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ADAM GRANT

**THE POWER OF KNOWING
WHAT YOU DON'T KNOW**



Think Again Think Again

Kevin Moore



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Organizational psychologist Adam Grant is an expert on opening other people's minds and our own As Wharton's top rated professor and the bestselling author of Originals and Give and Take he makes it one of his guiding principles to argue like he's right but listen like he's wrong With bold ideas and rigorous evidence he investigates how we can embrace the joy of being wrong bring nuance to charged conversations and build schools workplaces and communities of lifelong learners You'll learn how an international debate champion wins arguments a Black musician persuades white supremacists to abandon hate a vaccine whisperer convinces concerned parents to immunize their children and Adam has coaxed Yankees fans to root for the Red Sox Think Again reveals that we don't have to believe everything we think or internalize everything we feel It's an invitation to let go of views that are no longer serving us well and prize mental flexibility over foolish consistency If knowledge is power knowing what we don't know is wisdom [Summary of Think Again by Adam Grant](#) Prime Reads, 2022-02-23 360 Degree Accurate Distinctive and Efficient Summary of Think Again by Adam Grant Think Again by Adam Grant addresses cognitive errors prejudices biases and mental unseeing spots It examines our failure to change our thoughts once we have determined them Whatever knowledge and experience of individuals they cannot avoid logical errors in their thought process This includes baseless opinions shallow influences assumptions and other subjective perceptions Additionally our natural tendency to rely on these distracting cognitive resources leads to poor decision making inflexibility inability to hear and be heard by others and fastened minded beliefs as well Although Grant has a great deal of knowledge in

psychology and has unwrapped many examples he suggests a new approach to improve an individual's thinking What does this PRIME READS Summary for instant access Disclaimer This is a summary analysis of the book Think Again by Prime Reads and not the original book *Think Think Think and Think Again* SaKiya J. Sandifer, 2006 **Summary of Think Again: the Power of Knowing What You Don't Know by Adam Grant** BestPrint, 2021-04-08 Think Again 2021 examines the science behind changing your mind and persuading others to change theirs It explores the biases and assumptions that we bring to our decision making and outlines how individuals and organizations can build a mindset of lifelong curiosity

Think Again Walter Sinnott-Armstrong, 2018 Our personal and political worlds are rife with arguments and disagreements some of them petty and vitriolic The inability to compromise and understand the opposition is epidemic today from countries refusing to negotiate to politicians pandering to their base Social media has produced a virulent world where extreme positions dominate There is much demonization of the other side very little progress is made and the end result is further widening of positions How did this happen and what might be done to address it Walter Sinnott Armstrong says there is such a thing as a good argument Reasonable arguments can create more mutual understanding and respect and even if neither party is convinced by the other compromise is still possible Think Again shows the importance of good arguments and reveals common misunderstandings Rather than a means to persuade other people or beat them in an intellectual competition Sinnott Armstrong sees arguments as an essential tool for constructive interaction with others After showing how the failure of good arguments has led us to society's current woes he shows readers what makes a good argument In clear lively and practical prose and with plentiful examples from politics popular culture and everyday life Sinnott Armstrong explains what defines an argument identifies the components of good arguments as well as fallacies to avoid and demonstrates what good arguments can accomplish Armed with these tools readers will be able to spot bad reasoning and bad arguments and to advance their own views in a forceful yet logical way These skills could even help repair our tattered civic culture

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