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The Winning Attitude

*Your Key to
Personal Success*

John C. Maxwell

Author of Developing the Leader Within You

The Winning Attitude Your Key To Personal Success

John C. Maxwell



The Winning Attitude Your Key To Personal Success:

The Winning Attitude John C. Maxwell, 1991 *The Game* Kim Beamon, 2001-10

Working in corporate America is like surviving in the world of sports there are things to win there's competition there are teams and teammates people play certain positions managers are coaches employees have game plans and the business year is often divided into quarters At work the corporate professional is also a business athlete At work the corporate professional is actually in a game At work the corporate professional is personally responsible to play his position At work there is a specific set of rules for the corporate professional to follow And though the rules may seem unfair at work the corporate professional will need to follow the rules to win The reader is treated as if he's a professional basketball player going into his rookie season Chapters mirror the player's life as an athlete Before the real work season starts the business athlete spends time in pre season First and second quarter halftime third and fourth quarter reflect the actual activity at work The off season represents a time at work when the corporate professional begins to leave his new hire or rookie status to become a seasoned player A final chapter offers business advice to keep the corporate professional motivated The chapter format is simple business rules followed by explanations and random mixtures of anecdotes and sports analogies called Sports Talk Sports Talk helps to draw comparisons to similar rules or principles in the game of basketball For concepts that require more details and examples Appendices are used for reference The Appendix also includes a recommended book list and a listing of helpful Internet sites

The Game assists the corporate professional in turning unconscious mistakes and blunders into purposeful and directed strategies for success saving both time and money For the employee valuable time making mistakes For the company large amounts of time and money spent paying for those mistakes In a fast paced read what *The Game* teaches typically takes the corporate professional years to learn and could cost a corporation multiple thousands of dollars to address Success in corporate America depends on one's ability to get in the game master the fundamentals execute offensively understand your position and play to win *The Game* is a complete resource for what it takes to win at work The time spent reading this book will develop and refine Mental toughness Wardrobe selection Organizational skills Social habits Performance measurements Relational skills Personal growth Financial endeavors Professional opportunities *The Game* is for the reader who is Graduating college and entering a professional job Currently a new hire within his first 12-24 months at work An intern or temp seeking permanent employment On the job but suspects something is holding him back Already working but needs an edge Preparing to enter the workplace for the first time or again *The Game* is a perfect tool to give to the male you know in one of the above categories especially if you are a n Parent Relative Friend Career or Guidance Counselor Job Placement Specialist Recruiter New hire Trainer Mentor Advisor Manager Human Resources Representative I'm a retired professional athlete and now a businessman To win at work the way I did on the field I find I use many of the mental preparations team player principles and rules referenced in this book Fred Barnett former Philadelphia Eagle and Miami Dolphin **God's**

Gonna Make You Laugh Noel Jones,2011-07-28 Everyone can relate to walking through very dark periods in life which seem will never end Noel Jones is not speaking from a vantage point of one who has never suffered so his words of encouragement and promise carry weight and hope Sorrow and adversity come but they do not stay This book conveys the message that suffering and endurance are preparations for the reward that will come to the one who holds on to and trusts in the faithfulness of God That one will experience the laughter of triumph Joy comes in the morning to those who endure

The Sales Gurus Andrew Clancy,Soundview Executive Book Summaries Eds.,2013-02-26 Since 1978 Soundview Executive Book Summaries has offered its subscribers condensed versions of the best business books published each year Focused insightful and practical Soundview s summaries have been acclaimed as the definitive selection service for the sophisticated business book reader Now Soundview is bringing together summaries of eighteen classic and contemporary sales books including seven never before published summaries Here in one easy to digest volume is just about everything you ever wanted to know about sales The summarized titles cover every aspect of superior salesmanship from some of the most acclaimed and legendary sales gurus For instance Brian Tracy gives new and experienced salespeople additional ways to improve their numbers in Be A Sales Superstar Tom Hopkins provides advice and encouragement to transform the average salesperson into a champion in How to Master the Art of Selling Chet Holmes presents his twelve key strategies for doubling sales in any company in The Ultimate Sales Machine Zig Ziglar bridges the past and present of sales strategy in Ziglar on Selling John Maxwell explains The Winning Attitude Marc Miller helps sales professionals eliminate the adversarial stigma in A Seat at the Table The collective wisdom contained in The Sales Guru can help any salesperson on his or her journey to becoming a sales guru

His Rules Christopher Burge,Pamela Toussaint,2008-12-24 Frustrated by All the Advice for Finding Mr or Mrs Right Some worldly experts may sound sexy but don t offer the spiritual tools you need to address the real life pains temptations and fears associated with the dating experience Quickie solutions won t cut it and neither will a wait and see approach You want God s views His rules for becoming and attracting a lifelong mate This book offers the answers you ve been seeking Rule 1 Make Sure Your Map Isn t Upside Down Get a clue about what real relationships are about for your own sake Rule 5 Clean House If your internal house is dirty how can you invite folks to come live with you Rule 6 Put the Kingdom Above the Booty God s not getting relationship rules from Sex and the City so why are you Rule 11 Stop Looking Back Crying about what could ve been keeps you from what can be Rule 15 Handle the Heat Learn how to tame the fire or get out of the kitchen Plus eleven more rules for avoiding relationship disasters Using wit straight talk and real life illustrations His Rules explores relationship guidelines singles can follow as they seek out lifelong love These no nonsense relationship rules will equip you to get closer to God challenge you to clean up your act in preparation for a mate and give you the savvy you need to distinguish a godly mate from an imposter Because when you commit to following God s guidance your relationship will not only work it will last

Practical Insights on Customer Service Emmanuel Danstan

Chinunda,2011-07-20 Practical Insights On Customer Service offers an African perspective on the thorny question of customer care It challenges readers to reflect on the current challenges in Africa and how effective customer care can help to unlock some of the opportunities available in the continent It highlights the common problems organizations face in the continent and recommends ways of enhancing the principles of customer service Written in a reader friendly language the book also conscientises the readers and organizations to simple but often overlooked winning formulae in life customer service

Developing the Leaders Around You , Life Is a Bitch - But It Can Be a Cabaret John Maxwell,2019-07-02

Life Is a Bitch But It Can Be a Cabaret by John Maxwell The Complete 101 Collection John C. Maxwell,2012-04-09 Get everything you need to start your successful leadership journey through the 101 series compiled into one collection by John C Maxwell As the founder of EQUIP and the John Maxwell Company bestselling author speaker and leadership expert John C Maxwell is responsible for helping train more than 5 million leaders worldwide In The Complete 101 Collection he has combined his introductory works on eight core fundamentals every professional needs such as Attitude Self Improvement Leadership Relationships Success Teamwork Equipping Mentoring Whether one is needing a refresher course on these basic but essential principles or even mentoring a young leader to develop in business and leadership within their own lives this concentrated collection of briefcase sized leadership books is the starting point you need to sharpen these crucial bedrocks for leaders in any industry or environment

Maxwell 2in1 (Developing the Leader w/in You/Developing Leaders Around You) John C. Maxwell,2010-06-22 This edition offers tremendous value as its two books in one So you get the benefit of two books for one low price This book is from one of the top authors in the field of leadership development

Off the Bench and Into the Game Ryan Walter,2006 Our lives are in a constant state of change We move from times of extreme confidence and accelerated performance to times of disappointment and discouragement As the speed of life increases we sometimes feel like we are wasting our potential on the bench rather than achieving success by flying down the ice In this revised updated and expanded edition Ryan Walter explores performance using techniques he learned during 15 years in the NHL Subjects range from mental toughness and choosing successful habits of thought to leadership and the differences between being a player a team player and a leader

Finding Your Unique Pathway N. George Utuk,2007-05 Utuk has created an inspiring and informational road map to get ones life moving in the right direction in order to achieve success and fulfillment Using dynamic biblical principles clear language and vivid examples he shows how to turn limited beliefs into limitless beliefs overcome personal obstacles and focus on solutions and more Practical Life

Preventing Ministry Failure Michael Todd Wilson,Brad Hoffmann,2013-12-16 Brad Hoffman and Michael Todd Wilson present this workbook designed to be used by people in vocational ministry alongside their peers to safeguard them from burnout moral failure and spiritual exhaustion

The Christian Therapist's Notebook Philip J. Henry,Lori Marie Figueroa,David R. Miller,2012-03-22 Christians are faced with the same range of problems as everyone else However Christian therapists understand deeply the

unique issues involved with their therapy The Christian Therapist's Notebook is a single source for innovative user friendly techniques for connecting the everyday world of the client with Christian principles and Scripture This creative timesaving guide assists therapists in helping clients achieve therapy goals through professionally sound and principled exercises while always maintaining a positive supportive connection with Christian beliefs Helpful features include Scripture references relevant to common problems case studies vignettes professional resource lists client resource lists in session exercises homework exercises and handouts

Real Leadership: The 101 Collection John C. Maxwell, 2006-08-27 Includes all four books of the 101 series Relationships Equipping Attitude and Leadership *From a Friend's Heart* Thomas Nelson, 2006-03-21 Where would we be without the support of good friends Who else but a friend could offer the love humor and edifying truth that infuses *From a Friend's Heart* Meditations on subjects such as laughing mutual respect fellowship acceptance and communication fill the pages of this stunning photo essay The *From the Heart* Series is handsomely designed with four color design and stunning duotone photography giving the books a soft ethereal feel Each of the fifty emotive meditations communicates universal sentiments and experiences focusing on a specific relationship and includes an inspiring quotation or Scripture verse Other books in this series include *From a Grandmother's Heart* and *From a Daughter's Heart* to *Her Mom*

Developing the Leaders Around You John C. Maxwell, 1995-02-22 Why do some people achieve great personal success yet never succeed in building a business or making an impact in their organization John C Maxwell knows the answer According to Maxwell the greatest leadership principle that he has ever learned in over thirty five years of leadership is that those closest to the leader will determine the success level of that leader It's not enough for a leader to have vision energy drive and conviction If you want to see your dream come to fruition you must learn how to develop the leaders around you Whether you're the leader of a non profit organization small business or Fortune 500 company *Developing the Leaders Around You* can help you to take others to the limits of their potential and your organization to a whole new level Learn how to Create an environment for potential leaders Identify and nurture future leaders Equip and develop leaders Form a dream team of leaders

Be a People Person John C. Maxwell, 2013-02-15 You can bring out the best in people In *Be a People Person* America's leadership expert John Maxwell helps you Discover and develop the qualities of an effective people person Improve your relationships in every area of life Understand and help difficult people Overcome differences and personality traits that can cause friction Inspire others to excellence and success Being a leader means working with people and that's not always easy Whether in your office church neighborhood or elsewhere your interpersonal relationships can make or break you as a leader That's why it's so important to be a people person and develop your skills in tapping that most precious of all resources people Loaded with life enriching life changing principles for relating positively and powerfully with your family friends colleagues and clients *Be a People Person* is certain to help you bring out the best in others and that's what effective leadership is all about

From a Friend's Heart Nelson Books, 2006 Where would we be

without the support of good friends Who else but a friend could offer the love humor and edifying truth that infuses From a Friend s Heart Meditations on subjects such as laughing mutual respect fellowship acceptance and communication fill the pages of this stunning photo essay The From the Heart Series is handsomely designed with four color design and stunning duotone photography giving the books a soft ethereal feel Each of the fifty emotive meditations communicates universal sentiments and experiences focusing on a specific relationship and includes an inspiring quotation or Scripture verse Other books in this series include From a Grandmother s Heart and From a Daughter s Heart to Her Mom **The Good Book on Leadership** John Borek,Danny Lovett,Elmer L. Towns,2005-03-01 Biblical personalities examined include Abraham Jacob Joseph Moses Joshua Samson Saul David Solomon Ezra Nehemiah Jesus Peter Paul and many others

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