

# MAKING SMART DECISIONS

"Get it right every time..."

Robert E. Gunther

Collaborating Writer, Wharton on Making Decisions

## **The Truth About Making Smart Decisions**

Gunther

### **The Truth About Making Smart Decisions:**

**The Truth About Making Smart Decisions** Gunther, 2008 The Truth About Making Smart Decisions Truth About Making Complex or Critical Decisions: The Essential Truths in 20 Minutes Robert E. Gunther, 2008-09 The Truth About Making Complex Or Critical Decisions Robert E. Gunther, 2008 Praise for The Truth About Gunther, 2008 Making Smart Decisions The Truth About Making Smart Decisions offers a truly valuable and entertaining journey through the complex terrain of decision making Robert Gunther combines a writer s gift of the pen with a keen understanding of human nature drawing upon his own experiences business anecdotes and vignettes from other walks of life His selection of traps insights and truths are edifying as well as amusing and many readers will recognize themselves as he exposes our weaknesses and occasional brilliance as we carve the trajectory of our life one decision after the next Paul J H Schoemaker Ph D coauthor of Decision Traps and Winning Decisions Robert Gunther crystallizes years of expertise and insight in business writing into a book on probably life s most important matter decision making How do you do it and how do you do it much better He offers many tools to organize the mind and maximize your ability to be a leader and money maker Rick Rickertsen Managing Partner of Pine Creek Partners and author of The Buyout Book and Sell Your Business Your Way We make decision errors predictably and Robert Gunther offers fifty ways of taking decisions more intelligently The Truth About Making Smart Decisions is a concise and actionable guide for what to consider when facing critical choice points Michael Useem Ph D Wharton Professor of Management and author of The Go Point When It's Time to Decide If you think decision making is cut and dried this book will make you think again In The Truth About Making Smart Decisions Robert Gunther offers challenging insights on how factors from sleep to intuition to emotions to mental models affect the quality of our decisions He urges readers to take a broader view and raises issues that anyone should consider in making smarter decisions Yoram Jerry Wind Ph D The Lauder Professor and Wharton Professor of Marketing and coauthor of The Power of Impossible Thinking Everything you need to know to make smarter better decisions in business and in life The truth about learning from your mistakes and those of others The truth about how sleep can help you make better decisions The truth about the power of acting decisively This book brings together 50 powerful truths about making better decisions real solutions for the tough challenges faced by every decision maker in business and in life You ll discover how to systematically Making Smart Decisions Robert E. Gunther, 2008-04-04 Praise for The Truth About Making Smart Decisions The Truth About Making Smart Decisions offers a truly valuable and entertaining journey through the complex terrain of decision making Robert Gunther combines a writer s gift of the pen with a keen understanding of human nature drawing upon his own experiences business anecdotes and vignettes from other walks of life His selection of traps insights and truths are edifying as well as amusing and many readers will recognize themselves as he exposes our weaknesses and occasional brilliance as we carve the trajectory of our life one decision after the next Paul J H Schoemaker Ph D coauthor of Decision Traps and

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heuristic for decision making can keep you from being overwhelmed by data **Tell Me the Truth, Doctor** Richard Besser, 2013-04-23 Hey Doc Got a Minute No matter where Dr Richard Besser goes a day doesn t go by without someone stopping him to ask that question Often that person is one of the millions who have come to rely on the vital information he shares on Good Morning America World News with Diane Sawyer and Nightline Now in response to thousands of inquiries from viewers Dr Besser has written his first book a comprehensive health guide that will both inform and surprise as he deciphers fact from fiction for nearly seventy confusing medical questions including Should I take a daily aspirin to prevent a heart attack stroke or cancer If my doctors order a lot of tests does that mean they re more thorough Do I need thirty minutes of exercise a day to stay healthy Recognizing the astonishing amount of misinformation that many important health decisions are based upon Dr Besser's commitment to delivering the truth is critical He isn't afraid to challenge the status quo or the interests within the health care industry to provide the knowledge you need to take control of your health Eager to help you make the choices that are right for YOU he organizes his easy to understand answers into six lifestyle categories including diet and nutrition exercise and fitness vitamins supplements and medicines beating illness and injury and navigating the perplexing world of health care as well as a chapter dedicated to the guestions you wished you asked before your doctor walks out the door Throughout the book Dr Besser smashes myths while translating invaluable information into problem solving advice you can use including a Dr B s Bottom Line at the end of each topic As accessible as it is empowering Dr Besser's Tell Me the Truth Doctor is a necessary addition to every home office and dorm room Besser ably analyzes popular myths the Freshman Fifteen considers pros and cons HRT and statins and mostly takes unequivocal stands on the issues Quite often his comments and suggestions surprise Particularly helpful are his guidelines for avoiding the harmful effects of health care and hospitalization Publishers Weekly Richard Besser MD ABC News Chief Health and Medical Editor provides medical analysis and commentary for all ABC News broadcasts and platforms including World News with Diane Sawyer Good Morning America and Nightline as well as many other news entertainment programs Since joining ABC News in 2009 Dr Besser has been at the forefront of news coverage for every major medical story including the earthquake in Haiti and the Japanese radiation release He was the leading correspondent on ABC s global health series Be the Change Save a Life and received a 2011 Emmy nomination for Outstanding Investigative Journalism for his World News story on cord blood banking Besser came to ABC News from the Centers for Disease Control and Prevention CDC where he worked for thirteen years including as acting director from January to June 2009 during which time he led the CDC s response to the H1N1 influenza outbreak He has taught and trained doctors at the University of California San Diego and is a visiting fellow at the Harvard School of Public Health Most important for more than twenty five years he has practiced medicine giving his patients and their families straightforward commonsense advice The Truth About Acting Decisively Robert Gunther, 2010 This Element is an excerpt from The Truth About Making Smart Decisions 9780132354639 by Robert E

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