

Zhi-Xue Zhang · Jianjun Zhang *Editors*

Understanding Chinese Firms from Multiple Perspectives



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Understanding Chinese Firms From Multiple Perspectives

Paul Ross



Understanding Chinese Firms From Multiple Perspectives:

Understanding Chinese Firms from Multiple Perspectives Zhi-Xue Zhang, Jianjun Zhang, 2014-06-19 Previous analysis on the Chinese Economic Miracle mostly talks about macro economy but neglects the study on the basic element of the Chinese Miracle the enterprises With China's economic rise Chinese enterprises experienced a rapid process of adaptation change and development and also become strong competitors in the world market This book sets forth the explorations and thoughts on Chinese enterprise management practices from both academic and practical perspective extracts the management theory of Chinese characteristics and represents the efforts to establish and develop Chinese organization and management

German-Chinese M&A Transactions in the SME Sector Daniel Graewe, 2023-03-25 M A transactions are significantly more complex processes than the mere purchase and sale of goods SMEs can quickly find themselves in unfamiliar territory especially when it comes to multi layered activities with players from completely different cultures especially from China as Germany's largest foreign trade partner The need for knowledge in practice is correspondingly great This edited volume therefore brings together on a theoretical basis the practical knowledge needed for the successful planning implementation and integration of German Chinese corporate takeovers in the SME sector After a compact presentation of the economic background cultural aspects of negotiation and regulatory framework conditions the course of corporate transactions and their German Chinese peculiarities are dealt with in detail The book concludes with a guide to the core aspects of such transactions and an exemplary presentation of case studies In generally understandable language and well illustrated the success factors as well as possible stumbling blocks are revealed A clearly structured and cleverly formulated handbook that every player should have at hand China's Innovation Challenge Arie Y. Lewin, Martin Kenney, Johann Peter

Murmann, 2016-04-14 The miracle growth of the Chinese economy has decreased from a compound annual growth rate of 10% to less than 7% in 2015 The two engines of growth export on a scale never before witnessed and massive infrastructure investments are reaching the point of diminishing returns This poses the central question which is explored in this book can China escape the middle income trap Assuming current political arrangements remain unchanged and that it does not or cannot adopt Western sociopolitical economic regimes can China develop an indigenous growth model centered on innovation This compilation gathers leading Chinese and other international scholars to consider the daunting challenges and complexities of building an innovation driven Chinese growth model Providing several comprehensive perspectives it examines key areas such as the institutional system technology sociocultural forces and national policy The analyses and their conclusions range from strong optimism to deep pessimism about China's future **The Chinese Mafia** Peng

Wang, 2017 Explores the rise of extra legal protection organizations in contemporary China contributing to the understanding of organized crime and corruption in the Chinese context It examines two types of extra legal protectors Black Mafia street gangsters and Red Mafia corrupt public officers and their impact on Chinese society **Business, Economics, Financial**

Sciences, and Management Min Zhu,2012-02-11 A series of papers on business economics and financial sciences management selected from International Conference on Business Economics and Financial Sciences Management are included in this volume Management in all business and organizational activities is the act of getting people together to accomplish desired goals and objectives using available resources efficiently and effectively Management comprises planning organizing staffing leading or directing and controlling an organization a group of one or more people or entities or effort for the purpose of accomplishing a goal Resourcing encompasses the deployment and manipulation of human resources financial resources technological resources and natural resources The proceedings of BEFM2011 focuses on the various aspects of advances in Business Economics and Financial Sciences Management and provides a chance for academic and industry professionals to discuss recent progress in the area of Business Economics and Financial Sciences Management It is hoped that the present book will be useful to experts and professors both specialists and graduate students in the related fields

Barriers to Entry Paul Ross,2019-12-02 This book offers a unique perspective on the challenges that non Chinese employed by Chinese companies face and provides insight into the issues foreign employees working for Chinese management encounter As its source of content the book analyzes the experiences of those currently working for Chinese companies both inside and outside China and in exploring the dimensions of that experience lifts the veil on the inner workings of a Chinese company By supplementing this primary analysis with secondary research that encompasses a wide range of disciplines cross cultural relations Chinese management philosophy and practice human resource management linguistics and aesthetics etc the book serves as an invaluable resource for those engaged in the study of Chinese enterprise culture and management cross cultural relations international business and human resource management Social

Mobilisation in Post-Industrial China Jia Gao,Yuanyuan Su,2019 In recent years China has experienced intense economic development Previously a rapidly urbanising industrial economy the country has become a post industrial economy with a service sector that accounts for almost half the nation s GDP This transformation has created many socio political changes but key among them is social mobilisation This book provides a full and systematic analysis of social mobilisation in China and how its use as part of state capacity has evolved **Innovative Capabilities and the Globalization of Chinese**

Firms Maureen McKelvey,Jun Jin,2020-12-25 This book explains how Chinese firms are increasingly developing innovative capabilities and engaging in globalization It focuses on knowledge intensive and innovative entrepreneurial firms and multinationals which already are or are striving to become world leaders in their technologies and markets and which do so by their use of advanced knowledge for innovation as well as their ability to act globally The book advances related debates in entrepreneurship innovation management economic geography and international business **Routledge Handbook of**

Chinese Business and Management Jane Nolan,Zhao Shuming,Ken Kamoche,2023-09-29 This handbook representing the collaboration of 36 scholars provides a multi faceted exploration of Chinese business and management The volume

represents an inside out perspective offering local knowledge and experience in conjunction with an outside in approach presenting measured and sensitive observations from an outsider s perspective The handbook s approach is organised around five key themes Cultural and institutional contexts for business in China Management including digital marketing and entrepreneurship Work and employment covering gender and trade unions in the workplace Human resource management and human resource development in Chinese businesses including multinational corporations in the UK Business and economic overviews revealing the impact of guanxi relations and networks on Chinese business and management Revealing major recent developments in Chinese business and management alongside an appreciation of the unique historical institutional and cultural context of Chinese business and management this book is a must read for scholars students and educators of Chinese business and theory and business in Asia

The Successful Chinese Family Businesses Joey Kong Man Ng,2022-10-03 Well being is a contemporary term used by people around the globe to address how comfortable their lives are The notion is considered significant to business management Nevertheless is well being significant to Chinese family business In response to this inquiry this book demystifies the notion from a critical lens It examines well being in a Chinese family business context of Hong Kong This book consists of an archaeological and anthropological examination The first part of the analysis draws from Foucault s 1979 Archaeology of Knowledge to examine the discursive trans formation of well being The second part is an ethnography that focuses on a Chinese perspective regarding the everydayness of life In light of the recent social movements this book not only offers an insight into the core values of Hong Kongers but also dissects various layers of meaning in these values Hopefully this book can lift up the voices of Hong Kongers who was once marginalised in the discourse of well being

Managing Chinese-African Business Interactions Claude-Hélène Mayer,Lynette Louw,Christian Martin Boness,2019-09-27 This book provides deep insights into intercultural collaboration among business partners employees managers and entrepreneurs in Chinese African professional interactions It presents cultural and theoretical knowledge on Chinese and African management leadership and philosophy Chinese and African scholars and professionals share their insights into how to address intercultural management challenges proactively and successfully The cases provide insights into a wide variety of industries and offer actual scenarios studied in governmental parastatal and private Chinese owned organizations in twelve African countries This book will benefit a broad readership including scholars in employment relations and business management as well as African and Chinese collaborators in academia government NGOs and industry

The Huawei Model Yun Wen,2020-11-30 In 2019 the United States trade war with China expanded to blacklist the Chinese tech titan Huawei Technologies Co Ltd The resulting attention showed the information and communications technology ICT firm entwined with China s political economic transformation But the question remained why does Huawei matter Yun Wen uses the Huawei story as a microcosm to understand China s evolving digital economy and the global rise of the nation s corporate power Rejecting the idea of the transnational corporation as a

static institution she explains Huawei's formation and restructuring as a historical process replete with contradictions and complex consequences. She places Huawei within the international political economic framework to capture the dynamics of power structure and social relations underlying corporate China's globalization. As she explores the contradictions of Huawei's development, she also shows the ICT firm's complicated interactions with other political economic forces. Comprehensive and timely, *The Huawei Model* offers an essential analysis of China's dynamic development of digital economy and the global technology powerhouse at its core. *The Political Economy of Chinese FDI in Africa* Ayalew Mamo, 2024-12-27 This book provides unique insight into Chinese foreign direct investment (FDI) in Africa. With a particular focus on Ethiopia, it examines the impact of FDI on Africa's industrial and manufacturing sector and the potential for productive FDI to advance industrialisation and create jobs for a large and young labour market. The creation of government policies and an institutional framework for the management of FDI is also examined alongside lessons that can be learnt from policies that were less successful. This book offers a comparative perspective on FDI to highlight the forms of government intervention that maximise the economic benefits of FDI. It will be relevant to students, researchers and policymakers interested in development economics and the political economy. Managing Medical Technological Innovations: Exploring Multiple Perspectives Tugrul U Daim, Alexander Brem, 2019-12-23 This book addresses the issue of modern medical innovations management through an inductive approach by looking into cases before putting forward solutions in terms of strategies and tools. It provides a model for the designing and implementation of effective healthcare technology management (HTM) systems in hospitals and healthcare provider settings as well as promotes a new method of analysis of hospital organization for decision making regarding technology to show how systematic management using a strategy that balances bottom up and top down driven innovations can deliver better medical technological advances. *Managing Medical Technological Innovations* is organized in three parts. Part 1 covers innovation strategies laying the groundwork and concepts in design thinking. Part 2 follows by presenting the tools available for implementation. And finally Part 3 uses the case studies of pharmaceutical firms in China and hospital medical record management in Holland to illustrate how these ideas and methodologies have been applied. This book is suitable for healthcare administrators, management and IT personnel involved in the planning, expansion and maintaining of healthcare technology management and organisation seeking a reference with most recent approaches and cases from an international context, researchers seeking new approaches to apply to emerging medical technologies in different regions and graduate students who are either doing their research or taking introductory as well as advanced courses in engineering and technology management in different parts of the world. *The Future of Global Retail* Winter Nie, Mark Greeven, Yunfei Feng, James Wang, 2021-09-26 China's new retail revolution will completely transform how the world thinks about retail and digital innovation. But is the world ready yet? In this book, the authors share an insider's perspective on what is happening in China to reveal the future for global retail and a clear framework to help you prepare

The book presents a number of real world cases based on interviews and first hand consumer experience to decode China's retail revolution so that you can understand what is happening and why and what it means for the rest of the world. Crucially, the book identifies five critical stages in the development of new retail that global retail executives need to grasp now: lifestyle commerce, Online Merge Offline retail, social retail, livestream retail, and invisible retail. To help the industry get ready for this new China inspired paradigm in retail, the authors present a practical and simple framework, a ten year strategic roadmap for global retail executives which we call the Beyond the Value Chain Model. China's new retail is not just about fashion, cosmetics, snacks, data driven convenient stores, and commercial live streaming. At a time when the world of retail is being upended, it offers inspirational lessons in innovation, purpose, and agility for global executives across the entire retail spectrum.

Chinese Business Negotiation Shougang Zhang, Emily Wang Guenier, 2025-09-11. *Chinese Business Negotiation* offers readers a comprehensive insight into Chinese negotiation principles shaped by centuries of cultural tradition and contemporary global business dynamics. Unlike competitive or zero sum approaches, Chinese negotiation emphasizes harmony, trust, and long term partnerships. This book introduces key concepts such as Shi (strategic advantage through interdependence), ethical wealth seeking, and human centered empathy driven communication. Structured across nine chapters, the book blends historical wisdom with modern business applications, providing practical frameworks for navigating cross cultural negotiations. Readers will gain an understanding of strategic planning, flexible adaptation, and balanced communication in high stakes deal making. Case studies including Lenovo's acquisition of IBM's PC division, SANY's acquisition of Germany's Putzmeister, Midea's acquisition of KUKA Robotics, and Tesla's negotiations in China illustrate how these principles drive success in real world scenarios. This book serves as a valuable resource for business professionals, scholars, and policymakers seeking to deepen their understanding of Chinese negotiation culture. By bridging Eastern and Western approaches, it equips readers with the tools to foster cooperative, mutually beneficial agreements in an increasingly interconnected world.

Effective Utilization and Management of Emerging Information Technologies Information Resources Management Association. International Conference, 1998-01-01. Technological advances of the past decades have allowed organizations of all sizes to use information technology in all aspects of organizational management. This book presents more than 200 papers that address this growing corporate phenomena.

Partnering with Chinese Firms Yadong Lou, 2019-07-17. This title was first published in 2000. This work is aimed at international managers or business students who are interested in emerging markets, particularly China. It provides conceptual backgrounds, analytical frameworks, managerial insights, business guidance, and practical evidence concerning partner selection for both foreign and Chinese investors. It addresses how foreign companies should select ideal Chinese firms, as well as what Chinese firms are looking for from foreign investors. The book is divided into three parts. The first part presents an overview of multinational enterprises (MNEs) in China and outlines the economic environment facing these firms. The second part delineates how to

select appropriate partner firms from both foreign and Chinese parents perspectives The third part includes ten case studies showing how leading MNEs in the world adopt entry and co operative strategies including partner selection that align properly with internal capabilities external environment and organizational needs Based on a variety of archival and Internet sources these case studies are prepared by the author for discussion purposes

Building New Bridges Between Business and Society Hualiang Lu, René Schmidpeter, Nicholas Capaldi, Liangrong Zu, 2017-10-31 This book provides a comprehensive understanding of the linkages between business and society by addressing key issues in corporate social responsibility CSR sustainability ethics and governance Thanks to the different visions and perspectives offered by a global group of authors with a broad range of expertise the book offers a full spectrum of theoretical and practical approaches Further it combines the latest theoretical thinking with reviews of frameworks cases and best practices from various industries and nations In particular the book offers a historical perspective on the origins of CSR and discusses CSR in relation to sustainability and management with a special focus on CSR in Asia

Proceedings Of The International Conference On Chinese Enterprise Research 2007 Xiao Fang Fu, Anthony Soon Chye Teo, Teng-kee Tan, 2008-11-12 The International Conference on Chinese Enterprise Research ICCER is an annual event organized by the Lien Chinese Enterprise Research Centre Nanyang Technological University Held on 13 and 14 December 2007 at Nanyang Technological University and the Singapore Chinese Chamber of Commerce Industry respectively the succeeding ICCER enjoyed immense support from local and international Management scholars boosting the scale and academic standing of the conference The conference invited famous keynote speakers including Professor Zhang Weiying Dean of Guanghua School of Management Peking University and Professor Zhao Renwei former director of the Institute of Economy Chinese Academy of Social Science At the same time attendance also included heads of Nanjing University Sun Yat Sen University Northwest University and Sichuan University s Management and Economics schools together with research directors and professors of the finest educational institutions In addition to academic presentations a panel of prominent economists such as Professor Tan Khee Giap from Nanyang Technological University Mr Xu Li General Manager of Industrial and Commercial Bank of China Singapore and Mr Jack Niu Deputy Group Chief Credit Officer Standard Chartered Bank also deliberated on the topic Internationalization of Banks in China The keynote speeches together with a collection of 25 excellent research papers from the conference are presented to the readers in this proceedings

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