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Revised
and Updated

Scott Stratten

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Wolfgang Guggemos



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UnMarketing Scott Stratten, Alison Stratten, 2016-10-10 UnMarket to build trust and make lifelong customers In 2009 Scott Stratten and Alison Stratten wrote the bestselling UnMarketing Stop Marketing Start Engaging and began a journey that would take them around the world sharing their message of engagement with corporations entrepreneurs and students They are now back with this second edition because Everything has Changed and Nothing is Different with all the brilliance of the first edition plus new content and commentary to reflect the rapidly changing landscape we all live buy and work in today For generations marketing has been hypocritical We've been taught to market to others in ways we hate being marketed to cold calling flyers ads etc So why do we still keep trying the same stale marketing moves UnMarketing shows you how to unlearn the old ways and consistently attract and engage the right customers You'll

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