

A NEW PARADIGM
FOR BUSINESS
CREATIVITY

THINKING IN NEW BOXES

Five essential steps to spark
the next big idea

LUC DE BRABANDERE and ALAN INY
OF THE BOSTON CONSULTING GROUP

Thinking In New Boxes A New Paradigm For Business Creativity

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Thinking In New Boxes A New Paradigm For Business Creativity:

Thinking in New Boxes Luc De Brabandere, Alan Iny, 2013-09-10 When BIC manufacturer of disposable ballpoint pens wanted to grow it looked for an idea beyond introducing new sizes and ink colors Someone suggested lighters LIGHTERS With an idea that seemed crazy at first that bright executive instead of seeing BIC as a pen company a business in the PEN box figured out that there was growth to be found in the DISPOSABLE box And he was right Now there are disposable BIC lighters razors even phones The company opened its door to a host of opportunities IT INVENTED A NEW BOX Your business can too And simply thinking out of the box is not the answer True ingenuity needs structure hard analysis and bold brainstorming It needs to start THINKING IN NEW BOXES a revolutionary process for sustainable creativity from two strategic innovation experts from The Boston Consulting Group BCG To make sense of the world we all rely on assumptions on models on what Luc de Brabandere and Alan Iny call boxes If we are unaware of our boxes they can blind us to risks and opportunities This innovative book challenges everything you thought you knew about business creativity by breaking creativity down into five steps Doubt everything Challenge your current perspectives Probe the possible Explore options around you Diverge Generate many new and exciting ideas even if they seem absurd Converge Evaluate and select the ideas that will drive breakthrough results Reevaluate Relentlessly No idea is a good idea forever And did we mention Reevaluate Relentlessly Creativity is paramount if you are to thrive in a time of accelerating change Replete with practical and potent creativity tools and featuring fascinating case studies from BIC to Ford to Trader Joe s Thinking in New Boxes will help you and your company overcome missed opportunities and stay ahead of the curve This book isn t a simpleminded checklist This is Thinking in New Boxes And it will be fun We promise Praise for Thinking in New Boxes Excellent While focusing on business creativity the principles in this book apply anywhere change is needed and will be of interest to anyone seeking to reinvent herself Blogcritics Thinking in New Boxes is a five step guide that leverages the authors deep understanding of human nature to enable readers to overcome their limitations and both imagine and create their own futures This book is a must read for people living and working in today s competitive environment Ray O Johnson Ph D chief technology officer Lockheed Martin Thinking In New Boxes discusses what I believe to be one of the fundamental shifts all companies brands need to be thinking about how to think creatively in order to innovate and differentiate our brands We need to thrive and lead in a world of accelerating change and this book challenges us to even greater creativity in our thinking One of the best business books I ve read in a long time Jennifer Fox CEO Fairmont Hotels Resorts As impressive as teaching new tricks to old dogs Thinking in New Boxes is both inspirational and practical a comprehensive step by step guide to sharpening one s wits in order to harness creativity in the workplace Peter Gelb general manager Metropolitan Opera

Thinking in New Boxes (Summary) Alan Iny, 2015 getAbstract Summary Get the key points from this book in less than 10 minutes Whenever a company s leaders gather to brainstorm innovations someone will urge the group to think outside the box But that s not

enough say Luc de Brabandere and Alan Iny of the Boston Consulting Group You must question your existing boxes the categories into which you place information and envision new ones That's what leaders of the BIC company did when they moved their thinking from one box making disposable pens to another making all sorts of disposable products Writing in an engaging conversational style Iny and de Brabandere outline five steps you can take to achieve more innovative thinking They follow up with a scenario planning application that invites you to think about how your company might prepare for an uncertain future The stakes are high they write because companies either drive change or have change happen to them getAbstract recommends this useful guidebook to corporate leaders at any level seeking fresh ways to spur innovation Book Publisher From the book THINKING IN NEW BOXES A New Paradigm for Business Creativity Copyright 2013 by The Boston Consulting Group Published by Random House a division of Penguin Random House LLC

Summary of Thinking in New Boxes: a New Paradigm for Business Creativity by Luc de Brabandere and Alan Iny BestPrint,2021-12 Thinking in New Boxes 2013 takes a deep look into the mind in order to create a clear understanding of the creative process It gives the reader tools to uncover manipulate and even create the boxes we use to organize information shape our perception of the world and ultimately enable innovation

Designing Future-Oriented Airline Businesses Nawal K. Taneja,2016-04-22 Designing Future Oriented Airline Businesses is the eighth Ashgate book by Nawal K Taneja to address the ongoing challenges and opportunities facing all generations of airlines Firstly it challenges and encourages airline managements to take a deeper dive into new ways of doing business Secondly it provides a framework for identifying and developing strategies and capabilities as well as executing them efficiently and effectively to change the focus from cost reduction to revenue enhancement and from competitive advantage to comparative advantage Based on the author's own extensive experience and ongoing work in the global airline industry as well as through a synthesis of leading business practices both inside and outside of the industry Designing Future Oriented Airline Businesses sets out to demystify numerous concepts being discussed within the airline industry and to facilitate managements to identify and articulate the boundaries of their business models It provides material from which managements can set about answering the key questions especially with respect to strategies capabilities and execution and pursue an effective redesign of their business As with the author's previous books the primary audience is senior level practitioners of differing generations of airlines worldwide as well as related businesses The material presented continues to be at a pragmatic level not an academic exercise to lead managements to ask themselves and their teams some critical thought provoking questions

Reimagining Faith and Management Edwina Pio,Robert Kilpatrick,Timothy Pratt,2021-03-23 Much contemporary research ignores or is dismissive of the growth of global religiosity even though 90% of the global population sees the world through a commitment to some kind of faith Reimagining Faith and Management addresses this issue and extends the research on the impact of faith in the various aspects of management such as negotiation leadership entrepreneurship governance innovation ethics finance and

careers Faith impacts how individuals and organisations envision manage and respond to their various stakeholders communities the natural environment and the world around them This book presents various facets of how faith values and or ideological outlook which informs influences and adds mystery that inspires and impels individuals and organisations The twenty one chapters are based on academic research and offer practical managerial recommendations The book is divided into three sections Faithful futures impacting individuals Faithful futures impacting organisations and Faithful futures impacting society Each chapter presents a theoretical base and includes practical implications The book is therefore ideal reading for educators researchers and students of business management career studies faith based organisations corporate governance and business ethics as well as religious studies including applied theology *Corporate Strategy* Ulrich Pidun,2019-06-03 This textbook offers a personal perspective on the broad and complex topic of corporate strategy The book is structured to follow the journey of systematic corporate strategy development and implementation Corporate Strategy presents frameworks and concepts for strategy development that have proven to be useful in corporate practice The book covers the fundamental questions of daily strategy work and illustrates them with examples from real companies It addresses all key elements of corporate strategy in a clear and systematic way Corporate ambition and capabilities Corporate portfolio analysis Corporate growth and portfolio strategy Managing and transforming the corporate profile Corporate parenting strategy and organization Corporate financial strategy Corporate strategy process The book serves not only as a practice oriented textbook for students and teachers of corporate strategy it also functions as a sophisticated handbook for practitioners who are responsible for developing and implementing effective corporate strategies **Risk/Reward** Anne Kreamer,2015-06-09 A persuasive and eye opening look at the importance of embracing risk in our working lives and how to use it to achieve lifelong career success Some of us relish the chance to fly without a net others not so much But no matter how adventurous we might be in our personal lives most of us are wary of allowing risk into our careers With an economy in constant flux and a job market in which uncertainty is the only constant stepping outside one s comfort zone can feel dangerous But as the findings of this eye opening and urgent book attest the avoidance of risk might pose the greatest danger of all to our career prospects In Risk Reward trend spotter and career guru Anne Kreamer makes the compelling case that embracing risk is essential to managing a twenty first century career Risk taking isn t just for entrepreneurs nor does it require working on a figurative tightrope Rather Kreamer says conscious consistent and modest risk taking can help us become more able to recognize opportunity when it appears and more likely to seize the chance to make the right change at the right moment Risk Reward presents a framework for making the most of today s ever evolving workplace and turning risk taking into a daily practice Using proprietary data from three national studies about the American worker Kreamer explores the importance of career risk taking through profiles of four Risk Reward personality types Pioneers Thinkers Defenders and Drifters She presents a Risk Reward Matrix that anyone can use to identify his or her own innate risk threshold and she

identifies constructive ways to implement risk in everyday situations from initiating an uncomfortable conversation with a boss to sharing out of the box ideas with colleagues or constructively challenging long held practices in an organization

Peppered throughout Risk Reward are insights and hard won wisdom from notable achievers such as bestselling author Anna Quindlen journalist Jane Pauley CNBC financial maven Jim Cramer thought leader Po Bronson and Facebook COO Sheryl Sandberg

Timely and insightful Risk Reward is a unique blend of practical and inspirational wisdom that even the most risk averse person can harness on the path toward success and fulfillment Praise for Anne Kreamer's It's Always Personal Navigating Emotion in the New Workplace A stimulating read bolstered by some of the best recent work on emotional intelligence and the science of happiness The Wall Street Journal So what should be the rules and boundaries for showing how you feel while you work That's a question asked and answered in Anne Kreamer's fascinating look at an issue that rarely gets discussed The Washington Post Finally someone is willing to unpack the morass of anger anxiety sadness and joy that drives the workday Kreamer has hit the It's about time button Elle A lively well researched exploration of emotions on the job Oprah.com Explores how to be true to your emotional flashpoints anger fear anxiety empathy happiness and crying without sabotaging your career The New York Times Book Review

A Creative Philosophy of Anticipation Jamie Brassett, John O'Reilly, 2021-04-25 This edited collection highlights the valuable ontological and creative insights gathered from anticipation studies which orients itself to the future in order to recreate the present The gathered essays engage with many writers from speculative metaphysics to poetic philosophy ancient writing systems to the fringes of pataphysics The book situates itself as a creative intervention in and with various thinkers designers artists scientists and poets to offer insight into ways of anticipating It brings together philosophical practices for which creativity is both a fundamental area of consideration and a mode of working a characterization of recent Continental Philosophy which takes a departure from traditional futures studies thinking This book will be of interest to scholars and research in futures studies anticipation philosophy creative practice and theories about creative practice as well as the intersections between philosophy creativity and business

Field Guide to Current Training Videos Laura Winig, William Ellet, 1995 Comprises an annotated subject list of videocassettes with a section on their evaluation Includes a producer and distributor directory

Electronic Commerce, 2008 This collection compiles a critical mass of top research nearly 300 chapters from upwards of 400 of the world's leading experts to provide libraries with a landmark four volume reference to meet research needs in the many disciplines impacted by these far reaching topics This collection covers topics including mobile commerce virtual enterprises business to business applications Web services and enterprise methodologies Provided by publisher

The Learning Paradox : Creating Security by Rediscovering the Joy of Learning Harris, Jim (Jim R. M.), 1997

Technology and Society Cw Fallon, 2000

PC/Computing, 1989-03

Past Tense, Future Sense Stefano Marzano, 2005 An objective and richly illustrated book giving a fascinating insight into history of design at Philips

The Learning Paradox Jim Harris, 2001-05-25 The most potent catalyst in a firm's success change In

this insightful book Jim Harris details the philosophy and specifics of creating companies that respond successfully to change With practical advice from companies who ve made resilience a corporate motto The Learning Paradox offers insights on how to adapt to the chaotic new world of business including how to create motivate and continuously improve create learning organizations design systems and structures for growth maximize shareholder value employee security and customer loyalty and attract and retain the best employees He also addresses such critical managerial issues as maintaining control while allowing people freedom and building a positive vision of the future even during a reorganization Webster's New World Computer Dictionary Bryan Pfaffenberger,2003-05-02 Comprehensive authoritative and user friendly Whether you re a computer novice or a computer professional Webster s New World Computer Dictionary is one of the most useful references you can buy It gives you clear and concise definitions for more than 4 750 up to date computer terms including 250 that are completely new to this edition You ll find current coverage of the latest standards and protocols in storage memory peripherals and more plus updated and expanded information on computer security legislation and computer and Internet technology Cross referencing throughout directs you effortlessly to related terms and concepts that help you understand more about a given subject and put it into a larger context From using e mail and going on the Internet attachment computer virus cookie shopping cart to buying or upgrading a computer Ethernet G4 Pentium 4 SDRAM to boning up on terminology for a computer industry job Advanced Encryption Standard timecode editing virtual private network this invaluable resource gives you instant flip and find access to the information you need from A applet to Z zip drive *American Book Publishing Record* ,1995 **Strategic Revitalization** Douglas B. Gutknecht,1985 **Index de Périodiques Canadiens** ,1998
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Thinking In New Boxes A New Paradigm For Business Creativity Introduction

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