

YASMIN DAVIDDS, PSY.D.
WITH ANN BIDOU

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terms

A WOMAN'S GUIDE TO TAKING CHARGE
OF ANY NEGOTIATION

Your Own Terms A Womans Guide To Taking Charge Of Any Negotiation

Marcel A. Müller



Your Own Terms A Womans Guide To Taking Charge Of Any Negotiation:

Your Own Terms Yasmin Davidds, Ann Bidou, 2015-08-12 This helpful guide for women in the workplace will show you how to take charge of any negotiation No wonder most women hate negotiating If we make concessions to further a deal we are viewed as weak If we play hardball we can be seen as overly aggressive and the strategy backfires The double standard will get us every time Thankfully negotiation expert Yasmin Davidds has learned how best to strike a balance merging a woman's natural strengths collaboration relationship building listening with a firm grasp of established tactics Utilizing guidelines stories and exercises that shed light on the psychology of negotiation Your Own Terms reveals how women can Control how they are perceived Eliminate self sabotaging beliefs and behaviors Discover their personal negotiation style Build leverage Understand an opponent's approach and adjust theirs in response Don't let the world's double standards for women in business hold you back from negotiating for what you know is right With this eye opening and empowering resource by your side learn to win on your own terms and open doors you never knew had been shut [The Art And Science Of Real Estate Negotiation](#) Gabrielle Dahms, 2020-12-05 The Sky's the Limit The Art and Science of Real Estate Negotiation addresses a practice that is indispensable to real estate success negotiation Negotiation principles and fundamentals affect real estate buyers sellers and investors results Read this book and become a powerful real estate investor who nets results and dollars You may also find that your everyday communications improve The Art and Science of Real Estate Negotiation is the third volume in The Real Estate Investor Manuals It draws upon the author's knowledge base and her 20 year experience as a real estate professional and a real estate investor So why not hone your skills with knowledge and experience captured in this book written by an industry veteran Topics include Real estate specific negotiating Negotiation principles The real estate negotiation process How to establish rapport Discerning the other party's motivation Solve problems Get results Negotiation strategies and tactics Avoiding negotiation traps and pitfalls And much much more Whether you want to be a better negotiator close more real estate deals or increase your bottom line this book is for you Read it now **Graciously Assertive** Yasmin Davidds, 2024-05-28 From one of Hispanic magazine's most influential Latinas comes an empowering guide for businesswomen looking to become better communicators in their professional and personal lives Dr Yasmin Davidds has spent most of her professional life empowering women leaders In this new book the award winning entrepreneur psychologist speaker and author continues her lifelong mission offering helpful tools and strategies to people of all backgrounds who are looking to transform the way they communicate in the workplace Breaking down what she refers to as a Graciously Assertive communication style Dr Davidds shares how being firm and direct yet kind and respectful of the feelings and needs of others enables professionals to flourish in their careers as well as their personal lives An inspiring compelling and deeply informative guide designed by a businessperson for businesspeople Graciously Assertive promises to help people everywhere learn how to hold a space for others and in doing so become more thoughtful and empathetic leaders

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safe online dating Finding Mr Right A Woman s Guide to Attracting Her Perfect Husband is more than just a book it s a companion on your journey to finding love Let this be the year you find not just any partner but the right partner **On Your Own Terms** Kathryn B. Stechert,1987 This book is about what women must know about men to relate to them comfortably and effectively It is also about how sex differences influence those relationships Every woman who works with a man needs this book A handy primer for young women aspiring to the fast track Kirkus Originally published in hardcover under the title Sweet Success How to Understand the Men in Your Business Life and Win with Your Own Rules **Women's Issues** ,1999 **Working Mother** ,1988-04 The magazine that helps career moms balance their personal and professional lives **A Creative Woman's Guide to Success in Real Estate** Patti Runco,1981 **Health** ,2007

Whispering the Strategies of Language: An Psychological Quest through **Your Own Terms A Womans Guide To Taking Charge Of Any Negotiation**

In a digitally-driven earth wherever displays reign supreme and quick conversation drowns out the subtleties of language, the profound secrets and psychological nuances hidden within phrases often get unheard. However, located within the pages of **Your Own Terms A Womans Guide To Taking Charge Of Any Negotiation** a fascinating literary prize pulsating with fresh feelings, lies a fantastic journey waiting to be undertaken. Composed by a talented wordsmith, that charming opus invites viewers on an introspective journey, lightly unraveling the veiled truths and profound affect resonating within the material of each word. Within the psychological depths with this touching evaluation, we can embark upon a heartfelt exploration of the book is key themes, dissect its fascinating publishing model, and succumb to the effective resonance it evokes heavy within the recesses of readers hearts.

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