

HOW TO ANSWER THE MOST COMMON INTERVIEW QUESTIONS



1. PLEASE COULD YOU TELL ME A LITTLE BIT ABOUT YOURSELF?

In this case, the interviewer is looking to discover what about you would make a good fit for the job you are applying for and how you would work within the business. In answer to this question, you should keep your answers brief yet to the point. For example, you might say something like 'I am a driven person and I have proven this in my previous role, as you can see on my resume, my determination earned me a promotion twice within my first year.' You may then go on to talk about personal experiences within your career and private life which have some relation to the job you are looking to do.



2. WHAT IS THE REASON FOR LEAVING YOUR PREVIOUS JOB?

In short, the prospective employer is looking to find out whether or not you were fired or left for an unreasonable reason. You should be honest but avoid saying anything that may reflect badly on you. If the situation becomes uncomfortable, you can divert the subject to your achievements.



3. WHAT SALARY ARE YOU EXPECTING FROM THIS POSITION?

No employer wants to hear that you are expecting more than is usual for the job role but they also won't want you to aim lower than average as this shows that you don't have ambition. The best way to answer this question is to say that it is negotiable. If you are in any doubt as to what is reasonable, it is important to research the salaries of other people in this role.



4. WHAT GOALS AND AMBITIONS DO YOU HAVE FOR THE FUTURE?

This question may also come in other wordings such as "Where do you see yourself five years from now?" But in essence, the answer should be the same, and that is to explain what you hope to have achieved within your career and in particular the role you are applying for. Talk about improving your skills and learning new ones and explain how you plan to reach any goals you have stated.



5. WHY ARE YOU THE BEST CANDIDATE FOR THIS POSITION?

This is where you need to sell yourself. Don't be shy and ensure that you mention anything that makes you stand out from the crowd after all this is your chance to show what an asset you will be to the company.



6. WHAT IS YOUR MAIN WEAKNESS?

This is somewhat of a trick question and should be approached with caution. You should never say that you have no weaknesses as this is impossible for any human being but instead, you should demonstrate how you overcome your weakness and turn it into a positive.



7. WHAT CAN YOU TELL ME ABOUT (COMPANY NAME)?

Many job interviewers will ask you to tell them about the company that you are interviewing with and it is a common mistake when people do not do their research. If you appear to not know a lot about the company, it is going to come across as you not being bothered whether you work for them or not. A good knowledge of the company can be very impressive and can often secure a position.

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Robert R. Redfield



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