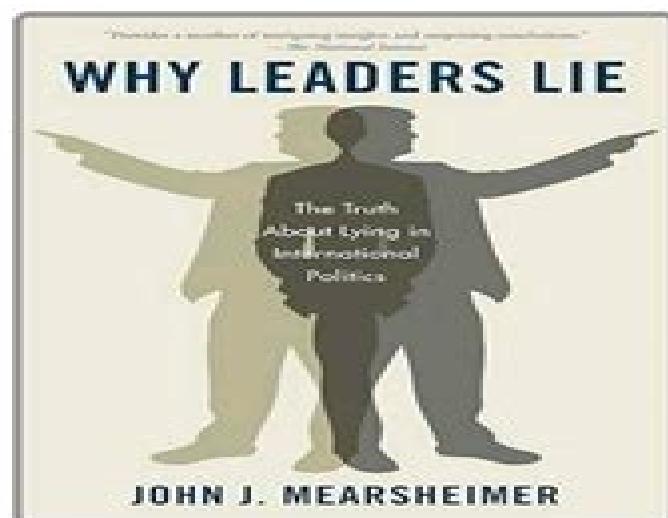


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by John J. Mearsheimer



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Why Leaders Lie The Truth About Lying In International Politics

John J. Mearsheimer



Why Leaders Lie The Truth About Lying In International Politics:

Why Leaders Lie John J. Mearsheimer, 2011-01-07 For more than two decades John J. Mearsheimer has been regarded as one of the foremost realist thinkers on foreign policy. Clear and incisive, a fearlessly honest analyst, his coauthored 2007 New York Times bestseller *The Israel Lobby and U.S. Foreign Policy* aroused a firestorm with its unflinching look at the making of America's Middle East policy. Now he takes a look at another controversial but understudied aspect of international relations: lying. In *Why Leaders Lie*, Mearsheimer provides the first systematic analysis of lying as a tool of statecraft, identifying the varieties, the reasons, and the potential costs and benefits. Drawing on a trove of examples, he argues that leaders often lie for good strategic reasons, so a blanket condemnation is unrealistic and unwise. Yet there are other kinds of deception besides lying, including concealment and spinning. Perhaps no distinction is more important than that between lying to another state and lying to one's own people. Mearsheimer was amazed to discover how unusual interstate lying has been given the atmosphere of distrust among the great powers; he found that outright deceit is difficult to pull off and thus rarely worth the effort. Plus, it sometimes backfires when it does occur. Khrushchev lied about the size of the Soviet missile force, sparking an American build-up. Eisenhower got caught lying about U-2 spy flights in 1960, which scuttled an upcoming summit with Khrushchev. Leaders more often mislead their own publics, sometimes with damaging consequences. Though the reasons may be noble, Franklin Roosevelt, for example, lied to the American people about German U-boats attacking the destroyer Greer in 1940 to build a case for war against Hitler; they can easily lead to disaster, as with the Bush administration's falsehoods about Iraq's weapons of mass destruction. There has never been a sharp analysis of international lying. Now a leading expert fills the gap with a richly informed and powerfully argued book.

Why Leaders Lie John J. Mearsheimer, 2011 Presents an analysis of the lying behavior of political leaders, discussing the reasons why it occurs, the different types of lies, and the costs and benefits to the public and other countries that result from it, with examples from the recent past.

Drones and Global Order Paul Lushenko, Srinjoy Bose, William Maley, 2021-12-28 This book explores the implications of drone warfare for the legitimacy of global order. The literature on drone warfare has evolved from studying the proliferation of drones to measuring their effectiveness to exploring their legal, moral, and ethical impacts. These three waves of scholarship do not, however, address the implications of drone warfare for global order. This book fills the gap by contributing to a fourth wave of literature concerned with the trade-offs imposed by drone warfare for global order. The book draws on the English School of International Relations Theory, which is premised on the existence of a society of states bounded by common norms, values, and institutions, to argue that drone warfare imposes contradictions on the structural and normative pillars of global order. These consist of the structure of international society and diffusion of military capabilities, as well as the sovereign equality of states and laws of armed conflict. The book presents a typology of contradictions imposed by drone warfare within and across these axes that threaten the legitimacy of global order. This framework also suggests a confounding consequence of drone

warfare that scholars have not hitherto explored rigorously drone warfare can sometimes strengthen global order The volume concludes by proposing a research agenda to reconcile the complex and often counter intuitive impacts of drone warfare for global order This book will be of considerable interest to students of security studies global governance and International Relations

War on the Ballot Andrew Payne, 2023-07-18 Winner 2024 Richard E Neustadt Book Prize American Politics Group Political Studies Association The president of the United States is at once holder of the highest elected office and commander in chief of the armed forces How do upcoming elections influence presidents behavior during wartime How do presidents balance perceptions of the national interest with personal political interests War on the Ballot examines how electoral politics shaped presidential decisions on military and diplomatic strategy during the wars in Korea Vietnam and Iraq Drawing on a wealth of declassified documents and interviews with senior officials and military officers Andrew Payne reveals the surprisingly large role played by political considerations during conflicts He demonstrates how the exigencies of the electoral cycle drove leaders to miss opportunities to limit the human and financial costs of each war gain strategic advantage or sue for peace sometimes making critical decisions with striking disregard for the consequences on the ground Payne emphasizes the importance of electoral pressures throughout the full course of a conflict not just around the initial decision to intervene He shows how electoral constraints operate across different phases of the political calendar going beyond the period immediately preceding a presidential election Offering a systematic analysis of the relationship between electoral politics and wartime decision making this book raises crucial questions about democratic accountability in foreign policy

Rumbles of Thunder Steve Chan, 2022-12-27 It is widely believed that shifts in the balance of power between an established hegemon and a rising upstart can lead to war To what extent does this proposition hold true for Sino American relations today Steve Chan examines a range of international relations theories and popular narratives that suggest an elevated risk of confrontation between the two powers Probing the recent deterioration in Sino American relations he considers whether several factors that can raise or lower international tension apply to the current situation Chan demonstrates that power shifts do not preordain violent outcomes nor does their absence ensure peace Criticizing overly mechanistic frameworks he emphasizes that domestic politics international political economy and the choices of individual leaders are all crucial to understanding why wars happen Chan demonstrates that claims of a rising China catching up to and even poised to overtake the United States are alarmist American structural advantages will endure for some time to come Contrary to prevailing narratives China does not act like a revisionist power seeking to overturn the system while the United States far from defending the international order has frequently undermined it However Chan cautions Taiwan remains a flashpoint for a possible Sino American conflict Bringing together expertise in IR theory and keen political acumen Rumbles of Thunder challenges conventional wisdom on the likelihood of war between the United States and China

International Security Studies Volume 4 Number 2 Winter 2018 TAO Jian, 2018-12-01 2018 2 2018 *Betting the Company* Andrew

Trask, Andrew DeGuire, 2013-04-19 Where the fate of a company is on the line in a negotiation legal and business teams must work seamlessly to reach a successful conclusion Unfortunately there is often a gap between lawyers who are typically untrained in business strategy and business executives who lack basic knowledge of contract law and regulations In *Betting the Company* Complex Negotiation Strategies for Law and Business Andrew Trask and Andrew DeGuire offer a thorough introduction to enable lawyers and business people to understand the theoretical concepts and to apply practical tools to conduct a successful multi faceted negotiation The authors both of whom have extensive experience conducting high stakes negotiation explain the different strategic considerations negotiators face from the pressures on individuals representing a larger group to the difficulties that arise from clashes of corporate culture They also discuss the specific challenges raised by negotiations that involve multiple parties multiple issues and take place over longer periods of time Throughout this illuminating book Trask and DeGuire provide concrete practical advice on how best to guide companies through the most difficult negotiations

Constructivism Reconsidered Patrick James, Mariano E Bertucci, Jarrod Hayes, 2018-11-12 In international relations IR the theory of constructivism argues that the complicated web of international relations is not the result of basic human nature or some other unchangeable aspect but has been built up over time and through shared assumptions *Constructivism Reconsidered* synthesizes the nature of and debates on constructivism in international relations providing a systematic assessment of the constructivist research program in IR to answer specific questions What extent of disagreement exists with regard to the meaning of constructivism To what extent is constructivism successful as an alternative approach to rationalism in explaining and understanding international affairs *Constructivism Reconsidered* explores constructivism's theoretical empirical and methodological strengths and weaknesses and debates what these say about its past present and future to reach a better understanding of IR in general and how constructivism informs IR in particular

The Breach Alan McPherson, 2025-03-04 A president defying Congress Disrespect for the law Attacks on the press Evasion in the courts The privatization of war Quid pro quos with foreign nations The mounting dangers to American democracy have long been with us But all these perils first emerged together during the Iran Contra scandal of the Reagan Bush era This opaque foreign policy mess has receded from history a minor speedbump at the triumphant end of the Cold War With American democracy in increasing jeopardy from the inside however Iran Contra must be reassessed as a major step down that dark path In this gripping blow by blow account of the 1980s efforts to trade arms with Iran illegally fund rebels in Central America despite a congressional prohibition and dodge political and legal consequences once the truth emerged Alan McPherson argues for the salience of six democracy degrading behaviors throughout the fiasco At the time many warned of the broad attack on democratic norms yet no one paid a real price or learned a lesson Those failures left the country more divided than ever before and ill equipped for more severe assaults to come

Handbook of Research on Digitalization Solutions for Social and Economic Needs Pettinger, Richard, Gupta, Brij B., Roja, Alexandru, Cozmiuc,

Diana,2023-02-27 Digital solutions are sufficiently versatile and agile to shape business processes and enterprise architecture answer the COVID 19 crisis solve climate change temper political conflict generate new employment operating models and solve health issues These solutions benefit businesses as an integral part of the economy and society and therefore must be studied further to ensure they are utilized appropriately The Handbook of Research on Digitalization Solutions for Social and Economic Needs introduces the agile operating model that has triggered digital transformation and the plethora of ways it has become of practical use recently The book also argues the business rationale of digitalization Covering key topics such as innovation sustainability and business transformation this major reference work is ideal for business owners managers computer scientists industry professionals researchers scholars academicians librarians policymakers practitioners educators and students

Mobilizing the Past Steve Chan,2025-07-29 Historical analogies are often utilized to frame and formulate foreign policies illuminate issues of war and peace and mobilize support for particular political programs The historical record however can be distorted in a variety of ways leading to overly simplistic misleading conclusions that impair sound policy and scholarship This danger is most imminent and palpable when there exists premature academic consensus pressure to conform to political orthodoxy intellectual complacency and cognitive resistance to alternate interpretations of historical episodes We must be especially vigilant to guard against these pitfalls when deliberating one of the most high stakes topics in global politics the alarming potential for military conflict between the United States and China Past precedents and parallels regularly inform analyses of China s relations with the US By highlighting serious errors of commission or omission in popular narratives and scholarly studies concerning international relations in general and Sino American relations in particular Steve Chan challenges commonly accepted lessons of history and cautions against the misuse and misunderstanding of the past in examining China s rise and its implications for international peace and stability This far reaching book presents alternative overlooked historical accounts that are highly pertinent to Sino American relations today making it essential for researchers and students of international affairs

Power and Humility John Keane,2018-08-30 An imaginative radically new interpretation of the twenty first century fate of democracy by a distinguished scholar

From Lying to Perjury Laurence R. Horn,2022-06-06 This volume provides new insights on lying and intentionally misleading in and out of the courtroom a timely topic for scholarship and society Not all deceptive statements are lies not every lie under oath amounts to perjury but what are the relevant criteria Taxonomies of falsehood based on illocutionary force utterance context and speakers intentions have been debated by linguists moral philosophers social psychologists and cognitive scientists Legal scholars have examined the boundary between actual perjury and garden variety lies The fourteen previously unpublished essays in this book apply theoretical and empirical tools to delineate the landscape of falsehood half truth perjury and verbal manipulation including puffery bluffing and bullshit The papers in this collection address conceptual and ethical aspects of lying vs misleading and the correlation of this opposition

with the Gricean pragmatic distinction between what is said and what is implicated The questions of truth and lies addressed in this volume have long engaged the attention of scholars in linguistics philosophy psychology cognitive science organizational research and the law and researchers from all these fields will find this book of interest

The ^AOrigins of Overthrow Payam Ghalehdar, 2021-08-06 In *The Origins of Overthrow* Payam Ghalehdar offers a novel explanation for a puzzling phenomenon in US foreign policy forcible regime change The 2003 invasion of Iraq shows that the costs of regime change in terms of blood and treasure can far exceed its benefits for the United States Yet the US has repeatedly engaged in overthrowing foreign leaders and regimes This book explains why and argues that the emotional state of US presidents sheds light on US regime change decisions

The Toddler in Chief Daniel W. Drezner, 2020-04-07 An avalanche of repeated presidential absurdity The reader realizes that this pattern is not part of the Trump presidency it is the whole thing Washington Post Americans should know that there are adults in the room And we are trying to do what s right even when Donald Trump won t An anonymous senior administrative official in a New York Times op ed September 5 2018 Every president faces criticism and caricature Donald Trump however is unique in that he is routinely characterized in ways more suitable for a toddler What s more it is not just Democrats pundits or protestors who compare the president to a child Trump s staffers subordinates and allies also describe Trump like a badly behaved preschooler Daniel W Drezner began curating every example he could find of a Trump ally describing the president like a toddler So far he s collected more than one thousand tweets In *The Toddler in Chief* Drezner draws on these examples to take readers through the different dimensions of Trump s infantile behavior from temper tantrums to poor impulse control How much damage can really be done by a giant man baby Quite a lot Drezner argues due to the winnowing away of presidential checks and balances over the past fifty years Drezner also shows the lasting impact the Trump administration will have on American foreign policy and democracy exhorting the American people to think carefully about the person they elect to be the next commander in chief He also shows how we must rethink the terrifying powers we have given the presidency Occasionally funny also overwhelmingly grim New York Times A crisp witty and highly readable philippic New Statesman

The Hell of Good Intentions Stephen M. Walt, 2018-10-16 A provocative analysis of recent American foreign policy and why it has been plagued by disasters like the forever wars in Iraq and Afghanistan Instead of a long hoped for era of peace and prosperity relations with Russia and China have soured the European Union is wobbling nationalism and populism are on the rise and the United States is stuck in costly and pointless wars that have squandered trillions of dollars and undermined its influence around the world The root of this dismal record Walt argues is the American foreign policy establishment s stubborn commitment to a strategy of liberal hegemony Since the end of the Cold War Republicans and Democrats alike have tried to use US power to spread democracy open markets and other liberal values into every nook and cranny of the planet This strategy was doomed to fail but its proponents in the foreign policy elite were never held accountable and kept repeating the same mistakes Donald Trump s

erratic and impulsive style of governing combined with a deeply flawed understanding of world politics made a bad situation worse. The best alternative Walt argues is a return to the realist strategy of offshore balancing which eschews regime change, nation building and other forms of global social engineering. The American people would surely welcome a more restrained foreign policy, one that allowed greater attention to problems here at home. Clear-eyed, candid and elegantly written, Stephen M. Walt's *The Hell of Good Intentions* offers both a compelling diagnosis of America's recent foreign policy follies and a proven formula for renewed success. Thought provoking. This excellent analysis is cogent, accessible and well argued. Publishers Weekly starred review.

Covert Regime Change Lindsey A. O'Rourke, 2018-12-15. O'Rourke's book offers a one-stop shop for understanding foreign-imposed regime change. *Covert Regime Change* is an impressive book and required reading for anyone interested in understanding hidden power in world politics. Political Science Quarterly states: "States seldom resort to war to overthrow their adversaries. They are more likely to attempt to covertly change the opposing regime by assassinating a foreign leader, sponsoring a coup d'état, meddling in a democratic election, or secretly aiding foreign dissident groups." In *Covert Regime Change*, Lindsey A. O'Rourke shows us how states really act when trying to overthrow another state. She argues that conventional focus on overt cases misses the basic causes of regime change. O'Rourke provides substantive evidence of types of security interests that drive states to intervene. Offensive operations aim to overthrow a current military rival or break up a rival alliance. Preventive operations seek to stop a state from taking certain actions, such as joining a rival alliance that may make them a future security threat. Hegemonic operations try to maintain a hierarchical relationship between the intervening state and the target government. Despite the prevalence of covert attempts at regime change, most operations fail to remain covert and spark blowback in unanticipated ways. *Covert Regime Change* assembles an original dataset of all American regime change operations during the Cold War. This fund of information shows the United States was ten times more likely to try covert rather than overt regime change during the Cold War. Her dataset allows O'Rourke to address three foundational questions: What motivates states to attempt foreign regime change? Why do states prefer to conduct these operations covertly rather than overtly? How successful are such missions in achieving their foreign policy goals.

Handbook of Research on Connecting Philosophy, Media, and Development in Developing Countries Okocha, Desmond Onyemechi, Onobe, Melchizedec J., Alike, Mirian Ngozi, 2022-05-13. Developing nations have been experimenting with different models and theories in their quest for development for decades but are missing some critical elements when mirrored or judged via a Westernized lens. In order for these countries to successfully establish their identity and address issues that have held them back in the past, further study on the use of media and philosophy in correlation with development must be conducted. *The Handbook of Research on Connecting Philosophy, Media, and Development in Developing Countries* examines how media can be utilized to bridge the gap between the past and the future for developing countries and drive sustainable development. The book also seeks to reimagine development within developing regions through the

prism of their unique cultures religions media and philosophies so they can take hold of their identity and portrayals within the international arena Covering topics such as human development new media language and culture this major reference work is ideal for government officials policymakers scholars researchers academicians practitioners instructors and students

To Shape Our World for Good C. William Walldorf, Jr.,2019-06-15 Why does the United States pursue robust military invasions to change some foreign regimes but not others Conventional accounts focus on geopolitics or elite ideology C William Walldorf Jr argues that the politics surrounding two broad public narratives the liberal narrative and the restraint narrative often play a vital role in shaping US decisions whether to pursue robust and forceful regime change Using current sociological work on cultural trauma Walldorf explains how master narratives strengthen and weaken and he develops clear predictions for how and when these narratives will shape policy To Shape Our World For Good demonstrates the importance and explanatory power of the master narrative argument using a sophisticated combination of methods quantitative analysis and eight cases in the postwar period that include Korea Vietnam and El Salvador during the Cold War and more recent cases in Iraq and Libya The case studies provide the environment for a critical assessment of the connections among the politics of master narratives pluralism and the common good in contemporary US foreign policy and grand strategy Walldorf adds new insight to our understanding of US expansionism and cautions against the dangers of misusing popular narratives for short term political gains a practice all too common both past and present **Reglobalization** Matthew Louis

Bishop,Anthony Payne,2021-03-11 This book charts the way towards a better repurposed globalization which it calls reglobalization and shows how this can be built incrementally but realistically via reforms to the partial and fragile existing structures of global governance In making this argument the book firmly rejects the new fashion for a politics of deglobalization which has appeared of late in both left wing and right wing variants Instead it suggests that a reformed Group of 20 G20 for all its current inadequacies can still provide the critical coordinating function that the management of a process of reglobalization requires The book argues that globalization is too important to be lost rather it needs to be saved from its capture by neoliberalism and rebuilt around different values for a post neoliberal era The emergence of global pandemic as an issue only goes to emphasise the necessity importance and urgency of the reglobalization project Reglobalization is essential reading for everybody living in the era of globalization which is all of us and worried about its many economic social and political problems which is a growing number of us The chapters in this book were originally published in the journal Globalizations

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