

# The Organizational Design-Value Proposition-Value Stream Alignment Matrix

## ORGANIZATIONAL DESIGN

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The top-left quadrant captures the structure of the organization, including the roles, responsibilities, and relationships between different teams and individuals. Example: 'Marketing team reports to the CMO.'

## VALUE PROPOSITION

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The top-right quadrant captures the value that the organization provides to its customers, including the products and services offered, and the customer experience. Example: 'Offer a subscription-based software service.'

## VALUE STREAM

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The bottom-left quadrant captures the processes and activities that the organization uses to deliver its value proposition. Example: 'Develop a customer onboarding process.'

## ALIGNMENT

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The bottom-right quadrant captures the alignment between the organization's organizational design, value proposition, and value stream. Example: 'Marketing team is aligned with customer onboarding process.'

# Value Stream Design Value Stream Design

**Enna (Firm)**

A light blue horizontal bar with a rounded right end, followed by a red circular arrow graphic.

## **Value Stream Design Value Stream Design:**

**Value Stream Design** Klaus Erlach, 2012-09-05 Value stream design is increasingly asserting itself as the key approach for production optimization but there has never been a detailed and systematic presentation of the value stream method before a gap that has now been filled by this book The author provides an easily comprehensible code of practice for the effective analysis of production processes product family oriented factory structuring and the target oriented development of an ideal future state of production The book plausibly conveys ten design guidelines for production optimization with corresponding equations descriptive illustrations and industrial examples well proven in numerous industrial projects It addresses the professional public practitioners wishing to avoid waste and systematically improve their factories value streams and students tomorrow's practitioners In contrast to other publications this book complements the value stream analysis and its unique compact visualization of the entire production process by a detailed illustration of the information flow and a comprehensive discussion of the operator balance chart The traditional concept of value stream design is significantly expanded with a view to its applicability in complex productions by way of methodological innovation and further development concerning campaign formation value stream management and technological process integration The method is embedded in a comprehensive procedural approach for factory planning starting with the definition of the desired lean production goals

**Value Stream Mapping for Lean Development** Drew A. Locher, 2008-05-02 Written by one of the world's most respected consultants on Lean this work presents a methodology for value stream mapping that is appropriate for any organization whether it be service or product oriented Over the past 25 years Locher has proven just how powerful this process is having employed it in healthcare transportation distribution education financial services and manufacturing environments Illustrating his methodology through the example of the imaginary DevelopTek company he explains how to Identify development waste Assess an organization's current state and develop a Current State Map Apply Lean principles to create a Future State Map

**Value Stream Mapping: How to Visualize Work and Align Leadership for Organizational Transformation** Karen Martin, Mike Osterling, 2013-10-25 The first of its kind a Value Stream Mapping book written for those in service and office environments who need to streamline operations Value Stream Mapping is a practical how to guide that helps decision makers improve value stream efficiency in virtually any setting including construction energy financial service government healthcare R D retail and technology It gives you the tools to address a wider range of important VSM issues than any other such book including the psychology of change leadership creating teams building consensus and charter development Karen Martin is principal consultant for Karen Martin Associates LLC instructor for the University of California San Diego's Lean Enterprise program and industry advisor to the University of San Diego's Industrial and Systems Engineering program Mike Osterling provides support and leadership to manufacturing and non manufacturing organizations on their Lean Transformation Journey In a continuous improvement leadership role for six years Mike played a key role in

Square D Company's lean transformation in the 1990s      *How to build a value stream mapping (VSM)* Mickaël Réquillard, 2020-07-27 Lean management appeared in the 1950s and is now deployed not only in production activities but also in a multitude of functions. Its main objective is to eliminate all process waste in order to improve process performance and meet the right customer needs by allocating company resources wisely. A multitude of continuous improvement tools are available to achieve this goal, including VSM (Value Stream Mapping). This tool, which may seem complex the first time around, is an excellent way to analyse a process, identify how it works, detailing both physical and information flows, and highlight losses. Once you have acquired the various notions specific to this method, which we will detail in this book, it becomes an excellent means of communication, visual at any level in the company. It allows to define the improvements and the strategy for the months or even years to come. It allows decision makers to take a real overview of the situation. This book will allow you to Understand the terms used in a VSM, Understand when to use it and the benefits of this method, Know how to read a VSM by understanding its logic, symbols and formalisms, Know how to represent a current VSM and design a future VSM, Understand how to calculate key indicators, Put into practice through several examples, Enjoy reading.

*Accelerated Value Stream Mapping for Transactional Processes* James Speirs, 2018-02-28 Value Stream Mapping doesn't need to be difficult. This book strips away the mystique and provides the reader with a no-nonsense approach to creating a Value Stream Map for the Transactional world. Whether tackling Back Office processes, Finance, Health Care, or Information Technology, this book shows how to reduce the time spent mapping and still gather all the needed information to produce a meaningful Value Stream Map. Aimed at beginners, the book is packed full of useful hints and tips for seasoned Lean Practitioners. You will be guided step by step through planning for the mapping process, identifying improvement projects directly from the Value Stream Map, and tracking project success. The book also contains multiple templates for the Value Stream Map Project identification, Prioritization, and Execution, and Agenda setting.

**Special Issue of the Manufacturing Engineering Society 2019 (SIMES-2019)** Eva M. Rubio, Ana M. Camacho, 2021-01-06 This Special Issue of the Manufacturing Engineering Society 2019 SIMES 2019 has been launched as a joint issue of the journals Applied Sciences and Materials. The 10 contributions published in this Special Issue of Applied Sciences present cutting edge advances in the field of manufacturing engineering, focusing on production planning, sustainability, metrology, cultural heritage, and materials processing, with experimental and numerical results. It is worth mentioning that the topic production planning has attracted a great number of contributions in this journal due to their applicative approach.

[How to Build a Value Stream Mapping \(VSM\)](#) Mickaël Réquillard, 2020-07-18 Lean management appeared in the 1950s and is now deployed not only in production activities but also in a multitude of functions. Its main objective is to eliminate all process waste in order to improve process performance and meet the right customer needs by allocating company resources wisely. A multitude of continuous improvement tools are available to achieve this goal, including VSM (Value Stream Mapping). This tool, which may seem

complex the first time around is an excellent way to analyse a process identify how it works detailing both physical and information flows and highlight losses Once you have acquired the various notions specific to this method which we will detail in this book it becomes an excellent means of communication visual at any level in the company It allows to define the improvements and the strategy for the months or even years to come It allows decision makers to take a real overview of the situation This book will allow you to Understand the terms used in a VSM Understand when to use it and the benefits of this method Know how to read a VSM by understanding its logic symbols and formalisms Know how to represent a current VSM and design a future VSM Understand how to calculate key indicators Put into practice through several examples Enjoy reading

**S-BPM ONE -- Scientific Research** Alexandros Nanopoulos,Werner Schmidt,2014-04-08 This book constitutes the thoroughly refereed scientific proceedings of the 6th International Conference on Subject Oriented Business Process Management S BPM ONE 2014 held in Eichst tt Germany in April 2014 The 13 papers presented in this volume were carefully reviewed and selected from 43 contributions They explore the many facets of network driven business process management in particular issues related to correctness interchange and transformation of business models as well as dynamic handling of changes through agile process management

Enabling Manufacturing Competitiveness and Economic Sustainability Hoda A. ElMaraghy,2011-09-29 The changing manufacturing environment requires more responsive and adaptable manufacturing systems The theme of the 4th International Conference on Changeable Agile Reconfigurable and Virtual production CARV2011 is Enabling Manufacturing Competitiveness and Economic Sustainability Leading edge research and best implementation practices and experiences which address these important issues and challenges are presented The proceedings include advances in manufacturing systems design planning evaluation control and evolving paradigms such as mass customization personalization changeability re configurability and flexibility New and important concepts such as the dynamic product families and platforms co evolution of products and systems and methods for enhancing manufacturing systems economic sustainability and prolonging their life to produce more than one product generation are treated Enablers of change in manufacturing systems production volume and capability scalability and managing the volatility of markets competition among global enterprises and the increasing complexity of products manufacturing systems and management strategies are discussed Industry challenges and future directions for research and development needed to help both practitioners and academicians are presented

*Engineering and Management of Data Science, Analytics, and AI/ML Projects* Manuel Mora,

**The Strategos Guide to Value Stream & Process Mapping** Quarterman Lee,Brad Snyder,2006 At last this much anticipated book has been published and provides a much needed breath of fresh air The Strategos Guide to Value Stream and Process Mapping has helpful tips on facilitating group VSM exercises and helps put VSM in the greater Lean context With photos and examples of related Lean practices the book focuses on implementing VSM not just on drawing diagrams and graphs This is the most comprehensive and practical book

on the subject to date      **Value Stream Mapping** 50minutes,2017-08-25 Understand value stream mapping in no time Find out everything you need to know about this powerful tool with this practical and accessible guide In an increasingly competitive business world identifying the areas where your company is losing time and money can give you a vital edge Value stream mapping is one of the most popular tools of lean management and is easy to apply to virtually any production process allowing you to locate and eliminate sources of waste and streamline your operations In 50 minutes you will be able to Understand the main principles behind value stream mapping and lean management Identify the key icons used in VSM and find out what they mean Draw up your own map of material and information flows and use it to identify sources of waste ABOUT 50MINUTES COM MANAGEMENT AND MARKETING The Management and Marketing series from the 50Minutes collection provides the tools to quickly understand the main theories and concepts that shape the economic world of today Our publications will give you elements of theory definitions of key terms and case studies in a clear and easily digestible format making them the ideal starting point for readers looking to develop their skills and expertise      *Flow Engineering* Steve Pereira,Andrew Davis,2024-05-14 Tired of misalignment friction and stalled workflow Flow Engineering is a practical guide to using value stream mapping techniques to align teams unlock innovation and optimize performance Based on foundations from Value Stream Mapping cybernetics and the Toyota Production System Flow Engineering s lightweight and iterative practices build the value clarity and flow required for effective collaboration and collective action Written by Value Stream Mapping experts Steve Pereira and Andrew Davis Flow Engineering provides a step by step guide for running fast paced mapping workshops that rapidly build shared understanding Using five key maps to facilitate collaborative flow conversations Pereira and Davis show how teams can surface tangled process dependencies conflicting priorities and unspoken assumptions that grind progress to a halt The result A clear roadmap owned by the people doing the work to accelerate innovation cycles optimize workflows and achieve more effective coordination Applicable across any industry Flow Engineering s techniques have helped leading organizations improve critical workflows like customer onboarding product development and hiring It s time to stop trying one size fits all frameworks to find value clarity and flow to improve culture and performance Flow Engineering meets your organization where it s at and shows you how to move it where it needs to go      *Simulation-based Lean Six-Sigma and Design for Six-Sigma* Basem El-Haik,Raid Al-Aomar,2006-09-29 This book includes DFSS Design for Six Sigma design of Experiment Qulaity Function Deployment QFD Process Mapping Discrete Event Simulation DES Value Stream Mapping VSM Lean Techniques including JIT SMED TPM and others      *Value Stream 4.0* Joachim Metternich,Tobias Meudt,Lukas Hartmann,2025-07-22 This book describes how material and information flows of a value stream can be synchronized with the aim of processing orders as quickly and waste free as possible The design of the value stream is systematically oriented toward the requirements of the respective business model The approach described goes beyond the classic value stream method which primarily improves material flow and places its informational focus

primarily on the release of production and transport orders Value Stream 4 0 A Systems View of Information Flow for Digitalization focuses on the material and information flow within a product family beginning with the receipt of customer orders through all process steps until delivery of the finished product It illustrates how the systematic accumulation and provision of information at the right time place amount and quality can enhance efficiency Additionally it explores how information can be leveraged to enhance customer value This compact yet powerful book is written for production managers lean managers operations managers researchers and students

**Value Stream Analysis and Mapping for Product Development** Richard Luke Millard,2001-05-01 This thesis explores of Value Stream Analysis and Mapping VSA M as applied to Product Development PD efforts It contains three parts the background and history of PD VSA M a report of the current PD VSA M practices within the U S aerospace industry and the proposal of a general VSA M method for Product Development activities Value Stream Analysis and Mapping is a method used for business process and product improvement which originated with the development of the Lean business philosophy The VSA M background section includes a brief history of the method as described in foundational Lean literature As with Lean practices in general the application of VSA M began in the manufacturing community and has seen excellent results However the engineering and design efforts of Product Development provide a unique setting for the use of VSA M The report of current PD VSA M practices within the U S aerospace industry focuses on the research results taken from site visits to nine major Product Development sites The VSA M tools used at the sites are characterized and ranked in sophistication The business context surrounding the use of the tools is also characterized and ranked The reduction of the research data and this analysis shows the importance of both tool sophistication and the surrounding context in the success of a PD VSA M exercise The proposal of a general VSA M method for Product Development activities includes an outline for implementation This outline is supported with a discussion of associated principles and the application of selected tools The proposed method follows a pattern of analyzing and mapping the Current State of a process and using heuristics to analyze and map an improved Future State The tools used to accomplish this analysis and mapping include 1 a high level Gantt chart or Ward LEI map 2 a detailed level Process Flow map and 3 a detailed level Design Structure Matrix

**Value Stream Mapping Facilitator Guide** Enna Inc. (Firma),2017-03-21 The Value Stream Mapping Facilitator Guide provides the structure to help guide the facilitator through the Value Stream Mapping process This guide is the center of the VSM training package Enna s Value Stream Mapping Facilitator Guide is designed to let you communicate and lead the process of developing your current and future state maps This allows you to perform your workshops with confidence and lead your initiative internally

**The Toyota Way Fieldbook** Jeffrey K. Liker,David Meier,2005-10-19 The Toyota Way Fieldbook is a companion to the international bestseller The Toyota Way The Toyota Way Fieldbook builds on the philosophical aspects of Toyota s operating systems by detailing the concepts and providing practical examples for application that leaders need to bring Toyota s success proven practices to life

in any organization The Toyota Way Fieldbook will help other companies learn from Toyota and develop systems that fit their unique cultures The book begins with a review of the principles of the Toyota Way through the 4Ps model Philosophy Processes People and Partners and Problem Solving Readers looking to learn from Toyota s lean systems will be provided with the inside knowledge they need to Define the companies purpose and develop a long term philosophy Create value streams with connected flow standardized work and level production Build a culture to stop and fix problems Develop leaders who promote and support the system Find and develop exceptional people and partners Learn the meaning of true root cause problem solving Lead the change process and transform the total enterprise The depth of detail provided draws on the authors combined experience of coaching and supporting companies in lean transformation Toyota experts at the Georgetown Kentucky plant formally trained David Meier in TPS Combined with Jeff Liker s extensive study of Toyota and his insightful knowledge the authors have developed unique models and ideas to explain the true philosophies and principles of the Toyota Production System      **The Strategos Guide to Value Stream and Process Mapping** Quarterman Lee,Brad Snyder,2023-05-09 At last this much anticipated book has been published and provides a much needed breath of fresh air The Strategos Guide to Value Stream and Process Mapping has helpful tips on facilitating group VSM exercises and helps put VSM in the greater Lean context With photos and examples of related Lean practices the book focuses on implementing VSM not just on drawing diagrams and graphs This is the most comprehensive and practical book on the subject to date      **Value Stream Mapping Facilitator Guide** Enna (Firm),2017 The Value Stream Mapping Facilitator Guide provides the structure to help guide the facilitator through the Value Stream Mapping process This guide is the center of the VSM training package Enna s Value Stream Mapping Facilitator Guide is designed to let you communicate and lead the process of developing your current and future state maps This allows you to perform your workshops with confidence and lead your initiative internally

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