For When You Want More Than the Official Line

# Unofficial Guide to Starting a Small Business



- \* The inside scoop on shortcuts to igniting your dream
- An unbiased, no nonsense appraisal of being your own boss
- \* All the critical facts you need to know to make fast profits

Marcia Layton Turner

# **The Unofficial Guide To Starting A Small Business**

**Cheryl Kimball, Entrepreneur Press** 

# The Unofficial Guide To Starting A Small Business:

The Unofficial Guide to Starting a Small Business Marcia Layton Turner, 2011-08-24 The inside scoop for when you want more than the official line Want to be your own boss but aren t quite sure how to make it happen This savvy guide will show you the way Now revised and updated to cover the latest regulations techniques and trends it walks you step by step through the entire start up process from coming up with a business plan and lining up financing to setting up shop marketing to your customer base and dealing with accounting taxes insurance and licenses Packed with real world tips and tricks that you won t find anywhere else it delivers all the know how you need to declare independence from the 9 to 5 world launch your business and watch the profits grow Vital Information on real world entrepreneurship that other sources don't reveal Insider Secrets on how to secure financing and choose a winning location Money Saving Techniques including low cost ways to market your business Time Saving Tips for creating a business plan and handling legal and accounting basics The Latest Trends including how to launch a profitable home or Web based business Handy Checklists and Charts to help you plan your The Unofficial Guide to Starting a Small Business Unofficial Panel of start up and succeed in the marketplace Experts, 1999-07-01 From funding to franchising this text is an A to Z guide for entrepreneurs It explains the secrets of a successful small business in a step by step format that takes would be entrepreneurs through the entire process of starting The Unofficial Guide® to Marketing Your Small Business Marcia Layton sustaining and growing a small business Turner, 2006-12-18 From the author of the successful The Unofficial Guide to Marketing Your Small Business this handy quide provides detailed information on low budget high impact marketing techniques that produce near immediate results Small businesses need a quick return on their marketing investments and this book shows the best ways to achieve it Small business expert Marcia Layton Turner puts her wealth of business knowledge to work for business owners who need results now The Unofficial Guide to Marketing Your Small Business provides comprehensive straightforward coverage of everything small and large businesses need to know about the vital basics of effective marketing Marcia Layton Turner Rochester NY is the founder of her own marketing consulting firm and a small business expert who has been profiled or quoted in such publications as Money Entrepreneur and USA Weekend She is also the author of The Unofficial Guide to Starting a Small Business 0 7645 7285 7 from Wiley <u>Unofficial Guide to Starting a Business Online</u> Jason R. Rich, 2005-12-13 The inside scoop for when you want more than the official line If you have an entrepreneurial spirit and want to capitalize on the fastest growing marketplace ever the Web this is the book for you From choosing the product or service you offer to designing your website to marketing and managing your online venture this guide gives you step by step guidance and helps you avoid common pitfalls You don't have to be a computer guru or programmer and you don't have to invest big bucks thanks to the unbiased recommendations practical guidance and insider savvy this book puts at your fingertips Updated with advice from experts current statistics new tips and strategies and information about hundreds of resources this guide gets you in

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