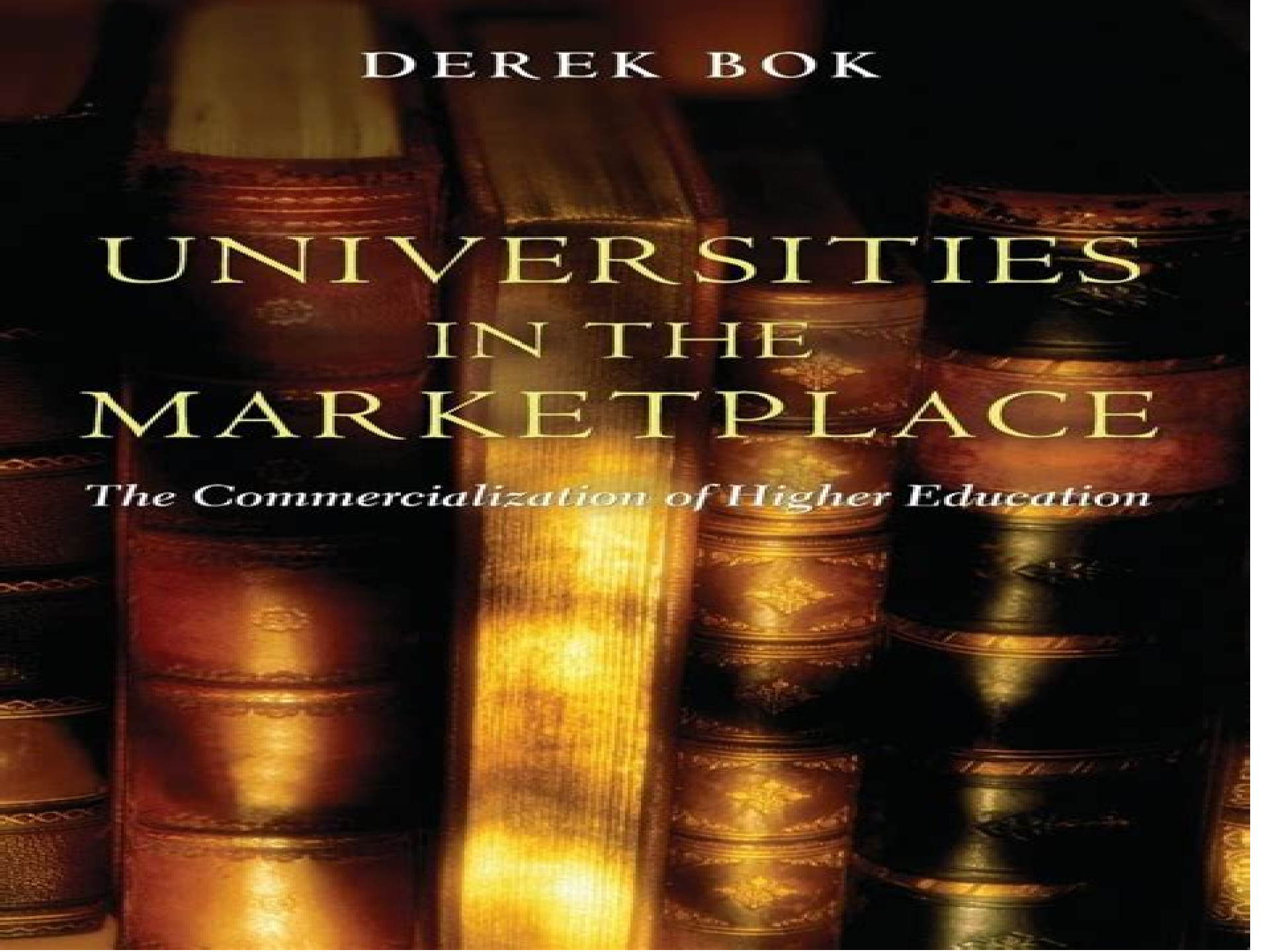




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UNIVERSITIES IN THE MARKETPLACE

The Commercialization of Higher Education

Universities In The Marketplace The Commercialization Of Higher Education

William A. Kaplin, Barbara A. Lee



Universities In The Marketplace The Commercialization Of Higher Education:

Universities in the Marketplace Derek Bok, 2009-02-14 Is everything in a university for sale if the price is right In this book one of America s leading educators cautions that the answer is all too often yes Taking the first comprehensive look at the growing commercialization of our academic institutions Derek Bok probes the efforts on campus to profit financially not only from athletics but increasingly from education and research as well He shows how such ventures are undermining core academic values and what universities can do to limit the damage Commercialization has many causes but it could never have grown to its present state had it not been for the recent rapid growth of money making opportunities in a more technologically complex knowledge based economy A brave new world has now emerged in which university presidents enterprising professors and even administrative staff can all find seductive opportunities to turn specialized knowledge into profit Bok argues that universities faced with these temptations are jeopardizing their fundamental mission in their eagerness to make money by agreeing to more and more compromises with basic academic values He discusses the dangers posed by increased secrecy in corporate funded research for profit Internet companies funded by venture capitalists industry subsidized educational programs for physicians conflicts of interest in research on human subjects and other questionable activities While entrepreneurial universities may occasionally succeed in the short term reasons Bok only those institutions that vigorously uphold academic values even at the cost of a few lucrative ventures will win public trust and retain the respect of faculty and students Candid evenhanded and eminently readable Universities in the Marketplace ,2008 Is everything in a university for sale if the price is right In this book one of America s leading educators cautions that the answer is all too often yes Taking the first comprehensive look at the growing commercialization of our academic institutio Transformations in Research, Higher Education and the Academic Market Sharon Rider,Ylva Hasselberg,Alexandra Waluszewski,2012-12-30 This volume tackles head on the controversy regarding the tensions between the principles underlying Academe on the one hand and the free market on the other Its outspoken thesis posits that seemingly irresistible institutional pressures are betraying a core principle of the Enlightenment that the free pursuit of knowledge is of the highest value in its own right As market principles are forced on universities inducing a neoteric culture of managerialism many worry that the very characteristics that made European higher education in particular such a success are being eroded and replaced by ideological opportunism and economic expediency Richly interdisciplinary the anthology explores a wealth of issues such as the phenomenon of bibliometrics linking an institution s success to the volume and visibility of publications produced Many argue that the use of such indicators to measure scientific value is inimical to the time consuming complexities of genuine truth seeking A number of the greatest discoveries and innovations in the history of science such as Newton s laws of mechanics or the Mendelian laws of inheritance might never have seen the light of day if

today's system of determining and defining the form and content of science had dominated. With analytical perspectives from political science, economics, philosophy, and media studies, the collection interrogates for example the doctrine of graduate employability that exerts such a powerful influence on course type and structure, especially on technical and professional training. In contrast, the liberal arts must choose between adaptation to the dictates of employability strategies or wither away as enrollments dwindle and resources evaporate. Research projects and aims have also become an area of controversy with many governments now assessing the value of proposals in terms of assumed commercial benefits. The contributors argue that these changes, as well as reforms in the managerial and administrative structures in tertiary education, constitute a radical break with the previous ontology of science and scholarship, a change in its very character and not merely its form. It shows that the scientific thinking students, researchers, and scholars are encouraged to adopt is undergoing a rapid shift in conceptual content with significant consequences not only for science but also for the society of which it is a part.

Modern Work and the Marketisation of Higher Education Gerbrand Tholen, 2022-09-08 Over recent decades national Higher Education sectors across the world have experienced a gradual process of marketisation. This book offers a new interpretation on why and how marketisation has taken place within England. It explores distinct assumptions on the nature of graduate work and how the graduate labour market drives the argumentation for more market and choice. Demonstrating the flaws in these assumptions, which are based on an idealised relationship between Higher Education and high skilled work, this book fills an important need by questioning the current rationale for further marketisation.

The Law of Higher Education William A. Kaplin, Barbara A. Lee, 2011-03-08 Based on the fourth edition of *The Law of Higher Education*, the indispensable guide to law that bears on the provision of higher education, this Student Edition provides an up to date reference and guide for coursework in higher education law. It also provides a guide for programs that help prepare higher education administrators for leadership roles. This important reference is organized into five main parts: Perspectives and Foundations; The College and Its Governing Board and Staff; The College and Its Faculty; The College and Its Students; and The College and the Outside World. Each part includes the sections of the full fourth edition that most relate to student interests and are most suitable for classroom instruction, for example: The evolution and reach of higher education law; The governance of higher education; Legal planning and dispute resolution; The interrelationships between law and policy; The college and its employees; Faculty employment and tenure; Academic freedom; Campus issues; student safety; racial and sexual harassment; affirmative action; computer networks; services for international students; Student misconduct; Freedom of speech; hate speech; Student rights; responsibilities and activities; fees; Athletics and Title IX; Copyright.

[The Law of Higher Education, 2 Volume Set](#) William A. Kaplin, Barbara A. Lee, 2013-07-25 Make sure you have a copy on your bookshelf. *The Law of Higher Education*, Fifth Edition is the most up to date and comprehensive reference, research source, and practical legal guide for college and university administrators, campus attorneys, legal counsel, and institutional researchers addressing all

the major legal issues and regulatory developments in higher education In the increasingly litigious environment of higher education William A Kaplin and Barbara A Lee s clear cogent and contextualized legal guide proves more and more indispensable every year Over 3 000 new cases related to higher education have been decided since the publication of the previous edition and scores of changes to higher education law are made each year Every section of the fifth edition contains new material including those related to Hate speech and free speech rights of faculty in public universities Sharing of research with international colleagues Intellectual property and peer to peer file sharing Student suicide Campus safety Police and administrators right to search students residence hall rooms Governmental support for religious institutions and religious autonomy rights of individual public institutions Collective bargaining and antidiscrimination laws Nondiscrimination and affirmative action in employment admissions and financial aid Family and Medical Leave Act and workers compensation FERPA Family Educational Rights and Privacy Act

Markets in Higher Education Pedro Teixeira,Ben B. Jongbloed,David D. Dill,Alberto Amaral,2006-08-01 This volume presents the most comprehensive international discussion of the role of markets in higher education ever published It reflects on both the political and economic implications of the rising trend towards introducing market elements in higher education The book draws together many leading international scholars in the economic and policy analysis of higher education to explore different theoretical perspectives and present new empirical evidence on market mechanisms in higher education in several Western countries The authors present a dispassionate and ideologically neutral view of the advantages and disadvantages of the introduction of market mechanisms in higher education and of its effects in terms of access equity quality of provision student learning research and scholarship and so on And they balance the performance of markets in higher education against the alternative of more or a different kind of governmental intervention

Higher Education Christian Gilde,2007-01-01 Higher Education Open for Business presents a well argued critique of the emergence of commercial values in a system reserved for learning and scholastic inquiry Through closer examination of academic areas such as the campus environment the classroom academic research and college sports the audience is made aware that we have to think carefully whether we want to turn a college nation into a college corporation

The Exchange University Adrienne S. Chan,Donald Fisher,2009-07-01 The Exchange University addresses crucial questions facing today s university including the commercialization of research and teaching intensifying government university relationships marketization and commodification and policy and functional responses within the academy The book will interest practitioners students and academics in educational studies policy studies and higher education

Captive Audience Catherine Gidney,2019-04-02 White Spot a popular BC restaurant chain solicits hamburger concepts from third and fourth grade students and one of the student s ideas becomes a feature on the kids menu Home Depot donates playground equipment to an elementary school and the ribbon cutting ceremony culminates in a community swathed in corporate swag temporary tattoos and a new Home Depot song written by a teacher and sung by

the children Kindergarten students return home with a school district prescribed dental hygiene flyer featuring a maze leading to a tube of Crest toothpaste Schools receive five cents for each flyer handed to a student While commercialism has existed in our schools for over a century the corporate invasion of our schools reached unprecedented heights in the 1990s and 2000s after two decades of federal funding cuts and an increasing tendency to apply business models to the education system Constant cutbacks have left school trustees administrators teachers and parents with difficult decisions about how to finance programs and support students Meanwhile studies on the impact of advertising and consumer culture on children make clear that the effects are harmful both to the individual child and the broader culture Captive Audience explores this compelling history of branding the classroom in Canada

Marketing Higher Education Paul Sergius Koku,2022-07-15

This book provides a comprehensive and accessible guide to marketing Higher Education institutions discussing how universities are service providers and how education is a service both of which need to be defined and marketed together Unlike the current offering available on the subject this book provides a uniquely applied approach linking the theory of marketing practice to the Higher Education sector through real life case studies and examples Each topic is covered in depth including marketing segmentation pricing location brand management internationalization and expansion Overarchingly the book considers how to develop and promote the university as a product and as a brand Two case studies from real life universities in a broad range of locations are provided at the end of each chapter alongside questions to aid understanding and application Holistic and practical Marketing Higher Education is an ideal guide for academics and students studying services marketing Higher Education management and leadership and marketing in the public sector It will also be an invaluable resource for professionals working in Higher Education administration looking to develop their skills and understanding of marketing and brand building

Concise Guide to Entrepreneurship, Technology and Innovation

David B. Audretsch,Christopher S. Hayter,Albert N. Link,2015-09-25 This landmark book will be the first port of call for any student or scholar seeking a brief introduction to each of the fundamental topics in entrepreneurship technology and innovation Written by the top international scholars in their field this book has an encyclopedic range from academic entrepreneurship to valuing an entrepreneurial enterprise Each chapter provides an informed overview of the topic and references in each chapter guide the reader to the more advanced literature Students of entrepreneurship technology and innovation as well as those who wish to have an introduction to the scope of this field of study will benefit from this exemplary collection

The Law of Higher Education, 5th Edition William A. Kaplin,Barbara A. Lee,2013-12-23 Based on the fifth edition of Kaplin and Lee's indispensable guide to the law that bears on the conduct of higher education The Law of Higher Education Fifth Edition Student Version provides an up to date textbook reference and guide for coursework in higher education law and programs preparing higher education administrators for leadership roles The Student Version includes the materials from the full fifth edition that most relate to student interests and are most suitable for classroom

instruction For example The evolution of higher education law and governance Legal planning and dispute resolution The relationship between law and policy Faculty and staff employment issues including collective bargaining Academic freedom for faculty and students Copyright basics The contract rights of students Legal issues in online education The rights of students and faculty with disabilities Campus issues safety registered sex offenders racial and sexual harassment student suicide campus computer networks searches of students residence hall rooms Hate speech and freedom of speech including the rights of faculty and students in public universities Student organizations rights responsibilities and activities fees Governmental support for religious institutions and religious autonomy rights of individuals in public institutions Nondiscrimination and affirmative action in employment admissions and financial aid Athletics and Title IX FERPA Family Educational Rights and Privacy Act Each chapter is introduced with an overview of key terms and ideas the students will encounter In addition the book includes a general introduction to the study of higher education law a glossary of key legal terms and appendices for non law students on the American court system and on how to read court opinions The authors have also prepared a volume of teaching materials keyed to the Student Version available from the National Association of College and University Attorneys NACUA In addition the authors will periodically update the Student Version by posting recent developments on a Web site hosted by NACUA

The Stewardship of Higher Education David M. Callejo Perez, Joshua Ode, 2013-10-30 Understanding the entrepreneurial nature of universities in particular the relationship between education and health in relation to development and wellness of communities this volume provides a description narration of the efforts in how universities can address their shifting contexts while engaging their communities in social change In the development of this book we have explored how reforms in American higher education are impacting the role of universities and their faculty Contributors were asked to imagine possibilities for research and outreach by providing salient examples of how higher education can lead and change how we view the role of health and education within institutions and society Each author writes across common themes that address the problems and possibilities of higher education curriculum and projects aligned with the mission of stewardship The authors highlight interdisciplinary approaches and projects for faculty work modification of the Teaching Research Service expectations and community initiatives that can emerge from real life problems to impact wellbeing and create rich and deep research possibilities for practitioners to impact both higher education and society The process and research approaches used by the authors include imagining the community as part of a process of the change and part of what changes exploring how community change can build on the strengths of local people and why community organization and advocacy should revolve around social learning and community capacity theories Given the diversity of topics and approaches as editors we have tried to honour both the authors words and style in expressing their opinions to provide a forum for the readers to envision stewardship

New Perspectives in Service Learning Andrew Furco, Shelley H. Billig, 2006-10-01 *Consumer Culture and Society* Wendy Wiedenhoft Murphy, 2016-07-27 Consumer

Culture and Society offers an introduction to the study of consumerism and consumption from a sociological perspective. Author Wendy Wiedenhoft Murphy examines what we buy, how and where we consume, the meanings attached to the things we purchase, and the social forces that enable and constrain consumer behavior. Opening chapters provide a theoretical overview and history of consumer society, and featured case studies look at mass consumption in familiar contexts such as tourism, food, and higher education. The book explores ethical and political concerns including consumer activism, indebtedness, alternative forms of consumption, and dilemmas surrounding the globalization of consumer culture.

The Law of Higher Education, A Comprehensive Guide to Legal Implications of Administrative Decision Making William A. Kaplin, Barbara A. Lee, Neal H. Hutchens, Jacob H. Rooksby, 2019-04-02

Your must have resource on the law of higher education. Written by recognized experts in the field, the latest edition of *The Law of Higher Education Vol 2* offers college administrators, legal counsel, and researchers with the most up to date comprehensive coverage of the legal implications of administrative decision making. In the increasingly litigious environment of higher education, William A. Kaplin and Barbara A. Lee's clear, cogent, and contextualized legal guide proves more and more indispensable every year. Two new authors, Neal H. Hutchens and Jacob H. Rooksby, have joined the Kaplin and Lee team to provide additional coverage of important developments in higher education law. From hate speech to student suicide, from intellectual property developments to issues involving FERPA, this comprehensive resource helps ensure you're ready for anything that may come your way. Includes new material since publication of the previous edition. Covers Title IX developments and intellectual property. Explores new protections for gay and transgender students and employees. Delves into free speech rights of faculty and students in public universities. Expands the discussion of faculty academic freedom, student academic freedom, and institutional academic freedom. Part of a 2 volume set. If this book isn't on your shelf, it needs to be.

Privatizing the Public University Christopher C. Morphet, Peter D. Eckel, 2009-07

With public colleges and universities facing substantial budget cuts and increased calls for accountability, more institutions now rely on private revenue streams for support. As market-driven policies and behaviors become more commonplace, some cautious critics sound the alarm while others, watching the bottom line cheer. But which perspective gets it right? Does the privatization of public higher education threaten its very mission or support it? In this collection of essays, economists, policy makers, political scientists, sociologists, and organizational researchers discuss the impact of privatization from their respective disciplinary perspectives and assess its implications for the future of higher education. Privatization may bring additional funds and services that are free from government regulations and oversight, but does it also allow private interests to have undue influence over public higher education? Should public universities have to compete in the economic marketplace as vigorously as they do in the marketplace of ideas? What are the implications when institutions of higher learning function like businesses? With privatization now a reality for most public colleges and universities, an objective examination of the issue from these diverse academic perspectives will be welcomed by those

struggling with its challenges

The Future of Higher Education Frank Newman, Lara Couturier, Jamie

Scurry, 2010-04-30 A powerful look at the risks inherent in the trend toward making higher education a market rather than a regulated public sector The Future of Higher Education reveals the findings of an extensive four year investigation into the major forces that are transforming our American system of higher education The book explores the challenges of intensified competition among institutions globalization of colleges and universities the expansion of the new for profit and virtual institutions and the influence of technology on learning This important resource offers college and university leaders and policy makers an analysis of the impact of these forces of change and includes suggestions for creating an effective higher education market as well as a call for a renewed focus on the public purposes of higher education *The CIA on Campus*

Philip Zwerling, 2011-09-05 Former CIA Personnel Director F W M Janney once wrote It is absolutely essential that the Agency have available to it the greatest single source of expertise the American academic community To this end the Central Intelligence Agency has poured tens of millions of dollars into universities to influence research and enlist students and faculty members into its ranks This collection of nine essays from diverse academic fields explores the pernicious penetration of intelligence services into U S campus life to exploit academic study recruit students skew publications influence professional advancement misinform the public and spy on professors With its exhaustive list of CIA misdeeds and myriad suggestions for combatting the subversion of academic independence this work provides a wake up call for students and faculty across the country

Whispering the Secrets of Language: An Psychological Journey through **Universities In The Marketplace The Commercialization Of Higher Education**

In a digitally-driven world where displays reign great and instant connection drowns out the subtleties of language, the profound strategies and mental subtleties hidden within words usually move unheard. Yet, situated within the pages of **Universities In The Marketplace The Commercialization Of Higher Education** a charming fictional value pulsating with organic emotions, lies a fantastic journey waiting to be undertaken. Composed by an experienced wordsmith, this wonderful opus invites viewers on an introspective trip, lightly unraveling the veiled truths and profound affect resonating within ab muscles fabric of every word. Within the psychological depths of the touching evaluation, we will embark upon a genuine exploration of the book is core subjects, dissect its fascinating publishing style, and yield to the effective resonance it evokes heavy within the recesses of readers hearts.

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