



PRIVATE EQUITY

VS

VENTURE CAPITAL

WHAT'S THE DIFFERENCE?



PRIVATE EQUITY

Investment in or acquisition of a stable firm using a combination of equity and debt, often dubbed a "Leveraged Buyout" or LBO

VENTURE CAPITAL



Investment of equity into a newer (or startup) company with high growth potential

TYPES OF COMPANIES



Stable, established companies across a wide spectrum of industries that are performing well.

Early-stage companies that have very high growth potential, such as some companies in high technology, information technology, and biotechnology



SIZE OF INVESTMENT



Typically larger than venture capital investments but can range from \$5 million to billions of dollars depending on the target company

Typically smaller than private equity and initially between \$1 million and \$10 million



STRUCTURE OF INVESTMENT



A combination of equity and debt

Cash or equity investment or convertible debt that turns into equity



OWNERSHIP PROFILE



Control investments, typically in excess of 50%

Minority investments often among a group of minority investors



RETURN PROFILE



More stable return profile with less volatility than venture capital

Higher risk investments with a broader set of outcomes - from "home runs" to total loss of investment



Venture Capital And Private Equity

Patrick Käseberg



Venture Capital And Private Equity:

Venture Capital, Private Equity, and the Financing of Entrepreneurship Josh Lerner, Ann Leamon, 2023-05-02 In the newly revised second edition of *Venture Capital Private Equity and the Financing of Entrepreneurship* a dedicated team of researchers and professionals delivers an authoritative and comprehensive account of the world of active investing This important work demonstrates how venture capitalists and private equity investors do business and create value for entrepreneurs shareholders and other stakeholders The authors drawing on decades of combined experience studying and participating in the private equity markets discuss the players dynamics and the incentives that drive the industry They also describe various possibilities for the future development of private equity This latest edition is perfect for advanced undergraduate students of finance and business as well as MBA students seeking an insightful and accessible textbook describing the private equity markets

Private Equity and Venture Capital Serena Gallo, Vincenzo Verdoliva, 2022-07-14 The terms venture capital and private equity may differ across countries This book discusses venture capital not only as risk capital toward unlisted companies with the aim to enhance the investee firm but also analyses broader forms of entrepreneurial investment from early stage financing to buyout and turnaround transaction This book is divided into four sections The first section aims to shed light on the terminology and offers a comparison between private equity venture capital and the traditional banking sector as financing sources The second section details the differences between private equity and venture capital transactions on the basis of firm life cycle and summarizes the main characteristics of both private equity and venture capital investors and investee firms The third section illustrates the evolution of the private equity and venture capital industry before and after the financial crisis by looking at three fundamental aspects fundraising investment and divestment all in terms of volume and trends The last section discusses the basic elements of corporate valuation applied to private equity and venture capital industry with some practical examples

Venture Capital and Private Equity Contracting Douglas J. Cumming, Sofia A. Johan, 2013-08-21 Other books present corporate finance approaches to the venture capital and private equity industry but many key decisions require an understanding of the ways that law and economics work together This revised and updated 2e offers broad perspectives and principles not found in other course books enabling readers to deduce the economic implications of specific contract terms This approach avoids the common pitfalls of implying that contractual terms apply equally to firms in any industry anywhere in the world In the 2e datasets from over 40 countries are used to analyze and consider limited partnership contracts compensation agreements and differences in the structure of limited partnership venture capital funds corporate venture capital funds and government venture capital funds There is also an in depth study of contracts between different types of venture capital funds and entrepreneurial firms including security design and detailed cash flow control and veto rights The implications of such contracts for value added effort and for performance are examined with reference to data from an international perspective With seven new or completely revised

chapters covering a range of topics from Fund Size and Diseconomies of Scale to Fundraising and Regulation this new edition will be essential for financial and legal students and researchers considering international venture capital and private equity An analysis of the structure and governance features of venture capital contracts In depth study of contracts between different types of venture capital funds and entrepreneurial firms Presents international datasets from over 40 countries around the world Additional references on a companion website Contains sample contracts including limited partnership agreements term sheets shareholder agreements and subscription agreements *Venture Capital* Douglas Cumming, 2010-04-29 An essential guide to venture capital Studies have shown that venture capital backed entrepreneurial firms are on average significantly more successful than non venture capital backed entrepreneurial firms in terms of innovativeness profitability and share price performance upon going public Understanding the various aspects of venture capital is something anyone in any industry should be familiar with This reliable resource provides a comprehensive view of venture capital by describing the current state of research and best practices in this arena Issues addressed include sources of capital such as angel investment corporate funds and government funds financial contracts and monitoring and the efficiency implications of VC investment to name a few Opens with a review of alternative forms of venture capital Highlights the structure of venture capital investments Examines the role venture capitalists play in adding value to their investee firms This informative guide will help you discover the true potential of venture capital **Beyond the J Curve** Thomas Meyer, Pierre-Yves Mathonet, 2005-08-12 In recent times venture capital and private equity funds have become household names but so far little has been written for the investors in such funds the so called limited partners There is far more to the management of a portfolio of venture capital and private equity funds than usually perceived Beyond the J Curve describes an innovative toolset for such limited partners to design and manage portfolios tailored to the dynamics of this market place going far beyond the typical and often simplistic recipe to go for top quartile funds Beyond the J Curve provides the answers to key questions including Why top quartile promises should be taken with a huge pinch of salt and what it takes to select superior fund managers What do limited partners need to consider when designing and managing portfolios How one can determine the funds economic value to help addressing the questions of fair value under IAS 39 and risk under Basel II or Solvency II Why is monitoring important and how does a limited partner manage his portfolio How the portfolio s returns can be improved through proper liquidity management and what to consider when over committing And why uncertainty rather than risk is an issue and how a limited partner can address and benefit from the fast changing private equity environment Beyond the J Curve takes the practitioner s view and offers private equity and venture capital professionals a comprehensive guide making high return targets more realistic and sustainable This book is a must have for all parties involved in this market as well as academic and students **The Masters of Private Equity and Venture Capital** Robert Finkel, David Greising, 2009-12-21 Ten Leading private investors share their secrets to maximum profitability In The Masters of Private

Equity and Venture Capital the pioneers of the industry share the investing and management wisdom they have gained by investing in and transforming their portfolio companies Based on original interviews conducted by the authors this book is filled with colorful stories on the subjects that most matter to the high level investor such as selecting and working with management pioneering new markets adding value through operational improvements applying private equity principles to non profits and much more **Venture Capital and Private Equity** Josh Lerner,Felda Hardyman,Ann Leamon,2008-05-02

The private equity and venture capital industry has become a leading pillar of modern investment growing from 5 billion in 1980 to more than 530 billion in 2006 Yet many of its features remain puzzling even to advanced business students Whether you are an MBA student a private equity investor grappling with the industry s changes or an investor interested in private equity as a potential investment Venture Capital Private Equity A Casebook Fourth Edition will shed light on the history and workings of this complex area and prepare you for a career in the prestigious and profitable world of venture capital and private equity **Private Equity vs. Venture Capital** Patrick Käseberg,2013-01-11 Studienarbeit aus dem Jahr 2012 im Fachbereich BWL Investition und Finanzierung Note 3 0 FOM Hochschule f r Oekonomie Management gemeinn tztige GmbH D sseldorf fr her Fachhochschule Sprache Deutsch Abstract Die Seminararbeit behandelt die Grundlagen von Private Equity und Venture Capital und skizziert welche Finanzierungsm glichkeit f r welche Unternehmensstadien sinnvoll ist Unternehmen sind bem ht finanziell eigenst ndig zu sein Die Abh ngigkeit von Hausbanken hat sich in Krisenzeiten als negativ dargestellt da Banken im Zweifel keine neuen Kredite vergeben Das bedeutet f r Unternehmen dass sie vom Fremdkapital zur Finanzierung von Ausgaben abgeschnitten sind beziehungsweise Fremdkapital nur zu hohen Konditionen aufnehmen k nnen Als Alternative existieren verschiedene Anlageinstrumente welche oft an feste Zinsaufwendungen gekn pft sind Eine andere M glichkeit stellen Private Equity und Venture Capital dar Unternehmen welche nicht an einer B rse gelistet sind ist der Weg zu alternativen Anlageinstrumenten wie Anleihen verschlossen Mit Private Equity und Venture Capital bietet sich ihnen die M glichkeit Firmenanteile gegen Kapital zu tauschen Erste Formen von Private Equity finden sich im 19 Jahrhundert in den USA Als wegweisend ist die Gr ndung und Etablierung der NASDAQ als B rse f r junge Wachstumsunternehmen zu nennen da sie die M glichkeit f r Private Equity Kapitalgeber bot die erworbenen Unternehmensanteile schneller b rslich zu verkaufen Au erhalb der USA gestaltet sich die Entwicklung von Private Equity und Venture Capital schwierig In Deutschland wurden im Jahr 2011 39 Milliarden Euro von mehr als 200 Private Equity Gesellschaften verwaltet 1 In Zukunft sprechen Themen wie Basel III Nachfolgeproblematiken und die Globalisierung f r Private Equity was ich im weiteren Verlauf belegen m chte **Venture Capital and Private Equity** Josh Lerner,2000 Whether you are an entrepreneur seeking private equity finance a private equity investor grappling with the industry s changes or an investor interested in private equity as a potential investment this book presents a collection of real world cases supplemented by detailed industry notes that explore the world of venture capital and buyout funds BOOK JACKET The

organization mirrors that of the venture capital private equity process itself the first part explores the raising and structuring of private equity funds as well as the perspective of investors the second part explores the selection oversight and adding value to firms the heart of the private equity cycle the third part describes how private equity groups reap attractive returns from successful investments the final section explores the emerging efforts to translate the private equity model into other settings such as corporate venturing programs

BOOK JACKET *Structuring Venture Capital, 2018 Edition (IL)* Levin, Rocap, 2018-11-13 The cornerstone resource from two of the industry's leading authorities is now available with analysis of extensive changes resulting from the Tax Act and Proposed Regulations including Code Section 199A Reduces the tax rate for certain qualified owners of flow through business entities Reduction of the corporate income tax rate to 21% Imposition of greater than 4 year holding period for carried interest for capital gains interest formula Code Section 163 j New limitations on Section 163 j formula limitations deduction business interests which applies regardless of whether the business is a corporation partnership or sole proprietorships

Structuring Venture Capital Private Equity and Entrepreneurial Transactions 2018 Edition will guide you through the complex changes in the Tax Act and help you and avoid legal pitfalls and minimize your clients tax liability as well as maximize returns on successful transactions With extensive updates and practical explanations *Structuring Venture Capital* gives you one step at a time start to finish structural guidance for the following common business transactions Venture capital financing New business start ups Brains and money deals Growth equity investments Leveraged and management buyouts Industry consolidations Troubled company workouts and reorganizations Going public Selling a business Forming a private equity fund Guided by Jack S Levin and Donald E Rocap's dynamic transaction by transaction approach you'll make the tax legal and economic structuring consequences of every deal benefit your client every time In this extraordinary hands on resource by the most sought after authorities in the field you'll see exactly how to Distribute the tax burden in your client's favor Maximize returns on successful transactions Control future rights to exit a profitable investment And turn every transaction into a winning venture

Venture Capital and Private Equity Josh Lerner, 1999-08-27 What Explains the Recent Tremendous Growth in Private Equity Funds How Have These Funds Created so Much Value Can We Expect This Kind of Growth in Other Countries and Other Types of Investments The pool of U S private equity funds has grown from 5 billion in 1980 to over 175 billion in 1999 Private equity's recent growth has outstripped that of almost every class of financial product Whether you are an entrepreneur seeking private equity finance a private equity investor grappling with the industry's changes or an investor interested in private equity as a potential investment this book is required reading It presents a collection of real world cases supplemented by detailed industry notes that explore the exciting and dynamic world of venture capital and buyout funds The organization mirrors that of the venture capital private equity process itself The first part explores the raising and structuring of private equity funds as well as the perspective of investors The second part explores the selection oversight and adding value to firms the heart of

the private equity cycle The third part describes how private equity groups reap attractive returns from successful investments The final section explores the emerging efforts to translate the private equity model into other settings such as corporate venturing programs

A Vision for Venture Capital Peter A. Brooke, Daniel Penrice, 2009 An insider's look at the frontier of international finance

The Directory of Venture Capital & Private Equity Firms Richard Gottlieb, 2008

The Oxford Handbook of Private Equity Douglas Cumming, 2012-03-22 This Handbook provides a comprehensive picture of the issues surrounding the structure governance and performance of private equity

Private Equity Paul Gompers, Victoria Ivashina, Richard Ruback, 2019-03-15 Private Equity is an advanced applied corporate finance book with a mixture of chapters devoted to exploring a range of topics from a private equity investor's perspective The goal is to understand why and which practices are likely to deliver sustained profitability in the future The book is a collection of cases based on actual investment decisions at different stages for process tackled by experienced industry professionals The majority of the chapters deal with growth equity and buyout investments However a range of size targets and investments in different geographical markets are covered as well These markets include several developed economies and emerging markets like China Russia Turkey Egypt and Argentina This compilation of cases is rich in institutional details information about different markets and segments of the industry as well as different players and their investment practices it is a unique insight into the key alternative asset class

Private Equity Douglas Cumming, 2009-12-31 A comprehensive look at the private equity arena With private equity differing from other asset classes it requires a whole new approach for those trained in more traditional investments such as stocks and bonds But with the right guidance you can gain a firm understanding of everything private equity has to offer This reliable resource provides a comprehensive view of private equity by describing the current state of research and best practices in this arena Issues addressed include the structure of private equity funds and fundraising the financial and real returns of private equity and the structure of private equity investments with investees to name a few Discusses the role of private equity in today's financial environment Provides international perspectives on private equity Details the regulation of private equity markets Filled with in depth insights and expert advice this book will provide you with a better understanding of private equity structures and put you in a better position to measure and analyze their performance

Directory of Venture Capital and Private Equity Service Providers, 2006 Venture Capital Stefano Caselli, Stefano Gatti, 2012-11-02 Josh Lerner Jacob H Schiff Professor of Investment Banking Harvard Business School and National Bureau of Economic Research During much of the 1970s and 1980s venture capital and private equity remained largely a United States phenomena Over the past decade however private equity has spread around the globe taking particularly firm root in Western Europe indeed growing 4 700% since 1984 through 200 I Today Europe is the dominant private equity market outside the United States Despite this tremendous growth and the current recessionary climate there is ample room for attractive expansion in European private equity both for venture capital and private equity

There have been several reasons for this growth. The first has been the internationalization of capital sources. The key sources of capital for European private equity funds have traditionally been segmented by national boundaries; historically, the pattern in Europe has been for private equity groups to raise funds from banks, insurance companies, and government bodies in their own country with little involvement from foreign investors. These barriers are now breaking down for two principal reasons. First, institutional investors, particularly in the United States, have become increasingly interested in European funds. Second, many international private equity firms have become more active in Europe. A second driver of growth has been the entry of new talent into the industry. Traditionally, many European private equity investors had come from financial or consulting backgrounds rather than from operating roles.

Mastering Private Equity Claudia Zeisberger, Michael Prahl, Bowen White, 2017-06-06

The definitive guide to private equity for investors and finance professionals. *Mastering Private Equity* was written with a professional audience in mind and provides a valuable and unique reference for investors, finance professionals, students, and business owners looking to engage with private equity firms or invest in private equity funds. From deal sourcing to exit, LBOs to responsible investing, operational value creation to risk management, the book systematically distills the essence of private equity into core concepts and explains in detail the dynamics of venture capital, growth equity, and buyout transactions. With a foreword by Henry Kravis, Co-Chairman and Co-CEO of KKR, and special guest comments by senior PE professionals, this book combines insights from leading academics and practitioners and was carefully structured to offer a clear and concise reference for the industry expert, a step-by-step guide for students and casual observers of the industry, and a theoretical companion to the INSEAD case book *Private Equity in Action: Case Studies from Developed and Emerging Markets*. Features guest comments by senior PE professionals from the firms listed below: Abraaj, Adams Street Partners, Apax Partners, Baring PE, Asia Bridgepoint, The Carlyle Group, Coller Capital, Debevoise Plimpton LLP, FMO, Foundry Group, Freshfields Bruckhaus Deringer, General Atlantic, ILPA, Intermediate Capital Group, KKR, Capstone, LPEQ, Maxeda, Navis Capital, Northleaf Capital, Oaktree Capital, Partners Group, Permira, Terra Firma.

Private Equity 4.0 Benoît Leleux, Hans van Swaay, Esmeralda Megally, 2015-01-20

Private equity is more economically significant than ever as institutions hunt for high returns in a risky world. *Private Equity 4.0* examines the role, workings, and contribution of this important industry in a straightforward yet revealing manner. Dr. Josh Lerner, Jacob H. Schiff Professor of Investment Banking, Chair, Entrepreneurial Management Unit, Harvard Business School, offers a multi-perspective look at private equity's inner workings. *Private Equity 4.0* provides an insider perspective on the private equity industry and analyzes the fundamental evolution of the private equity asset class over the past 30 years, from alternative to mainstream. The book provides insightful interviews of key industry figures and case studies of some of the success stories in the industry. It also answers key questions related to strategy, fund manager selection, incentive mechanisms, performance comparison, red flags in prospectuses, and more. *Private Equity 4.0* offers guidance for the many stakeholders that could benefit from a more complete

understanding of this special area of finance Understand the industry s dominant business models Discover how value is created and performance measured Perform a deep dive into the ecosystem of professionals that make the industry hum including the different incentive systems that support the industry s players Elaborate a clear set of guidelines to invest in the industry and deliver better performance Written by a team of authors that combine academic and industry expertise to produce a well rounded perspective this book details the inner workings of private equity and gives readers the background they need to feel confident about committing to this asset class Coverage includes a historical perspective on the business models of the three major waves of private equity leading to today s 4 0 model a detailed analysis of the industry today as well as reflections on the future of private equity and prospective futures It also provides readers with the analytical and financial tools to analyze a fund s performance with clear explanations of the mechanisms organizations and individuals that make the system work The authors demystify private equity by providing a balanced but critical review of its contributions and shortcomings and moving beyond the simplistic journalistic descriptions Its ecosystem is complex and not recognizing that complexity leads to inappropriate judgments Because of its assumed opacity and some historical deviant and generally transient practices it has often been accused of evil intents making it an ideal scapegoat in times of economic crisis prodding leading politicians and regulators to intervene and demand changes in practices Unfortunately such actors were often responding to public calls for action rather than a thorough understanding of the factors at play in this complex interdependent system doing often more harm than good in the process and depriving economies of one of their most dynamic and creative forces Self regulation has clearly shown its limits but righteous political interventions even more so Private equity investment can be a valuable addition to many portfolios but investors need a clear understanding of the forces at work before committing to this asset class With detailed explanations and expert insights Private Equity 4 0 is a comprehensive guide to the industry ways and means that enables the reader to capture its richness and sustainability

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