

Retail sales employee training plan

The slide presents an employee training plan for retail sales employees to improve skills and enhancing customer experience. It includes key elements for program, sales skills, key activities name, duration and total number of employees.

				
Programs	Sales skills	Key activities name	Time	Total employees
Program A	Effective Communication	- Asking open ended questions - Giving feedback - Word choices - Add text here	Duration: 50Min	25
Program B	Digital Sales	- Digital network building - Content creation - Social media strategies - Add text here	Duration: 1.5Hrs	70
Program C	Relationship Building	- Building trust - Mirroring and matching - Finding common ground - Add text here	Duration: 1hr	30
Program D	Product Knowledge	- Add text here - Add text here	Duration: 45Min	40

Training Plan Template Retail

Roy Pellicano



Training Plan Template Retail:

First Steps in Retail Management Mark Wrice, 2004 This second edition continues to provide an invaluable introduction to retail management concepts for those progressing into management levels of retailing The book is a practical text for use in conjunction with the relevant curricula and competency based training resources *Training Budgets Step-by-Step* Diane C. Valenti, 2004-01-16 Training Budgets Step by Step is a useful guide that walks you through each phase of the process so that you will have the information you need to develop a successful training plan and accurate budget that will get results for your organization Training Budgets Step by Step gives you Clear cut instructions on how to perform each step An illustrative case study that helps define every phase of the process Blank templates that you can tailor to your organization Written by training expert Diane Valenti the book shows you everything from how to conduct the data gathering process to help determine the types of training to create to how to present a completed budget 3 4 one that aligns strategically with your organization s goals Every step of the way the author provides a wealth of templates worksheets lists of questions to ask action plans flow charts interview summary sheets and other helpful job aids Training Budgets Step by Step also includes a CD ROM that contains the book s worksheets and templates that can be easily reproduced and customized *Contingency*

Plan Template Suite for HIPAA BIA, BCP and DRP Jamie McCafferty, Bhaven Mehta, 2006 **Training Needs Assessment** Jean Barbazette, 2005-12-13 This book covers the essentials of needs analysis from the emerging trainer s perspective by providing just the right amount of support and knowledge without going too deep into the subject The topics covered include when and how to do a training needs analysis using informal and formal analysis techniques goal task and population analysis and how to develop and present a training plan for management approval Each chapter includes appropriate data gathering tools The Skilled Trainer series provides practical guidance for those who ve had some exposure to training and would like to take their career to the next level **Resources in Education** , 1998 **Franchise Opportunities**

Handbook , 1994 This is a directory of companies that grant franchises with detailed information for each listed franchise

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