sustainability Work Marc J. Epstein,Adriana Rejc Buhovac,2017-09-08 The ultimate how to do it guide for corporate leaders strategists academics sustainability consultants and anyone else with an interest in actually making sustainability work for organizations An updated edition of a landmark book at a time when a growing number of corporate leaders are asking for urgent help in getting this done

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