
JOE MONTANA
AND TOM MITCHELL, Ph.D.

THE WINNING SPIRIT

16

*Timeless
Principles
That Drive
Performance
Excellence*



The Winning Spirit 16 Timeless Principles That Drive Performance Excellence

Don Yaeger



The Winning Spirit 16 Timeless Principles That Drive Performance Excellence:

The Winning Spirit Joe Montana, Tom Mitchell, 2006-08 One of the greatest NFL quarterbacks of all time and a leading motivational coach join forces to present sixteen timeless and effective principles that promote peak performance in every life endeavor arguing that the key to performance excellence is fueled by personal integrity Reprint 30 000 first printing

The Winning Spirit ,2010 **Summary: The Winning Spirit** BusinessNews Publishing,2016-09-16 The must read summary of Joe Montana and Tom Mitchell s book The Winning Spirit 16 Timeless Principles that Drive Performance Excellence This complete summary of the ideas from Joe Montana and Tom Mitchell s book The Winning Spirit shows that the same time tested principles that underpin success in professional sports work equally well in the family and business environments In their book the authors demonstrate that in order to win consistently you need to develop a winning spirit based on a foundation of preparation optimism attention to detail enduring setbacks personal responsibility honesty loyalty and integrity This summary explains how each of these characteristics will help you on your way to success and how you can use them in everything you do and guarantee victory Added value of this summary Save time Understand key concepts Expand your knowledge To learn more read The Winning Spirit and discover the key to developing characteristics that will lead to success *Greatness* Don Yaeger,2011-10-24 GREATNESS is a motivational book whose target audience is found in business and self help It is a life book aimed at inspiring others to achieve their personal and professional best Opening with an in depth discussion of the nature of Greatness what it is what it is not and why it is worth pursuing each subsequent chapter of the book consists of a detailed story illustrating one aspect of Greatness with examples from the sports greats that Don has interviewed over the years This will be followed by a discussion and other related examples There are also practical tips and plans for assisting the reader in implementing new habits routines practices and philosophies of Greatness into his or her daily life As each characteristic is outlined the reader is challenged to look for areas in his or her professional and personal lives that can be improved by embracing these lessons As Don often says during his speeches Though these characteristics are culled from some of the greatest winners in sports not a single one requires you to be able to touch your toes These iconic figures in sports have provided a classroom for us to learn about their pursuit of Greatness You don t have to be good at sports heck you don t even have to like sports to benefit from their lessons It is the strong belief of those who Don has talked to over the years that greatness is available to all of us Not in the same way or on the same field mind you But we all have the capacity to achieve greatness if we ll give the same dedication to these characteristics as do the winners presented and interviewed in GREATNESS BIG Ideas to BIG Results Robert H. Miles, Michael T. Kanazawa, 2015-12-15 A PROVEN NO NONSENSE STEP BY STEP RESULTS DRIVEN APPROACH TO DRIVING CORPORATE TRANSFORMATION AND BREAKTHROUGH PERFORMANCE IN A DISRUPTIVE WORLD Why do most corporate transformation leaders fail to achieve breakthrough performance They make things too complex They clutter it with jargon and confusion They pancake

new initiatives on top of old ones They dither on the launch pad They chase too many fads And they fail to make it safe for leaders to lead the transformation at their own level In short they don't have a reliable corporate transformation game plan Whatever your corporate transformation challenge whatever your role Robert H Miles and Michael T Kanazawa introduce a simple proven results driven approach that has underpinned some of the most successful corporate transformations of our time Drawing on their experience as principal process architects working with dozens of CEOs and executive teams and hundreds of senior executives and staff professionals they show you how to develop a compelling and potent corporate transformation game plan that enables you to align your organization behind just a few core initiatives bias your people toward speed create leaders at every level integrate in new disruptive tools to accelerate progress and achieve traction and accountability in all phases of execution Whether you're a new CEO taking charge to transform your company an executive redirecting a major business or function or one of the hundreds of managers and thousands of employees trying to make sense of a transformation and contribute to it this book will help you decipher the complexity find your place on the transformation roadmap and ensure that the effort rapidly reaches its intended breakthrough results A PROVEN STEP BY STEP ROADMAP FOR TRANSFORMATION LEADERS FAST SIMPLE AND COMPRESSED Corporate transformation and breakthrough performance without the confusion and complexity GEARED TO RAPIDLY ENGAGE THE FULL ORGANIZATION To equip leaders at all levels to lead your transformation in an aligned and engaging manner FOCUSES EVERYONE ON DOING MORE ON LESS Generates focused execution and avoid layering initiative upon initiative to conquer organizational gridlock DESIGNED TO DISRUPT HOW TRADITIONAL TRANSFORMATION PROGRAMS ARE DONE Introduces disruptive transformation competencies that drive innovation growth and a new way of activating change Corporate transformation is tough work but extraordinarily rewarding for all involved when led successfully Somebody's got to do it and do it well What if that someone happens to be you Where will you start How will you frame your transformation game plan and lay out its roadmap What will you do first and who will you engage when in the enterprise How will you keep it alive after the early excitement And how will you make it part of your management process so that it can become a reliable core competency for rising to the increasing rate of disruptive transformation challenges facing your company Now there's a breakthrough methodology to enable CEOs and executive leaders to rise to these corporate transformation challenges

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