

Empowering **Sales**
through Visuals

Whiteboard **Selling**



Corey Sommers • David Jenkins

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contribution to the study of visuals in the social sciences in South Asia by studying the interplay of the seen and unseen and the visual and nonvisual. The volume explores interrelated themes including the vernacular visual and visuality ways of seeing in South Asia and the methodology of hermeneutic sensorium anxiety and politics of the visuals across the region and the trajectory of visual anthropology significance of visual symbols and representations in contemporary performances and folk art visual landscapes of loss and recovery and representation of refugees visual public in South Asia and making of visuals for contemporary consumptions. The chapters unravel the concepts of visual visibility visuality while attending to determinant meta ideas such as memory and modernity trajectories of tradition fluidity and hybridity and visual performative politics. Based on interdisciplinary resources the chapters in this volume present a wide array of empirical findings across India Pakistan Sri Lanka Nepal and Bangladesh along with analytical readings of the visual culture of the subcontinent across borders. The book will be useful to scholars and researchers of visual and cultural studies social and cultural anthropology sociology political studies media and communications studies performance studies art history television and film studies photography studies and South Asian studies. It will also interest practitioners including artists visual artists photographers filmmakers and media critics.

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