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WIRED to CARE

how companies prosper when they create widespread empathy



With Peter Mortensen

Wired To Care How Companies Prosper When They Create Widespread Empathy

Anita Nowak

Wired To Care How Companies Prosper When They Create Widespread Empathy:

Wired to Care Dev Patnaik, Peter Mortensen, 2009 Empathy isn t about being touchy feely It s the ability to step outside of yourself and see the world as other people do Empathy helps to make good leaders into great ones they see new opportunities faster than their competitors have the courage to take a risk on something new and have the gut level intuition that they need to make the right decisions when the path ahead is unclear Fostering empathy in an entire organization however is much harder. The thousands of people that make up a large company inevitably accumulate implicit experiences. feelings and insights about people that affect the way that each of them makes decisions But that does not however create an organization that has a collective widespread sense of empathy This book explains how companies can challenge themselves to meet their customers more than halfway The author's original approach walks helps readers shift their thinking and their companies thinking beyond the borders of the organization The author begins by having the reader explore their own mental models and maps explores how size and distance have disconnected companies from their true customers shows how we are wired to care in our brains and provides a way for companies to drive growth by understanding this truth about their customers We are them and they are us Wired to Care Dev Patnaik, 2009 Empathy Imperiled gary olson,2012-12-12 The most critical factor explaining the disjuncture between empathy s revolutionary potential and today s empathically impaired society is the interaction between the brain and our dominant political culture The evolutionary process has given rise to a hard wired neural system in the primal brain and particularly in the human brain This book argues that the crucial missing piece in this conversation is the failure to identify and explain the dynamic relationship between an empathy gap and the hegemonic influence of neoliberal capitalism through the analysis of the college classroom the neoliberal state media film and photo images marketing of products militarization mass culture and government policy This book will contribute to an empirically grounded dissent from capitalism's narrative about human nature Empathy is putting oneself in another's emotional and cognitive shoes and then acting in a deliberate appropriate manner Perhaps counter intuitively it requires self empathy because we re all products of an empathy anesthetizing culture The approach in this book affirms a scientific basis for acting with empathy and it addresses how this can help inform us to our current political culture and process and make its of interest to students and scholars in political science psychology and other social sciences

Empathy and Business Transformation Melanie Sarantou, Satu Miettinen, 2022-10-05 Due to its potential transformative nature empathy has increasingly received attention in business psychology neuroscience education medicine social sciences and design to mention only a few During the last two decades discussions about the role of empathy in design and creative research and practice have developed with empathy perceived as a key instrument in human centred design and design thinking This book revisits the powerful concept of empathy in the new post pandemic era in which ubiquitous digitalisation presents challenges to retaining human centredness when developing products and services The book presents

a practical four step approach to the challenges presented concerning how organisations can turn from merely feeling empathy with or for people to actions of empathy and compassion that can be implemented with and by communities A wide range of organisations and organisational settings can benefit from the presented case studies and research methods Through them the book explores how to discover share and act with empathy and compassion in the new digitally driven post pandemic era to innovate across a wide range of organisations including for profit and not for profit businesses and those in the public and third sectors This edited volume will appeal to global researchers in the fields of product and service design and digital social innovation as well those interested in organisational development. The practical interdisciplinary nature of the book and innovative four step approach will also appeal to upper level students The Empathy Factor Marie R. Miyashiro, Jerry Colonna, 2011-10-01 Building on the latest research in brain science emotional intelligence and organizational theory an award winning communication and organizational strategist answers questions about the true definition of empathy This groundbreaking exploration into business productivity and office management offers both real world insights and practical ways to build transformative empathy skills organization wide It shows how learning about and teaching empathy in the workplace can improve productivity innovation and profitability. The guide also provides an innovative framework to help leaders meet the six universal needs of the organization itself while also respecting those of **Purposeful Empathy** Anita Nowak, 2023-04-11 Empathy has never been more individual employees and customers important yet we re living in an era of a massive empathy deficit At the same time workplace culture has changed dramatically Leaders who have already been stretched to the limit are now being called on to create and nurture genuine connection psychological safety and well being across their organizations all while adapting to the values of a new generation that won t compromise on diversity equity and inclusion As this book shows human beings are wired to care and we can become more empathic with practice Empathy increases dopamine reduces stress boosts self esteem heightens the immune system and enriches our relationships Empathy also improves business key performance indicators This means that leveraging empathy on purpose can lead to better health happier and more productive workplaces and a more meaningful life That s why empathy is our superpower Through inspiring stories interviews with experts including business leaders neuroscientists activists social entrepreneurs and spiritual leaders a new model rooted in positive psychology and coaching and self development exercises at the end of each chapter Purposeful Empathy offers wisdom and practical advice to foster personal organizational and social transformation **Graceful Leadership** Will Parks, 2025-05-29 In a world increasingly disrupted by complex global challenges traditional command driven leadership often falls short Leaders today face mounting pressures from social and environmental crises to rapidly shifting work dynamics all demanding innovative elegant and collective solutions Humanitarian anthropologist and expert team coach Dr Will Parks offers a compelling answer in Graceful Leadership Forged from his life s work with UNICEF and profound insights from prominent scholars leaders and coaches Dr

Parks provides a proven framework for graceful leadership supercharging personal and organisational performance in both stable and turbulent times Written for aspiring emerging and established leaders of governmental non profit and for profit agencies this heartwarming book joins the call for leaders to genuinely care for their people and our planet It beautifully blends philosophy and practical tools to help leaders guide their teams with compassion and coaching enabling them to Perform and thrive even in times of uncertainty Create a positive work culture that fosters trust resilience joy and collaboration liberating teams to be the best version of themselves Develop self awareness and empathy allowing for deeper connections with colleagues and a more adaptable leadership style Build enduring trust based relationships that enhance communication creativity reduce conflict and nurture talent Step into a kinder deeply empowering and more benevolent way to lead as you embark on a journey of self discovery to enrich your skills elevate others and embrace the strength of graceful leadership **Disrupt** Luke Williams, 2011 This requires a revolution in thinking a steady stream of disruptive strategies and unexpected solutions In Disrupt Luke Williams shows exactly how to generate those strategies and deliver those **Looking Beyond the Runway** Professor Nawal K Taneja, 2012-10-01 The global airline industry facing solutions significant changes and discontinuity is prompted and forced to deal with a new normal Who would have imagined a few years ago that a significant percentage of consumers in the US now prefer to fly low cost airlines instead of full service airlines because they perceive the product to be better airlines would generate up to a third of their total income from non ticket revenue many low cost airlines would add complexity to their original simple business models through the development of code share agreements the use of global distribution systems and travel agents to distribute their seats Jetstar a low cost subsidiary of Qantas would grow faster and be more profitable than its parent a survey carried out by Ryanair would show that 42 percent of passengers would be willing to stand on short one hour flights if they could pay 50 percent less than seated passengers passengers could pay as little as US 2 000 for a transatlantic Business Class ticket on top brand airlines Lufthansa would have ownership in airlines based in Austria Belgium Italy Switzerland Turkey the UK and the US and that it would continue to pursue equity ownership in airlines based in Poland and Scandinavia or the Japanese and Canadian governments would struggle to find different ways to bail out their heretofore flag carriers To deal with this upcoming new normal airlines have to go beyond their short term circumstantial strategies they need strategic renewal of their ageing business model In this candidly written book Nawal Taneja explains what will separate the winners from the losers He maintains the leaders will be the airlines that 1 exploit this crisis driven change to their best advantage 2 learn to work around the airline inherent constraints that prevent them from running their businesses just like other businesses 3 learn from successes and failures of other global enterprises 4 sharpen their business intelligence analytics and strategic agility and 5 proactively explore the pockets of growth in this emerging markets century To help airline executives become informed of new competitive games the author analyzes numerous business sectors such as auto hospitality retail technology and

entertainment For example relevant lessons can be learned from the strategic mistakes made by the US automakers Likewise emergent and compelling insights can be gained in superior customer experience from Ritz Carlton and Zappos and in value creating innovation from Cirque du Soleil and Zipcar The book also features a multitude of forewords from airlines and related businesses to provide readers with multiple perspectives on the changing landscape in the global airline industry Nawal Taneja is a career analyst of the global airline industry with wide ranging experience in the aviation industry academia and public policy Encouraged by industry executives he has written five other books for practitioners in the global airline industry including FASTEN YOUR SEATBELT The Passenger is Flying the Plane and Flying Ahead of the Airplane

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