# Traction: Get a Grip on Your Business by Gino Wickman



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**Gino Wickman** 

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group of indifferent employees and a fully engaged team comes down to one simple thing a great boss In How to Be a Great Boss Gino Wickman and Rene Boer present a straightforward practical approach to help bosses at all levels of an organization get the most from their people They share time tested tools that have worked for more than 30 000 bosses in every industry You can learn to be a great boss and dramatically improve both your organization's performance and your team's excitement about their work In this book you will discover How to surround yourself with great people How to make more effective use of your time The difference between leadership and management and why they re equally important The five leadership practices and five management practices of all great bosses How to create accountability How to develop productive relationships with each of your people How to deal with direct reports that don't meet your expectations How to Be a Great Boss provides practical tools that you can apply immediately with your people allowing you to focus on improving and growing your organization and truly enjoy what you do The EOS Life Gino Wickman, 2021-09-21 Do what you love with people vou love Make a huge difference Get compensated accordingly And still have time for other passions The EOS Life will help you to discover clarify and customize the life you want to live one where you do what you love every day with the people you love doing it with while at the same time making a huge difference and impact getting compensated very well for doing it and still having plenty of time to pursue other passions hobbies and interests that energize you From Gino Wickman creator of the Traction Library TheEOS Life will give you practical real world time tested tools and insights to maximize your productivity vitality happiness and work life balance This book is a must read for all entrepreneurs and their leadership team members interested in living their ideal life Process! Mike Paton, Lisa González, 2022-09-27 This deep dive into the revolutionary EOS method to strengthen a company s process component will help leaders at all companies from early stage startups to established corporations run better businesses and live better lives Part of the TRACTION Library Process proves that a high level 20 80 approach to getting your core processes followed by all will help you Get consistently exceptional results Improve and innovate as necessary Free yourself to live your ideal life If you own run or lead in a fast moving business you re likely driven by passion and a desire to be free Many leaders mistakenly believe instilling rigor and discipline for process throughout your organizations will inhibit freedom They couldn't be more wrong It's when you re stuck in the day to day putting out fires and cleaning up messes that passion turns to frustration Freedom seems somewhere between elusive and impossible The secret to getting unstuck is process This inspiring informative field guide will prove it s possible to establish rigor and discipline for process while also increasing creativity flexibility and innovation Process will help you identify a handful of core processes that make your business uniquely valuable You ll learn how to document and simplify the major steps in those processes so they can be done the right and best way every time Finally you ll execute a simple step by step plan that is helping more than 10 000 entrepreneurs around the world consistently get the results they want

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