

ZIG ZIGLAR

FOREWORD BY TOM ZIGLAR

TOP
Performance

HOW TO DEVELOP EXCELLENCE
IN YOURSELF AND OTHERS

WITH CONTRIBUTIONS FROM

HOWARD PARTRIDGE • DAVID MATTSON • KRISH DHANAM

BRYAN FLANAGAN • JIM SAVAGE

REVISED AND UPDATED EDITION

Top Performance How To Develop Excellence In Yourself And Others

Zig Ziglar



Top Performance How To Develop Excellence In Yourself And Others:

Top Performance Zig Ziglar, 2019-09-17 In this new edition of the classic book you ll learn how to get the most out of yourself and others by developing people management skills You will also be introduced to the qualities needed for good leadership and specific solutions for overcoming and correcting poor management practices Rich with anecdotes and vivid illustrations *Top Performance* provides specialized instruction for improving relationships with supervisors coworkers and subordinates to achieve maximum effectiveness in any profession This new edition includes three new chapters and a new foreword by Tom Ziglar

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Ten Traits of Highly Effective Principals Elaine K. McEwan, 2003-05-30 I feel that this is a book that principals will be interested in purchasing and reading It has practical advice and relevant examples of how the advice can and has been implemented Phillip Silsby Principal Belleville West High School Belleville IL I could hear the voices of some of the principals who were interviewed speaking to me The author clearly knows how to gather information and present it in a meaningful way Bonnie Tryon Zone 2 Director National Association of Elementary School Principals This is a powerful guidebook for new principals More than that it also contains valuable insight and examples to assist veteran principals in growing and improving professionally Kimberly Kay Janisch Principal Watertown High School Watertown SD How can principals raise achievement levels energize teachers and get results How can you remain productive and effective in this age of accountability Highly effective principals have strong communication skills high levels of knowledge about teaching and learning and the ability to provide instructional leadership This excellent new resource provides principals administrative teams and educators with tremendous resources to hone these skills and traits *Ten Traits of Highly Effective Principals* contains ideas reflections behaviors habits and stories from the trenches to guide and inspire as you seek to increase your own effectiveness Each chapter in this resource describes an essential component of personal effectiveness A highly effective principal is A communicator listen empathize and connect An educator with a depth of knowledge motivates intellectual growth An envisioner focused on the vision of what schools can be A facilitator building strong relationships A change master flexible futuristic and realistic and can motivate change A culture builder communicating and modeling a strong viable vision An activator with motivation energy and enthusiasm to spare A producer building intellectual development and academic achievement A character builder whose values are trustworthiness respect and integrity A contributor whose priority is making contributions to the success of others Transform your school into a community of learners set high academic and behavioral expectations and create a culture where children feel special and

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