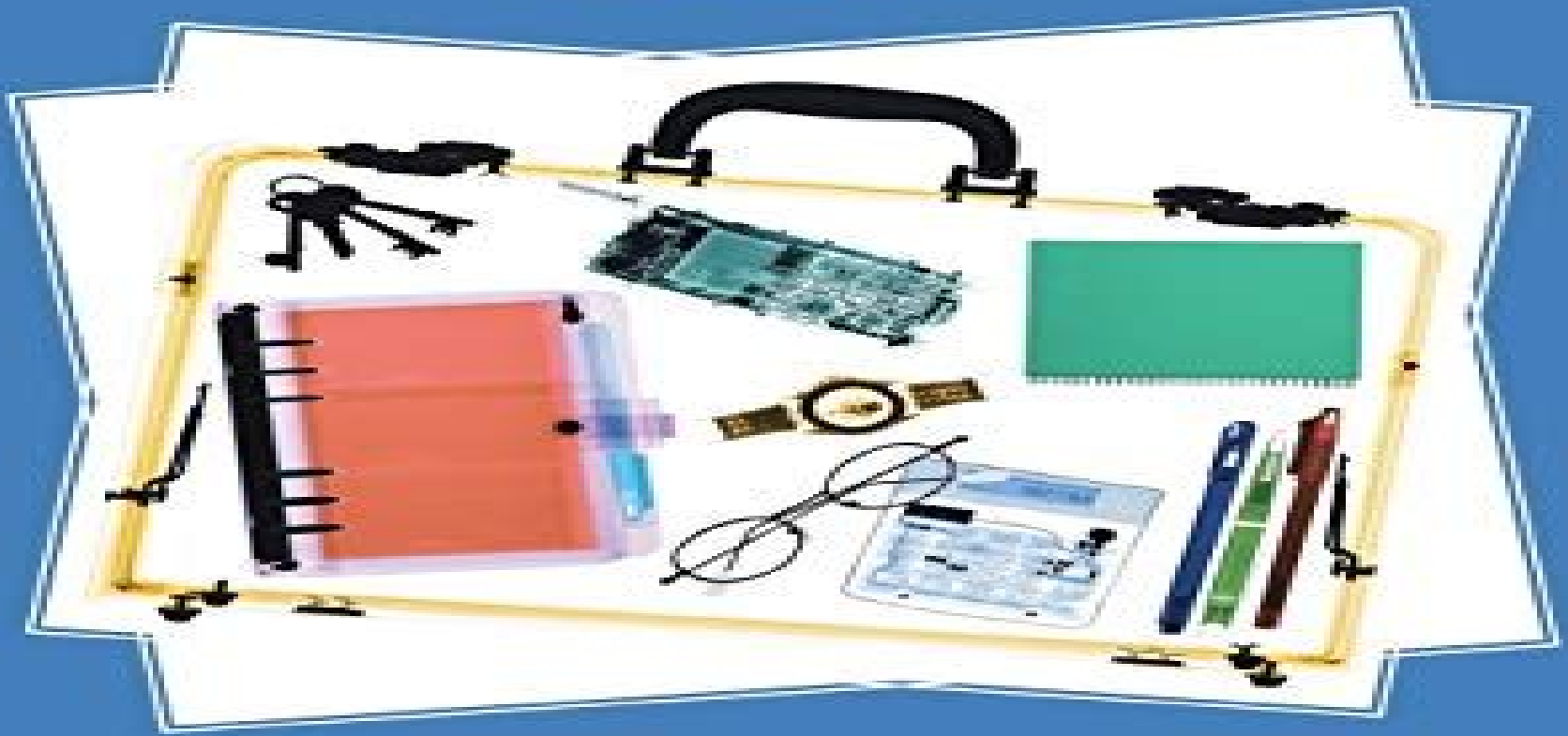


WHAT THEY DON'T TEACH YOU IN SALES SCHOOL

SALES 101



TONY REA

What They Dont Teach You In Sales School Sales 101

Kathleen Armour



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web control circuits for hvac systems the relay in the above control diagram controls a blower motor as shown furthermore this particular relay is controlled by the thermostat the 24 volt neutral leg will run from the transformer then go to one side of a coil on the relay the 24 hot leg of the transformer will go through the thermostat

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web this theorem showed that the area of a pythagorean triangle having integral sides cannot be a square integer this theorem leads to the proof of fermat s last theorem for the case $n = 4$ that is $x^4 + y^4 = z^4$ has no solutions fermat claimed to be able to prove the conjecture for $n = 3$ but published no proof

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web fermat s last theorem states that $x^n + y^n = z^n$ has no non zero integer solutions for x, y, z when $n \geq 2$ fermat wrote i have discovered a truly remarkable proof which this margin is too small to contain fermat almost certainly wrote the marginal note around 1630 when he first studied diophantus s arithmetica

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web 26 1 fermat s last theorem in 1637 pierre de fermat famously wrote in the margin of a copy of diophantus arithmetica that the equation $x^n + y^n = z^n$ has no integer solutions with $xyz \neq 0$ and $n \geq 2$ and claimed to have a remarkable proof of this fact