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What Would Machiavelli Do? Stanley Bing, 2000 The Cambridge Companion to Machiavelli John M. Najemy, 2010-06-24 A vivid portrait of this extraordinary thinker assessing his place in Western thought since the The European Renaissance in American Life Paul F. Grendler, 2006-03-30 An informative but light Renaissance hearted look at the popularity of the Renaissance today this book was written by a Renaissance scholar intrigued with the way his subject continues to resonate outside the scholarly community His purpose is to uncover and describe the many manifestations of America's love of the Renaissance Why do millions don costumes to attend Renaissance Faires Why do novels and films about the period enjoy continued popularity as do Renaissance icons such as Elizabeth I Michelangelo Shakespeare and the Mona Lisa How is it that American politicians and business leaders still look to Machiavelli as a symbol of wisdom or of evil Grendler posits that Americans embrace the Renaissance as a model of culture and sophistication seeing it as confirmation that the individual can achieve greatness against long odds a belief at the core of our own society After an examination of The Real Renaissance 1400 1620 the book looks at ways in which Americans relive the experience including Faires and Living Last Suppers ways in which we re create the Renaissance in our own world and finally ways in which the Renaissance is portrayed for better or worse in fiction and film Meeting the Ethical Challenges of Leadership Craig E. Johnson, 2011-02-28 The Fourth Edition retains the elements of the text that have contributed to its success while also broadening its appeal Written in an informal accessible style author Craig E Johnson takes an interdisciplinary approach to leadership ethics while blending research and theory with practical application This unique text promotes ethical decision making and action through skill development self assessment and application exercises In the Fourth Edition A new chapter Ethical Crisis Leadership explains five ethical principles and strategies that are essential to fulfilling moral duties during times of crisis Leadership Ethics at the Movies features present short summaries of feature films that portray ethical dilemmas Discussion starters are included to prompt readers to draw ethical implications and applications from the films Self Assessment features measure the reader s performance on an important behaviour skill or concept discussed in the chapter Implications and Applications review key ideas and their ramifications for the reader as a leader For Further Exploration Challenge and Assessment encourages readers to engage in extended reflection and self analysis Focus on Follower Ethics boxes that broaden coverage of the text and introduce concepts students can apply to their role as followers Three cases per chapter offer real world examples for anlaysis and reflection A lengthy reference section at the end of the book serves as a starting point for further research and exploration Instructors Resources include teaching strategies a test bank sample syllabi assignment descriptions and more Cunning Donald Herzog, 2008-03-17 Want to be cunning You might wish you were more clever more flexible able to cut a few corners without getting caught to dive now and again into iniquity and surface clutching a prize You might want to roll your eyes at those slaves of duty who play by the rules Or you might think

there s something sleazy about that stance even if it does seem to pay off Does that make you a chump With pointedly mischievous prose Don Herzog explores what s alluring and what s revolting in cunning He draws on a colorful range of sources tales of Odysseus texts from Machiavelli pamphlets from early modern England salesmen s newsletters Christian apologetics plays sermons philosophical treatises detective novels famous infamous and obscure historical cases and more The book is in three parts bookended by two murderous churchmen Dilemmas explores some canonical moments of cunning and introduces the distinction between knaves and fools as a time honored but radically deficient scheme Appearances assails conventional approaches to unmasking Surveying ignorance and self deception Despair deepens the case that we ought to be cunning and then sees what we might say in response Throughout this beguiling book Herzog refines our sense of what s troubling in this terrain He shows that rationality social roles and morality are tangled together and trickier than we thought Power, Politics, and Organizational Change David Buchanan, Richard Badham, 2008-02-19 Many books on management are sanitized cleanly technical accounts of the unreality of managerial life and work Politics hardly feature This book tells it like it is it dishes the dirt gets low down into the funky and fascinating politics of organizational life Stewart Clegg Aston Business School and University of Technology Sydney Combining a practical and theoretical guide to the politics of organizational change this book provides an exceptional resource to students of change management and organizational behaviour Buchanan and Badham show how the change agent who is not politically skilled will fail and that it is necessary to be able and willing to intervene in the political processes of the organization This revised edition includes a range of excellent new material and features including a new chapter on gender in approaches to organization politics a full range of teaching materials including case studies incident reports self assessments and more Each chapter recommends a feature film or DVD to illustrate aspects of organization politics fresh research evidence recent literature on the nature of entrepreneurial politics a model of political expertise and how that can be developed This lively and engaging book is key to MBA and other Masters degree candidates taking courses in change management and organizational behaviour It will also be valuable for practising managers on tailored executive programmes in organization politics Power Freaks David L. Weiner, 2010-08-05 Featuring a power quiz to help readers assess their own instinctual drive for power this handbook teaches how to recognize potentially destructive people in life and develop a strategy to deal with them Mastering the Moneyed Mind, Volume II Christopher Bayer, 2020-09-23 The book is an exploration of how direct and indirect psychological conditioning eliminates morality from decision making in the world of finance The Bottomless Line Important Lessons They Did Not Teach You in Business School is the second book in a series about the psychology of money by Dr Christopher A Bayer the Wall Street Psychologist This book builds on the key concepts in the first volume to draw the reader s attention to the dark side of the business world Structured in a way that enables readers to examine contemporary examples of willful co optation misuse and misinterpretation of old texts and ideas run of the mill corruption and dangerous

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The God Conversation J. P. Moreland, Tim Muehlhoff, 2017-02-14 Every day it seems more difficult to explain to others what we believe and why When our arguments fail to persuade them what then J P Moreland and Tim Muehlhoff say that the best way to win over others is with a good story In this expanded edition of their classic book the authors give practical

coaching and illustrations to help us communicate our faith more effectively Machiavelliana Michael Jackson, Damian Grace, 2018-06-05 In Machiavelliana Michael Jackson and Damian Grace offer a comprehensive study of the uses and abuses of Niccol Machiavelli s name in society generally and in academic fields distant from his intellectual origins It assesses the appropriation of Machiavelli in didactic works in management social psychology and primatology scholarly texts in leaderships studies as well as novels plays commercial enterprises television dramas operas rap music Mach IV scales children's books and more The book audits surveys examines and evaluates this Machiavelliana against wider claims about Machiavelli It explains the origins of Machiavelli s reputation and the spread of his fame as the foundation for the many uses and misuses of his name They conclude by redressing the most persistent distortions of Machiavelli Today Stanley Bing, 2008-12-10 Robert Harbert better known as Harb is Executive Vice President in Charge of Total Quality CaroleAnne Winter is the assistant who runs his life But even Harb can t ignore that CaroleAnne's behavior is increasingly peculiar At the same time the vagaries of corporate power shift and suddenly both Harb and his Total Quality mandate are vulnerable It s at this moment that CaroleAnne levels a stunning charge that she has been the target of an organized campaign of sexual harassment from her first days at the company The investigation she demands will reach to the highest levels of the corporation and at its center she insists must be the greatest offender of all Harb Hard Facts, Dangerous Half-Truths, and Total Nonsense Jeffrey Pfeffer, Robert I. Sutton, 2006-02-14 The best organizations have the best talent Financial incentives drive company performance Firms must change or die Popular axioms like these drive business decisions every day Yet too much common management wisdom isn t wise at all but instead flawed knowledge based on best practices that are actually poor incomplete or outright obsolete Worse legions of managers use this dubious knowledge to make decisions that are hazardous to organizational health Jeffrey Pfeffer and Robert I Sutton show how companies can bolster performance and trump the competition through evidence based management an approach to decision making and action that is driven by hard facts rather than half truths or hype This book guides managers in using this approach to dismantle six widely held but ultimately flawed management beliefs in core areas including leadership strategy change talent financial incentives and work life balance. The authors show managers how to find and apply the best practices for their companies rather than blindly copy what seems to have worked elsewhere This practical and candid book challenges leaders to commit to evidence based management as a way of organizational life and shows how to finally turn this common sense into common Reframing Organizations Lee G. Bolman, Terrence E. Deal, 2013-01-09 In this third edition of their best selling practice classic authors Lee Bolman and Terrence Deal explain the powerful tool of reframing The authors have distilled the organizational literature into a comprehensive approach for looking at situations from more than one angle Their four frames view organizations as factories families jungles and theaters or temples The Structural Frame how to organize and structure groups and teams to get results The Human Resource Frame how to tailor organizations to satisfy human needs improve

human resource management and build positive interpersonal and group dynamics The Political Frame how to cope with power and conflict build coalitions hone political skills and deal with internal and external politics The Symbolic Frame how to shape a culture that gives purpose and meaning to work stage organizational drama for internal and external audiences and build team spirit through ritual ceremony and story Augustine and Politics John Doody, Kevin L. Hughes, Kim Paffenroth, 2005-04-19 The study of Augustine's political teachings has suffered from a history of misreadings both ancient and modern It is only in recent years that the traditional lines of Augustinian pessimism have been opened to question Scholars have begun to explore the broader lines of Augustine's political thought in his letters and sermons and thus have been able to place his classic text The City of God in its proper context The essays in this volume take stock of these recent developments and revisit old assumptions about the significance of Augustine of Hippo for political thought They do so from many different perspectives examining the anthropological and theological underpinnings of Augustine's thought his critique of politics his development of his own political thought and some of the later manifestations or uses of his thought in the Middle Ages the Renaissance and today This new vision is at once more bracing more hopeful and more diverse than earlier **The Prince** Niccolo Machiavelli, 2008-02-05 A new translation by Peter Constantine readings could have allowed Introduction by Albert Russell Ascoli The first modern treatise of political philosophy The Prince is one of the world s most influential and widely read books Machiavelli reveals nothing less than the secrets of power how to gain it how to wield it and how to keep it Ruthless cunning and amoral The Prince is a controversial analysis of manipulation and an essential guide for anyone interested in conquest self defense or observation of dominance and control The Introduction by noted Italian Renaissance scholar Albert Russell Ascoli provides a perfect opening to Peter Constantine's illuminating new translation of this seminal work Constantine elegantly captures in English the pith of Machiavelli s brilliant Italian prose Edward Muir Clarence L Ver Steeg Professor in the Arts and Sciences Northwestern University Seeking Real Truths: Multidisciplinary Perspectives on Machiavelli Patricia Vilches, Gerald Seaman, 2007-07-30 The thought and influence of Machiavelli have had a significant impact on a variety of academic disciplines including political science and government history literature language theatre and philosophy Rather than inscribe Machiavelli within the boundaries of a single academic approach tradition or discourse this volume assembles multidisciplinary perspectives on his writings on government on his creative works and on his legacy The result is intended to appeal at once to generalists seeking baseline knowledge of Machiavelli and to specialists who are interested in critical views of Machiavelli that use a broad lens and that approach their subject from different angles Contributors include Susan Ashley Salvatore Bizzarro Julia Bondanella JoAnn Cavallo Salvatore Di Maria Marie Gaille Nikodimov Eugene Garver Joseph Khoury William Klein Sante Matteo Gerry Milligan RoseAnna Mueller John Roe Gerald Seaman Charles Tarlton Patricia Vilches and Mary Walsh **Electronic Business**, 1996 The management magazine for the electronics industry Master Thyself! Unlocking the Secrets of Control, Wealth, and Power E.R. Vernor, 2017-01-20 This

expanded deluxe hardcover adds to the best selling Hail Thyself Unlocking the Secrets of Control Wealth and Power Learn all of this and more perfect the thought process of how you see the world as self control comes before controlling others and building self esteem We do judge a book by its cover so included are tips on appearance the use of scent and color psychology to manipulate those around you This volume adds more exercises on developing confidence positive attitude building interview skills how to recognize weaknesses to turn them into strengths Also discussed is how to overcome failure wealth building and how to keep it once your work pays off from wealth to generosity Many quotes and life lessons from successful people on money power and happiness from Will Smith Gene Simmons Bill Gates Mark Cuban Warren Buffett Oprah Winfrey J K Rowling Napoleon Hill and Dale Carnegie that have relevance today

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