

# **Traction Get A Grip On Your Business**

Gino Wickman, René Boer

#### **Traction Get A Grip On Your Business:**

**Traction** Gino Wickman, 2012-04-03 OVER 1 MILLION COPIES SOLD Do you have a grip on your business or does your business have a grip on you All entrepreneurs and business leaders face similar frustrations personnel conflict profit woes and inadequate growth Decisions never seem to get made or once made fail to be properly implemented But there is a solution It's not complicated or theoretical The Entrepreneurial Operating System is a practical method for achieving the business success you have always envisioned More than 80 000 companies have discovered what EOS can do In Traction you ll learn the secrets of strengthening the six key components of your business You ll discover simple yet powerful ways to run your company that will give you and your leadership team more focus more growth and more enjoyment Successful companies are applying Traction every day to run profitable frustration free businesses and you can too For an illustrative real world lesson on how to apply Traction to your business check out its companion book Get A Grip Wickman, Mike Paton, 2014-04-08 It s time to take your business to the next level Eileen Sharp and Vic Hightower were frustrated After years of profitable predictable growth Swan Services was in a rut Meetings were called and discussions held but few decisions were made and even less got done People were pointing fingers and assigning blame but nothing happened to solve Swan s mounting problems It felt as though they were working harder than ever but with less impact The company Eileen and Vic had founded and built for 10 years was a different place It just wasn t fun anymore Their story is not unusual The challenges they were facing are common predictable and solvable Get A Grip tells the story of how Swan Services resolves its issues by implementing the Entrepreneurial Operating System With the help of EOS Eileen Vic and their leadership team master a set of managerial tools that allow them to get traction on their business grow the business and deliver better results for clients The story of Swan Services is a fable but the Entrepreneurial Operating System is very real and has helped thousands of businesses worldwide A complete entrepreneurial toolkit EOS has helped thousands of businesses get to where they want to be In Get A Grip learn how Swan Services leaders learned to develop and commit to a clear vision establish focus build discipline and create a healthier and more cohesive team With characters and situations created from collective business experiences and stories Get A Grip is a fable that will ring true for entrepreneurial leaders the world over and guide them to get their companies on track **Summary of Traction - [Review Keypoints and** Take-aways] PenZen Summaries, 2022-11-28 The summary of Traction Get a Grip on Your Business presented here include a short review of the book at the start followed by quick overview of main points and a list of important take aways at the end of the summary The Summary of Your roadmap to a robust and successful business is contained within Traction The Entrepreneurial Operating System EOS is a valuable tool that can be used to build your business These ideas will explain how it works and how you can use it to build your business Traction summary includes the key points and important takeaways from the book Traction by Gino Wickman Disclaimer 1 This summary is meant to preview and not to substitute the

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group of indifferent employees and a fully engaged team comes down to one simple thing a great boss In How to Be a Great Boss Gino Wickman and Rene Boer present a straightforward practical approach to help bosses at all levels of an organization get the most from their people They share time tested tools that have worked for more than 30 000 bosses in every industry You can learn to be a great boss and dramatically improve both your organization's performance and your team's excitement about their work In this book you will discover How to surround yourself with great people How to make more effective use of your time The difference between leadership and management and why they re equally important The five leadership practices and five management practices of all great bosses How to create accountability How to develop productive relationships with each of your people How to deal with direct reports that don't meet your expectations How to Be a Great Boss provides practical tools that you can apply immediately with your people allowing you to focus on improving and growing your organization and truly enjoy what you do The EOS Life Gino Wickman, 2021-09-21 Do what you love with people vou love Make a huge difference Get compensated accordingly And still have time for other passions The EOS Life will help you to discover clarify and customize the life you want to live one where you do what you love every day with the people you love doing it with while at the same time making a huge difference and impact getting compensated very well for doing it and still having plenty of time to pursue other passions hobbies and interests that energize you From Gino Wickman creator of the Traction Library TheEOS Life will give you practical real world time tested tools and insights to maximize your productivity vitality happiness and work life balance This book is a must read for all entrepreneurs and their leadership team members interested in living their ideal life Process! Mike Paton, Lisa González, 2022-09-27 This deep dive into the revolutionary EOS method to strengthen a company s process component will help leaders at all companies from early stage startups to established corporations run better businesses and live better lives Part of the TRACTION Library Process proves that a high level 20 80 approach to getting your core processes followed by all will help you Get consistently exceptional results Improve and innovate as necessary Free yourself to live your ideal life If you own run or lead in a fast moving business you re likely driven by passion and a desire to be free Many leaders mistakenly believe instilling rigor and discipline for process throughout your organizations will inhibit freedom They couldn't be more wrong It's when you re stuck in the day to day putting out fires and cleaning up messes that passion turns to frustration Freedom seems somewhere between elusive and impossible The secret to getting unstuck is process This inspiring informative field guide will prove it s possible to establish rigor and discipline for process while also increasing creativity flexibility and innovation Process will help you identify a handful of core processes that make your business uniquely valuable You ll learn how to document and simplify the major steps in those processes so they can be done the right and best way every time Finally you ll execute a simple step by step plan that is helping more than 10 000 entrepreneurs around the world consistently get the results they want

### Decoding Traction Get A Grip On Your Business: Revealing the Captivating Potential of Verbal Expression

In a time characterized by interconnectedness and an insatiable thirst for knowledge, the captivating potential of verbal expression has emerged as a formidable force. Its power to evoke sentiments, stimulate introspection, and incite profound transformations is genuinely awe-inspiring. Within the pages of "**Traction Get A Grip On Your Business**," a mesmerizing literary creation penned with a celebrated wordsmith, readers set about an enlightening odyssey, unraveling the intricate significance of language and its enduring impact on our lives. In this appraisal, we shall explore the book is central themes, evaluate its distinctive writing style, and gauge its pervasive influence on the hearts and minds of its readership.

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