

NONPROFIT GUIDEBOOK SERIES

Winning Grants Step by Step

The Complete Workbook for Planning, Developing,
and Writing Successful Proposals | FIFTH EDITION

Tori O'Neal-McElrath | Lynn Kanter | Lynn English



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Winning Grants Step by Step Lynn Jenkins English,Tori O'Neal-McElrath,Lynn Kanter,2025-04-22 The gold standard how to manual for writing a winning grant application or proposal thoroughly updated and revised In the newly revised sixth edition of **Winning Grants Step by Step The Complete Workbook for Planning Developing and Writing Successful Proposals** a team of veteran nonprofit leaders delivers the most up to date and straightforward version of this book yet This easy to read manual enables individuals and organizations alike to combine concepts and research into a strong effective proposal The latest edition explores some of the most relevant developments that have occurred over the last five years including New information and strategies for prospect research including state of the art databases and AI enabled research and prospecting How to use AI for research and writing in a ways that are ethical transparent strategic and efficient Updated resources and information for electronically submitted grants Updated guidelines and tips for federal state and local government grants in the US New information about the increasing popularity of Donor Advised Funds DAFs Updated discussions about mega donors like Mackenzie Scott and Melinda Gates and how they give Perfect for nonprofit executives professionals fundraisers grant and proposal writers and other stakeholders **Winning Grants Step by Step** is the most clear

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