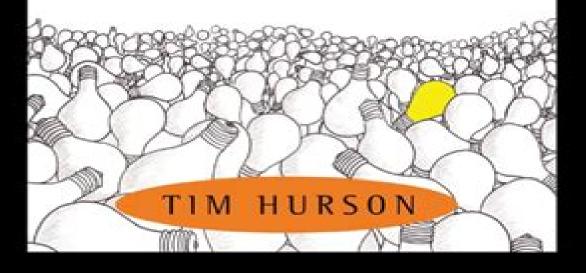
AN INNOVATOR'S GUIDE TO PRODUCTIVE THINKING



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(your company's future depends on it... and so does yours)



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Sebastian Brünink

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thinking styles creative and critical By learning and applying this method you can be sure that you will achieve success in all areas of life Added value of this summary Save time Understand key concepts Expand your business knowledge To learn more read Think Better and discover how you can learn to think your way to success Think Better: An Innovator's Guide to Productive Thinking Tim Hurson, 2010-03-03 There are thousands of books about thinking But there are very few books that provide clear how to information that can actually help you think better Think Better is about Productive Thinking why it s important how it works and how to use it at work at home and at play Productive Thinking is a game changer a practical easy to learn repeatable process that helps people understand more clearly think more creatively and plan more effectively It s based on the thinking strategies that people we celebrate for their creativity have been using for centuries Tim Hurson brings Productive Thinking out of the closet and presents it in a way that makes it easy for anyone to grasp and use so you can think better work better and do better in every aspect of your life Think Better demonstrates how you can start with an intractable technical problem an unmet consumer need or a gaping chasm in your business strategy and by following a clearly defined practical thinking process arrive at a robust innovative solution Many companies use the Productive Thinking model to generate fresh solutions for tough business problems and many individuals rely on it to solve pressing personal problems The principles you ll find in Think Better are straight forward separate your thinking into creative thinking and critical thinking stay with the question strive for the third third by generating lots and lots of ideas and look for unexpected connections The model consists of six interlocking steps Step 1 What's Going On Explore and truly understand the challenge Step 2 What's Success Envision the ideal outcome and establish success criteria Step 3 What's the Question Pinpoint the real problem or opportunity Step 4 Generate Answers List many possible solutions Step 5 Forge the Solution Decide which solution is best Then make it better Step 6 Align Resources Create an action plan Tim Hurson starts by explaining how we all build inner barriers to effective thinking He identifies our habits of thinking that severely limit our behavior from monkey mind to gator brain Then he demonstrates how to overcome these barriers More than anything productive thinking is an attitude that will let you look at problems and convert them into opportunities At the end of this disciplined brainstorming process you ll have a concrete action plan complete with timelines and deadlines The book is filled with many of Hurson s original brainstorming tools that will empower you to generate organize and process ideas For example you can identify your best ideas using the five C s Cull Cluster Combine Clarify and Choose And you can transform an embryonic idea into a robust solution with POWER which stands for Positives Objections What else Enhancements and Remedies To create the future you first must be able to imagine it Productive thinking is a way to help you do that *Smart Decisions* Thomas N. Martin, 2016-04-29 Today s world is complex and getting more so each day Huge multinational corporations international crisis and fast breaking events require most people to make decisions on a daily basis without the tools to understand the long term impact that today s decision might create Because most people have never really been trained in how to make

important complex decisions most people rely on experience and gut reaction which is okay for many decisions but not okay for decision that will have meaningful impact on organizations and individual Decision makers need to develop the art and science of strategic decision making Here Professor Thomas Martin explains the need for decision makers to modify their thinking about how they deal with acquiring and analyzing information in each of the decision making process steps This approach requiring thinking modification will lengthen the process make it more complex and to some more arduous but the comprehensiveness of the new thinking approach should lead to improved and more effective decision making In this book Dr Martin presents a thinking modification framework that asserts that in the decision making process there are three situational states a current state future state and a transitional state that one must deliberate in finding a solution For each of these situational states Martin develops an identical five step process to determine the best decision to make The steps of this process include Change Needing Situational Analysis Challenge Framing Causal Analysis Generating Solution Ideas Choosing a Solution Set Implementation and Aftermath Planning This book will appeal to decision makers leaders and students of management who want a specific framework that details the process behind making strategic well informed **GRASP** Chris Griffiths, Melina Costi, 2011 Chris Griffiths CEO of ThinkBuzan Ltd the creators of iMindMap 5 decisions launches a thorough and compelling guide for generating innovative ideas and solving problems creatively and show you how to unleash bold fresh ideas and solutions in a systematic way to help you triumph over any challenge Publisher description

U.S. Army The Applied Critical Thinking Handbook, Why Red Teaming The premise of the program at the University of Foreign Military and Cultural Studies UFMCS is that people and organizations court failure in predictable ways that they do so by degrees almost imperceptibly and that they do so according to their mindsets biases and experience which are formed in large part by their own culture and context The sources of these failures are simple observable and lamentably often repeated They are also preventable and that is the point of red teaming Our methods and education involve more than Socratic discussion and brainstorming We believe that good decision processes are essential to good outcomes To that end our curriculum is rich in divergent processes red teaming tools and liberating structures all aimed at decision support We educate people to develop a disposition of curiosity and help them become aware of biases and behavior that prevent them from real positive change in the ways they seek solutions and engage others We borrow techniques methods frameworks concepts and best practices from several sources and disciplines to create an education and practical applications that we find to be the best safeguard against individual and organizational tendencies toward biases errors in cognition and groupthink Red teaming is diagnostic preventative and corrective yet it is neither predictive or a solution Our goal is to be better prepared and less surprised in dealing with complexity What is Red Teaming Red teaming is a function that provides commanders an independent capability to fully explore alternatives in plans operations concepts organizations and capabilities in the context of the operational environment OE and from the perspectives of partners adversaries and others A

Red Team performs three general types of tasks Support to operations planning and decision support Critical review and analysis of already existing plans Intelligence support Threat Emulation UFMCS provides education for the first two tasks TRADOC s Intelligence School and Center provides education on the third In order for a Red Team to effectively contribute to decision making all of the following elements are required The ability to think critically about the problem While this may seem obvious the reality is that critical thinking is a skill set that requires training education and tools The Army assimilates people from different backgrounds across the nation One of the drawbacks of that assimilation is our military tendency to reflect the same biases and perspectives We pride ourselves in common values which while ingrained in the Army culture are not universal outside of that culture Thinking critically and challenging the group is an unnatural act for military staffs Doing so effectively requires tools and methods that enable leaders to see different perspectives Red Teams require top cover to be allowed to challenge the conventional wisdom and the organization s leaders No matter the quality of the Red Team or the methods they employ dictatorial or toxic leaders are incompatible with successful red teaming Red teaming is not easy and not everyone can do it Red Teamers must be effective written and oral communicators They must have credibility in the area in which they are providing red teaming insights They must be able to constructively challenge the plan This means focusing on what is truly important able to explain why it is being challenged and offering some alternative ways to think about the problem **Problem Solving and Critical Thinking for Designers** Christine M. Piotrowski, 2011-04-12 The essential guide to decision making and problem solving for the interior designer The interior design profession requires effective problem solving and critical thinking as they impact all phases of the design project and most work activities of the interior designer Whether you are a student or professional designer much of what you do involves these skills Although most of us do not even think about what we do in terms of these activities they are a constant part of design They are also skills that must be performed successfully outside a professional career Improving these skills makes you a more sought after employee and designer effective business owner and fulfilled individual Problem Solving and Critical Thinking for Designers will put the reader on the correct path to a solutions oriented practice Using her trademark accessible and conversational approach Christine Piotrowski guides readers through the process of how the working designer solves problems and makes decisions Some of the topics she discusses are Design process Communication Asking questions Problem definition and analysis Decision making process Negotiation Working with others Ethical decision making This book also features real life scenarios and design problems that guide the reader toward making correct decisions in real life situations **Creating Innovative Products and Services** Gijs van Wulfen, 2016-05-13 Really new products and services are scarce yet the need for them is huge That's why Innovation is an important managerial instrument but many of us struggle with how to approach it Gijs van Wulfen's Creating Innovative Products and Services is an essential read for anyone involved in new product or service design brand development new business development or organizational development because it unfuzzies the front end of

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Generate new ideas and possibilities quickly Best manage your overwhelming workload Double the likelihood that you ll do what you want to do All it takes is ten minutes a day a pencil and a willingness to change Do More Great Work will not only help you identify what the Great Work of your life is it will tell you how to do it The Digital Marketer Larry Weber, Lisa Leslie Henderson, 2014-04-14 Big data Digital loyalty programs Predictive analytics Contextualized content Are you ready These are just a few of the newest trends in digital marketing that are part of our everyday world in The Digital Marketer Ten New Skills You Must Learn to Stay Relevant and Customer Centric digital marketing guru Larry Weber and business writer and consultant Lisa Leslie Henderson explain the latest digital tools and trends used in today s marketing initiatives The Digital Marketer explains The ins and outs of this brave new world of digital marketing The specific techniques needed to achieve high customer engagement The modern innovations that help you outperform the competition The best targeting and positioning practices for today s digital era How customer insights derived from big and small data and analytics combined with software design and creativity can create the customer experience differential With the authors decades of combined experience filling its pages The Digital Marketer gives every marketer the tools they need to reinvent their marketing function and business practices It helps businesses learn to adapt to a customer centric era and teaches specific techniques for engaging customers effectively through technology The book is an essential read for businesses of all sizes wanting to learn how to engage with customers in meaningful profitable and mutually beneficial ways Theatre Design: A Designer's Guide to Finding Inspiration and Cultivating Creativity Lynne Porter, 2014-12-15 Every great design has its beginnings in a great idea whether your medium of choice is scenery costume lighting sound or projections Unmasking Theatre Design shows you how to cultivate creative thinking skills through every step of theatre design from the first play reading to the finished design presentation. This book reveals how creative designers think in order to create unique and appropriate works for individual productions and will teach you how to comprehend the nature of the design task at hand gather inspiration generate potential ideas for a new design and develop a finished look through renderings and models The exercises presented in this book demystify the design process by providing you with specific actions that will help you get on track toward fully formed designs Revealing the inner workings of the design process both theoretically and practically Unmasking Theatre Design will jumpstart the creative processes of designers at all levels from student to professionals as you construct new production designs Somebody, Help! I'm Stuck! Rodney D. Smith, 2013 SOMEBODY HELP I M STUCK Everyday people wake up feeling stuck in life work relationships marriage and have no clue how to change their situation Now there is a solution to feeling Stuck in life This book will change your life in way s you never thought possible Rev Smith has provided us with probing insights and practical realism He takes an honest look in to the mind and spirit to lay out strategically ways to find success and achieve anything in life This book is a self help manual to guide us in facing challenges with the proper application and successfully achieve our desired goals I commend this book to

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evolving This empowering perspective opens up leadership to everyone normalizes followership and enables more productive and innovative collaborations Candid discussions about both roles allow for better coaching mentoring skill development and interpersonal agility and result in stronger teams Marc and Samantha Hurwitz give us a category busting book that practically glows with energy and vision according to Marshall Goldsmith executive coach and best selling author of What Got You Here Won t Get You There Master Your Craft Tien Chiu, 2016-09-28 Do you want to create unique brilliantly designed works of craft Make the most of your studio time Develop your artistic voice skills and career Then this book is for you Written by award winning textile artist Tien Chiu Master Your Craft Strategies for Designing Making and Selling Artisan Work provides sharp insight into the creative process from the first spark of inspiration to careful contemplation of the finished piece Perspectives from 22 master artisans fuse with industrial product design techniques and the author's own craft experience to offer a powerful framework for designing making and selling your work Master Your Craft outlines a powerful process for designing and creating beautiful work It enables you to Discover inspiration even in the most mundane things Brainstorm unique designs Refine your designs into visually powerful useful work that is practical to make and sell Transform your creative process to work more enjoyably and effectively Take your design and construction skills to the next level Identify your distinctive personal style Create a career for yourself either as an artist or an artisan Packed with advice from master woodworkers glass workers ceramicists textile artists metalworkers and more Master Your Craftwill enable you to create stunning pieces and if you choose develop your craft into a career

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