

# The Successful Sales Manager's Guide to Business- to-Business Telephone Sales

*Everything You Need to  
Start, Reposition,  
and Manage a  
Telesales  
Department*

Lee R. Van Vechten

# The Successful Sales Managers Guide To Business To Business Telephone Sales

**JS Bruner**



## **The Successful Sales Managers Guide To Business To Business Telephone Sales:**

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