

VENTURE CAPITAL & PRIVATE EQUITY

A Casebook



Fifth Edition

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Venture Capital Private Equity Casebook

**Claudia Zeisberger, Michael
Prah, Bowen White**



Venture Capital Private Equity Casebook:

Private Equity Paul Gompers, Victoria Ivashina, Richard Ruback, 2019-03-15 Private Equity is an advanced applied corporate finance book with a mixture of chapters devoted to exploring a range of topics from a private equity investor's perspective. The goal is to understand why and which practices are likely to deliver sustained profitability in the future. The book is a collection of cases based on actual investment decisions at different stages for process tackled by experienced industry professionals. The majority of the chapters deal with growth equity and buyout investments. However, a range of size targets and investments in different geographical markets are covered as well. These markets include several developed economies and emerging markets like China, Russia, Turkey, Egypt, and Argentina. This compilation of cases is rich in institutional details, information about different markets and segments of the industry, as well as different players and their investment practices. It is a unique insight into the key alternative asset class.

Venture Capital and Private Equity Josh Lerner, 2000 What Explains the Recent Tremendous Growth in Private Equity Funds? How Have These Funds Created so Much Value? Can We Expect This Kind of Growth in Other Countries and Other Types of Investments? The pool of U.S. private equity funds has grown from 5 billion in 1980 to over 175 billion in 1999. Private equity's recent growth has outstripped that of almost every class of financial product. Whether you are an entrepreneur seeking private equity finance, a private equity investor grappling with the industry's changes, or an investor interested in private equity as a potential investment, this book is required reading. It presents a collection of real world cases supplemented by detailed industry notes that explore the exciting and dynamic world of venture capital and buyout funds. The organization mirrors that of the venture capital private equity process itself. The first part explores the raising and structuring of private equity funds, as well as the perspective of investors. The second part explores the selection, oversight, and adding value to firms, the heart of the private equity cycle. The third part describes how private equity groups reap attractive returns from successful investments. The final section explores the emerging efforts to translate the private equity model into other settings, such as corporate venturing programs.

Venture Capital and Private Equity Josh Lerner, Felda Hardyman, Ann Leamon, 2008-05-02 The private equity and venture capital industry has become a leading pillar of modern investment, growing from 5 billion in 1980 to more than 530 billion in 2006. Yet many of its features remain puzzling even to advanced business students. Whether you are an MBA student, a private equity investor grappling with the industry's changes, or an investor interested in private equity as a potential investment, *Venture Capital Private Equity: A Casebook*, Fourth Edition, will shed light on the history and workings of this complex area and prepare you for a career in the prestigious and profitable world of venture capital and private equity.

Venture Capital and Private Equity Josh Lerner, 1999-08-27 What Explains the Recent Tremendous Growth in Private Equity Funds? How Have These Funds Created so Much Value? Can We Expect This Kind of Growth in Other Countries and Other Types of Investments? The pool of U.S. private equity funds has grown from 5 billion in 1980 to over 175 billion in 1999. Private equity's

recent growth has outstripped that of almost every class of financial product Whether you are an entrepreneur seeking private equity finance a private equity investor grappling with the industry's changes or an investor interested in private equity as a potential investment this book is required reading It presents a collection of real world cases supplemented by detailed industry notes that explore the exciting and dynamic world of venture capital and buyout funds The organization mirrors that of the venture capital private equity process itself The first part explores the raising and structuring of private equity funds as well as the perspective of investors The second part explores the selection oversight and adding value to firms the heart of the private equity cycle The third part describes how private equity groups reap attractive returns from successful investments The final section explores the emerging efforts to translate the private equity model into other settings such as corporate venturing programs

Mastering Private Equity Claudia Zeisberger, Michael Prahl, Bowen White, 2017-06-06 The definitive guide to private equity for investors and finance professionals Mastering Private Equity was written with a professional audience in mind and provides a valuable and unique reference for investors finance professionals students and business owners looking to engage with private equity firms or invest in private equity funds From deal sourcing to exit LBOs to responsible investing operational value creation to risk management the book systematically distills the essence of private equity into core concepts and explains in detail the dynamics of venture capital growth equity and buyout transactions With a foreword by Henry Kravis Co Chairman and Co CEO of KKR and special guest comments by senior PE professionals This book combines insights from leading academics and practitioners and was carefully structured to offer A clear and concise reference for the industry expert A step by step guide for students and casual observers of the industry A theoretical companion to the INSEAD case book Private Equity in Action Case Studies from Developed and Emerging Markets Features guest comments by senior PE professionals from the firms listed below Abraaj Adams Street Partners Apax Partners Baring PE Asia Bridgepoint The Carlyle Group Coller Capital Debevoise Plimpton LLP FMO Foundry Group Freshfields Bruckhaus Deringer General Atlantic ILPA Intermediate Capital Group KKR Capstone LPEQ Maxeda Navis Capital Northleaf Capital Oaktree Capital Partners Group Permira Terra Firma

Venture Capital and Private Equity Joshua Lerner, G. Felda Hardyman, 2002 Cases and notes included are designed to provide an understanding of the history of the private equity industry 2s development and the workings of the industry today Examines both the short run and long run effects for private equity investments Author is a leader and one of the most respected authorities in this field

Venture Capital and Private Equity Lerner, Ole Gade, H. Daniel Stillwell, 1986-12-01 *Venture Capital* Stefano Caselli, Stefano Gatti, 2012-11-02 Josh Lerner Jacob H Schiff Professor of Investment Banking Harvard Business School and National Bureau of Economic Research During much of the 1970s and 1980s venture capital and private equity remained largely a United States phenomena Over the past decade however private equity has spread around the globe taking particularly firm root in Western Europe indeed growing 4 700% since 1984 through 200 I Today Europe is the dominant private equity market

outside the United States Despite this tremendous growth and the current recessionary climate there is ample room for attractive expansion in European private equity both for venture capital and private equity There have been several reasons for this growth The first has been the internationalization of capital sources The key sources of capital for European private equity funds have traditionally been segmented by national boundaries historically the pattern in Europe has been for private equity groups to raise funds from banks insurance companies and government bodies in their own country with little involvement from foreign investors These barriers are now breaking down for two principal reasons First institutional investors particularly in the United States have become increasingly interested in European funds Second many international private equity firms have become more active in Europe A second driver of growth has been the entry of new talent into the industry Traditionally many European private equity investors had come from financial or consulting backgrounds rather than from operating roles

Venture Capital, Private Equity, and the Financing of Entrepreneurship Josh Lerner, Ann Leamon, 2023-05-02 In the newly revised second edition of *Venture Capital Private Equity and the Financing of Entrepreneurship* a dedicated team of researchers and professionals delivers an authoritative and comprehensive account of the world of active investing This important work demonstrates how venture capitalists and private equity investors do business and create value for entrepreneurs shareholders and other stakeholders The authors drawing on decades of combined experience studying and participating in the private equity markets discuss the players dynamics and the incentives that drive the industry They also describe various possibilities for the future development of private equity This latest edition is perfect for advanced undergraduate students of finance and business as well as MBA students seeking an insightful and accessible textbook describing the private equity markets *Venture Capital and Private Equity* Lerner, 2016-12-12

Venture Capital, Private Equity, and the Financing of Entrepreneurship Josh Lerner, Ann Leamon, 2023-04-27 In the newly revised second edition of *Venture Capital Private Equity and the Financing of Entrepreneurship* a dedicated team of researchers and professionals delivers an authoritative and comprehensive account of the world of active investing This important work demonstrates how venture capitalists and private equity investors do business and create value for entrepreneurs shareholders and other stakeholders The authors drawing on decades of combined experience studying and participating in the private equity markets discuss the players dynamics and the incentives that drive the industry They also describe various possibilities for the future development of private equity This latest edition is perfect for advanced undergraduate students of finance and business as well as MBA students seeking an insightful and accessible textbook describing the private equity markets *Venture Capital and Private Equity* Josh Lerner, 2000 Whether you are an entrepreneur seeking private equity finance a private equity investor grappling with the industry's changes or an investor interested in private equity as a potential investment this book presents a collection of real world cases supplemented by detailed industry notes that explore the world of venture capital and buyout funds **BOOK**

JACKET The organization mirrors that of the venture capital private equity process itself the first part explores the raising and structuring of private equity funds as well as the perspective of investors the second part explores the selection oversight and adding value to firms the heart of the private equity cycle the third part describes how private equity groups reap attractive returns from successful investments the final section explores the emerging efforts to translate the private equity model into other settings such as corporate venturing programs BOOK JACKET **Mastering Private Equity Set** Claudia Zeisberger, Michael Prahl, Bowen White, 2017-07-10 This set combines the definitive guide to private equity with its case book companion providing readers with both the tools used by industry professionals and the means to apply them to real life investment scenarios 1 Mastering Private Equity was written with a professional audience in mind and provides a valuable and unique reference for investors finance professionals students and business owners looking to engage with private equity firms or invest in private equity funds From deal sourcing to exit LBOs to responsible investing operational value creation to risk management the book systematically distills the essence of private equity into core concepts and explains in detail the dynamics of venture capital growth equity and buyout transactions With a foreword by Henry Kravis Co Chairman and Co CEO of KKR and special guest comments by senior PE professionals 2 Private Equity in Action takes you on a tour of the private equity investment world through a series of case studies written by INSEAD faculty and taught at the world's leading business schools The book is an ideal complement to Mastering Private Equity and allows readers to apply core concepts to investment targets and portfolio companies in real life settings The 19 cases illustrate the managerial challenges and risk reward dynamics common to private equity investment Written with leading private equity firms and their advisors and rigorously tested in INSEAD's MBA EMBA and executive education programmes each case makes for a compelling read

Funding Options for Startups K.S.V. Menon & Garima Malik, 2016-06-10 This is a pioneering effort to provide in one place alternative sources of funding professionally structured business plan and other related aspects of raising start up funds Beginning with a detailed analysis of the Startup Ecosystem the role of Incubators Mentors Accelerators IMA from the stage of ideation to the actual setting up of a project principal players in this process like Universities IITs IIMs Indian Business Houses Multinational Corporations and reputed professionals and intrapreneurs have been identified and listed Pros and cons of angel finance seed capital venture capital crowdfunding impact investment hedge fund debt fund private equity valuation recent deals exits emerging trends and ideas in the startup scenario are some of the areas discussed in detail in the publication Existing success stories and the government's thrust on creating India as a hub of startups is drawing many students to entrepreneurship B schools and IITs are rolling out enthusiastic professionals accelerators etc A unique feature of the publication is a section on case studies which demonstrate bird's eye view of their birth pain how they traversed the thorny path faced failure after failure changed their ideas and strategies and finally how they reached their destination successfully **Towards the Third Generation University** J. G. Wissema, 2009-01-01 The book is very well structured It

provides a timely contribution to a conversation with a long history and debates over the nature and purpose of the university seem certain to figure prominently in educational discourse for many years to come Peter Roberts Journal of Educational Administrative and History Drawing from experience as a professor in innovation and entrepreneurship and as a consultant to universities Wissema offers deep insights into management of the modern universities The book is well written and all those university administrators who wish to transform their universities into entrepreneurial universities would find the book very useful Jandhyala B G Tilak Journal of Educational Planning and Administration In Central and Eastern Europe universities are struggling to adapt to the new economic and institutional situations The concept of the Third Generation University is powerful in giving direction In addition the book offers much practical advice taken from the author s experience as a consultant to universities Marjan Bojadzhiev University American College Skopje Macedonia Although the quality of university management makes or breaks the effectiveness and efficiency of a university most university managers come unprepared to the job while only few books and courses in the subject are available This book offers amongst other things welcome insights into the issue of university management In Wageningen the concept of the Third Generation University has proven to be inspiring challenging and operational It enabled us to develop science for Impact for a variety of new stakeholders M Kropff Wageningen University and Research Centre the Netherlands This book demonstrates that universities are subject to fundamental change evolving from science based monodisciplinary institutions into transfunctional international know how hubs named third generation universities or 3GUs J G Wissema explores the combination of forces that propel this dramatic change tracing the historic development of universities and exploring the technology based enterprises technostarters and financiers for start ups and young enterprises that are the main partners of these 3GUs He goes on to illustrate that universities play a new role as incubators of new science or technology based enterprises and take an active role in the exploitation of the knowledge they create The book concludes with suggestions regarding the way in which changes in the university s mission should be reflected in subsequent organisational changes Offering practical advice on the route forward for universities and elucidating the role of education in entrepreneurship this unique book will prove invaluable to academics and practitioners who seek to implement and facilitate changes for 3GU status It will also appeal to students and researchers with an interest in business and management education entrepreneurship and public policy on education

International Private Equity Eli Talmor, Florin Vasvari, 2011-06-24 Bringing a unique joint practitioner and academic perspective to the topic this is the only available text on private equity truly international in focus Examples are drawn from Europe the Middle East Africa and America with major case studies from a wide range of business sectors from the prestigious collection of the London Business School s Collier Institute of Private Equity Much more than a simple case book however International Private Equity provides a valuable overview of the private equity industry and uses the studies to exemplify all stages of the deal process and to illustrate such key topics as investing in emerging markets each chapter

guides the reader with an authoritative narrative on the topic treated Covering all the main aspects of the private equity model the book includes treatment of fund raising fund structuring fund performance measurement private equity valuation due diligence modeling of leveraged buyout transactions and harvesting of private equity investments *Private Equity in Action* Claudia Zeisberger, Michael Prahl, Bowen White, 2017-08-07 Global Best Practice in Private Equity Investing *Private Equity in Action* takes you on a tour of the private equity investment world through a series of case studies written by INSEAD faculty and taught at the world's leading business schools The book is an ideal complement to *Mastering Private Equity* and allows readers to apply core concepts to investment targets and portfolio companies in real life settings The 19 cases illustrate the managerial challenges and risk reward dynamics common to private equity investment The case studies in this book cover the full spectrum of private equity strategies including Carve outs in the US semiconductor industry LBO Venture investing in the Indian wine industry VC Investing in SMEs in the Middle East Turnaround situations in both emerging and developed markets Written with leading private equity firms and their advisors and rigorously tested in INSEAD's MBA EMBA and executive education programmes each case makes for a compelling read As one of the world's leading graduate business schools INSEAD offers a global educational experience The cases in this volume leverage its international reach network and connections particularly in emerging markets *Private Equity in Action* is the companion to *Mastering Private Equity Transformation via Venture Capital Minority Investments Buyouts* a reference for students investors finance professionals and business owners looking to engage with private equity firms From deal sourcing to exit LBOs to responsible investing operational value creation to risk management *Mastering Private Equity* systematically covers all facets of the private equity life cycle *Handbook of Research on Venture Capital* Hans Landström, 2007 Provides an overview of the various facets of venture capital and their related issues This book surveys venture capital as a research field and explores the various conceptual theoretical methodological and geographic aspects It focuses on the specific environs of venture capital **Global Innovation Index 2020** Cornell University, INSEAD, World Intellectual Property Organization, 2020-08-13 The Global Innovation Index 2020 provides detailed metrics about the innovation performance of 131 countries and economies around the world Its 80 indicators explore a broad vision of innovation including political environment education infrastructure and business sophistication The 2020 edition sheds light on the state of innovation financing by investigating the evolution of financing mechanisms for entrepreneurs and other innovators and by pointing to progress and remaining challenges including in the context of the economic slowdown induced by the coronavirus disease COVID 19 crisis **QFinance**, 2009-10-13 Compiled by more than 300 of the world's leading professionals visionaries writers and educators this is THE first stop reference resource and knowledge base for finance QFINANCE covers an extensive range of finance topics with unique insight authoritative information practical guidance and thought provoking wisdom Unmatched for in depth content QFINANCE contains more than 2 million words of text data analysis critical

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