

TUNING INTO MOM

UNDERSTANDING AMERICA'S MOST POWERFUL CONSUMER



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TERI LUCIE THOMPSON

Tuning Into Mom Understanding Americas Most Powerful Consumer

Brendan G. Carr



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Motherhoods, Markets and Consumption Stephanie O'Donohoe, Margaret Hogg, Pauline Maclaran, Lydia Martens, Lorna Stevens, 2013-10-30 It takes more than a baby to make a mother, and mothers make more than babies. Bringing together a range of international studies, *Motherhoods, Markets and Consumption* examines how marketing and consumer culture constructs particular images of what mothers are, what they should care about, and how they should behave, exploring how women's use of consumer goods and services shapes how they mother, as well as how they are seen and judged by others. Combining personal accounts from many mothers with different theoretical perspectives, this book explores how advertising, media, and consumer culture contribute to myths and stereotypes concerning good and bad mothers, how particular consumer choices are bound up with women's identities as mothers, the role of consumption for women entering different phases of their mothering lives, such as pregnancy, early motherhood, and the empty nest.

Moving Your Brand Up the Food Chain Patrick Nycz, 2017-11-01 The food industry is on the verge of a revolution with smaller local and regional food brands finding big potential for growth The increasing influence of millennials on consumer tastes the desire for products produced locally and mistrust of big food companies open opportunities to small and medium sized food companies An experienced consumer packages goods marketer and his team have created a book to help navigate the looming volatility in the food industry For instance the U S Department of Agriculture predicts that the sales of locally produced foods which reached 12 billion in 2014 will soar to 20 billion by 2019 A 2015 study by the Food Marketing Institute and the Grocery Manufacturers Association found that smaller and private food brand manufacturers grew 4 percent vs the 25 biggest U S food and beverage manufacturers who grew 1 percent between 2009 and 2013 Moving Your Brand Up the Food Chain offers practical tips to help local small and emerging food brands compete against the big brands to grow their market share Interviews and survey answers from industry professionals provide invaluable information The book covers the retail buyer s perspective marketing external market factors brand development packaging brand management strategic product development and more Such details are critical if local smaller or regional food brands hope to grow their businesses and move up the food chain

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