



ELSEVIER INSIGHTS

VENTURE CAPITAL AND PRIVATE EQUITY CONTRACTING

AN INTERNATIONAL PERSPECTIVE

SECOND EDITION

**DOUGLAS J. CLIMMING
SOPHA A. JOHAN**

Venture Capital And Private Equity Contracting An International Perspective

Darek Klonowski



Venture Capital And Private Equity Contracting An International Perspective:

Venture Capital and Private Equity Contracting Douglas J. Cumming, Sofia A. Johan, 2013-08-21 Other books present corporate finance approaches to the venture capital and private equity industry but many key decisions require an understanding of the ways that law and economics work together This revised and updated 2e offers broad perspectives and principles not found in other course books enabling readers to deduce the economic implications of specific contract terms This approach avoids the common pitfalls of implying that contractual terms apply equally to firms in any industry anywhere in the world In the 2e datasets from over 40 countries are used to analyze and consider limited partnership contracts compensation agreements and differences in the structure of limited partnership venture capital funds corporate venture capital funds and government venture capital funds There is also an in depth study of contracts between different types of venture capital funds and entrepreneurial firms including security design and detailed cash flow control and veto rights The implications of such contracts for value added effort and for performance are examined with reference to data from an international perspective With seven new or completely revised chapters covering a range of topics from Fund Size and Diseconomies of Scale to Fundraising and Regulation this new edition will be essential for financial and legal students and researchers considering international venture capital and private equity An analysis of the structure and governance features of venture capital contracts In depth study of contracts between different types of venture capital funds and entrepreneurial firms Presents international datasets from over 40 countries around the world Additional references on a companion website Contains sample contracts including limited partnership agreements term sheets shareholder agreements and subscription agreements

Venture Capital and Private Equity Contracting Douglas J. Cumming, Sofia A. Johan, 2009-04-02 Other books present corporate finance approaches to the VC PE industry but many key decisions require an understanding of the ways that law and economics work together Venture Capital and Private Equity Contracting is better than straight corporate finance textbooks because it offers broad perspectives and principles that enable readers to deduce the economic implications of specific contract terms This approach avoids the common pitfalls of implying that contractual terms apply equally to firms in any industry anywhere in the world Explores the economic implications of contract terms for start up firms in various industries Pairs international data with explanations and examples about differences in VC and PE national and regional markets Contains sample contracts including limited partnership agreements term sheets shareholder agreements and subscription agreements Presents international datasets on limited partnership agreements between institutional investors and VC and PE funds

Venture Capital Douglas Cumming, 2010-04-29 An essential guide to venture capital Studies have shown that venture capital backed entrepreneurial firms are on average significantly more successful than non venture capital backed entrepreneurial firms in terms of innovativeness profitability and share price performance upon going public Understanding the various aspects of venture capital is something anyone in any industry should be familiar with This

reliable resource provides a comprehensive view of venture capital by describing the current state of research and best practices in this arena Issues addressed include sources of capital such as angel investment corporate funds and government funds financial contracts and monitoring and the efficiency implications of VC investment to name a few Opens with a review of alternative forms of venture capital Highlights the structure of venture capital investments Examines the role venture capitalists play in adding value to their investee firms This informative guide will help you discover the true potential of venture capital

The Oxford Handbook of Private Equity Douglas Cumming,2012-03-15 The term private equity typically includes investments in venture capital or growth investment as well as late stage mezzanine turnaround distressed and buyout investments It typically refers to the asset class of equity securities in companies that are not publicly traded on a stock exchange However private equity funds do in fact make investments in publicly held companies and some private equity funds are even publicly listed Chapters in this book cover both private and public company investments as well as private and publicly listed private equity funds This Handbook provides a comprehensive picture of the issues surrounding the structure governance and performance of private equity It comprises contributions from 41 authors based in 14 different countries The book is organized into seven parts the first of which covers the topics pertaining to the structure of private equity funds Part II deals with the performance and governance of leveraged buyouts Part III analyzes club deals in private equity otherwise referred to as syndicated investments with multiple investors per investees Part IV provides analyses of the real effects of private equity Part V considers the financial effects of private equity Part VI provides analyses of listed private equity Finally Part VII provides international perspectives on private equity

The Oxford Handbook of Venture Capital Douglas Cumming,2012-04-20 This handbook provides a comprehensive picture of the issues dealing with the structure governance and performance of venture capital The book comprises contributions from 55 authors currently based in 12 different countries

Private Equity Douglas Cumming,2009-12-31 A comprehensive look at the private equity arena With private equity differing from other asset classes it requires a whole new approach for those trained in more traditional investments such as stocks and bonds But with the right guidance you can gain a firm understanding of everything private equity has to offer This reliable resource provides a comprehensive view of private equity by describing the current state of research and best practices in this arena Issues addressed include the structure of private equity funds and fundraising the financial and real returns of private equity and the structure of private equity investments with investees to name a few Discusses the role of private equity in today's financial environment Provides international perspectives on private equity Details the regulation of private equity markets Filled with in depth insights and expert advice this book will provide you with a better understanding of private equity structures and put you in a better position to measure and analyze their performance

The Oxford Handbook of State Capitalism and the Firm Mike Wright,Geoffrey T. Wood,Alvaro Cuervo-Cazurra,Pei Sun,Ilya Okhmatovskiy,Anna Grosman,2022-08-01 There has been a major revival of interest in State

Capitalism what it is where it is found and why it is seemingly becoming more ubiquitous As a concept it has evolved from radical critiques of the Soviet Union to being deployed by neo liberals to describe market reforms deemed imperfect to settle into a middle ground as a pragmatic way to describe the state assuming a role as an active economic agent in addition to its regulatory social and security functions The latter is the central focus of this book although due attention is accorded to the origins of state capitalism and how it has changed over the years as well as contemporary ways in which state capitalism may be theorized This economic agency may assume direct forms for example via state owned enterprises However it may also be indirect for example actively serving private interests through promoting insider firms who may occupy monopolistic market positions and perform outsourced state functions In turn this leads to raising salient governance questions The latter may encompass agency tensions between public ownership and political or even private interest control it may also include issues of transparency and monitoring Although state capitalism has often been depicted as the preserve of states in the global south be they developmental or predatory many forms of state capitalism are visible in mature economies be they liberal or coordinated and this is not always associated with superior governance arrangements indeed this is an area where clear and easy divisions between the developing or emerging world and the developed or mature world may increasingly be breaking down This volume brings together the accounts of leading experts from around the world it is explicitly multi disciplinary and both consolidates the existing knowledge base and provides new novel and counter intuitive insights *Private Equity* H. Kent Baker,Greg Filbeck,Halil Kiymaz,2015-06-25 This book provides a synthesis of the theoretical and empirical literature on private equity PE It provides insights about topics such as major types of PE venture capital leveraged buyouts mezzanine capital and distressed debt investments how PE works performance and measurement uses and structure and trends **The Oxford Handbook of Corporate Governance** Mike Wright,Donald S. Siegel,Kevin Keasey,Igor Filatotchev,2013-03-28 Corporate governance remains a central area of concern to business and society and this Handbook constitutes the definitive source of academic research on this topic synthesizing international studies from economics strategy international business organizational behavior entrepreneurship business ethics accounting finance and law **The Oxford Handbook of Private Equity** Douglas Cumming,2012-03-22 This Handbook provides a comprehensive picture of the issues surrounding the structure governance and performance of private equity **The Venture Capital Deformation** Darek Klonowski,2017-11-29 In spite of the robust development of venture capital that has occurred over the last three decades returns from venture capital have been declining This book focuses on a simple question why The answer lies in the context of multiple deformations that have occurred throughout the venture capital process The book critically assesses the ways in which interactions between different stakeholders in the venture capital ecosystem change or deform venture capital decreasing its value Klonowski also reveals that venture capital actually has few benefits and some outright disadvantages for entrepreneurs and it can create a self perpetuating cycle of investment and loss for the entire venture capital industry

This is especially true as corporate governance and compensation structures may create significant misalignments incongruities and conflicts of interest between general and limited partners

Family Firms and Private Equity Oliver Ahlers, 2014-07-25 Family firms are of particular importance for many economies We know little about family firm buyouts and how they are different from non family firm buyouts Oliver Ahlers investigates this under researched topic After a comprehensive literature review on family firm buyouts the focus of his book is on the key steps of the investment process such as family firm valuation and negotiations between PE investors and family sellers Additionally it is investigated how soft factors such as trust reputation or commitment could play an important role when PE and family firms interact Throughout the book differences between family and non family firm buyouts are highlighted

Asset Management and Institutional Investors Ignazio Basile, Pierpaolo Ferrari, 2024-10-26 This second edition of the book analyses the latest developments in investment management policy for institutional investors It is divided into four parts which have been updated to include the newest approaches and strategies in asset allocation portfolio management and performance evaluation The first part analyses the different types of institutional investors i e institutions that professionally manage portfolios of financial and real assets on behalf of a wide range of individuals This part goes on with an in depth analysis of the economic technical and regulatory characteristics of the various categories of investment funds and of other types of asset management products which have a high rate of substitutability with investment funds and represent their natural competitors The second part of the book identifies and investigates the stages of the investment portfolio management Given the importance of strategic asset allocation in explaining the ex post performance of any type of investment portfolio this part provides an in depth analysis of asset allocation methods illustrating the different theoretical and operational solutions available to institutional investors The third part describes performance assessment its breakdown and risk control with an in depth examination of performance evaluation techniques returns based style analysis approaches and performance attribution models Finally the fourth part deals with the subject of diversification into alternative asset classes identifying the common characteristics and their possible role within the framework of investment management policy This part analyses hedge funds private equity private debt real estate infrastructures commodities and currency overlay techniques

Crowdfunding Douglas J. Cumming, Sofia A. Johan, 2019-12-13 Crowdfunding Fundamental Cases Facts and Insights presents fundamental knowledge about a maturing economic field Assembling and arranging datasets case analyses and other foundational materials on subjects associated with crowdfunding it systematically comprehensively and authoritatively provides access to a consistent body of crowdfunding research With the crowdfunding industry now consolidated this core reference can serve as the basis for research projects and applied work Acclaim for Crowdfunding This book provides insightful cases and statistics from around the world on how rewards and equity crowdfunding markets work It also includes useful information on marketplace lending It is a great resource for entrepreneurs and investors as well as for policymakers academics and students Craig

Asano Founder and CEO National Crowdfunding and Fintech Association Crowdfunding offers detailed analyses of rewards and equity crowdfunding markets using statistical methods and case studies I recommend it for academics practitioners and policymakers who seek a rigorous look at crowdfunding markets around the world Jay Ritter Joseph B Cordell Eminent Scholar Chair Warrington College of Business University of Florida The Routledge Companion to Management Buyouts Mike Wright, Kevin Amess, Nick Bacon, Donald Siegel, 2018-09-03 Management Buyouts MBOs first came to prominence in the US during the early 1980s and have subsequently become a global phenomenon and a highly significant transaction within the corporate restructuring landscape Although much recent attention has focused on private equity PE backed buyouts these are only a subset of the total MBO market The Routledge Companion to Management Buyouts takes a much broader definition reviewing the current state of research and theory and where further developments are likely to occur and incorporating PE and non PE backed buyouts as well as variations such as management buy ins and management employee buyouts It goes beyond the purely financial perspective exploring the many different aspects of management buyouts and incorporating related disciplines including strategy organizational change and HRM providing the first truly comprehensive authoritative resource on the topic Expertly edited and drawing on international scholarship this unique volume will be an invaluable sourcebook on MBOs for researchers and advanced students as well as those interested in the broader areas of corporate restructuring and ownership change Entrepreneurship, Finance, Governance and Ethics Robert Cressy, Douglas Cumming, Chris Mallin, 2012-11-07 This book covers topics that are at the intersection of business ethics and governance as they pertain to entrepreneurship and finance It is the first focused work that links entrepreneurship and finance to governance and business ethics rather than explore them separately The chapters highlight with empirical data the strong interplay between ethics in organizational efficiency and financial activity and the role of legal settings and governance in facilitating ethical standards They discuss novel and timely topics particularly given the recent financial crisis and discussions on regulating ethical behaviour This book will encourage future scholars to investigate the role of law and governance in mitigating corruption and facilitating integrity in entrepreneurship and finance Venture Capital Investment and Government Incentives Tamara Wilkinson, 2024-09-05 This book explores the best ways for governments to design venture capital investment incentives Venture capital is a multi billion dollar industry and a major driver of innovation and national growth Investment in startup companies by venture capital funds helps finance new inventions and create wealth economic growth and jobs However because venture capital investment is highly risky and sensitive to market downturns many governments around the world use special legal and tax incentives to help encourage this form of investment Since the introduction of the first venture capital incentive in the USA in 1958 scores of venture capital incentives have come and gone These incentives have experienced varied success with some failing entirely Filling a gap in an important area this book employs a legal and regulatory approach to examine venture capital policy from a global

perspective It uses an analytical framework to evaluate the design implementation and success of incentives and looks at over 60 examples from 25 countries around the world The book is aimed at researchers and policy makers in law finance and economics as well as practitioners and investors in the venture capital space The book introduces the legal aspects of venture capital investment and presents a list of leading practice guidelines and recommendations to help policy makers design effective efficient and appropriate venture capital incentives Hedge Funds H. Kent Baker,Greg Filbeck,2017-07-26 Hedge Funds Structure Strategies and Performance spans the gamut from theoretical to practical coverage of an intriguing but often complex subject and provides insights into the field from leading experts around the world **World Scientific**

Reference On Entrepreneurship, The (In 4 Volumes) ,2016-12-28 This multi volume set focuses on a topic of growing interest to academics policymakers university administrators state and regional economic development officials and students entrepreneurship In recent years we have witnessed a proliferation of entrepreneurship courses programs and initiatives at universities Universities have also become entrepreneurial hubs as they commercialize research via patents licenses and startup companies It is also important to note that entrepreneurship cuts across numerous fields in business administration such as management strategy operations management finance marketing and accounting as well as across numerous social science disciplines including economics sociology political science and psychology Volume 1 is a comprehensive analysis of entrepreneurial universities highlighting efforts undertaken by numerous universities to partner with industry and develop an entrepreneurial culture on campus and in the surrounding region Volume 2 is focused on entrepreneurial finance containing chapters on salient topics such as venture capital angel investors initial public offerings IPOs and crowdfunding Volume 3 presents evidence on entrepreneurial opportunities relating to sustainability and other forms of corporate social responsibility social entrepreneurship and ethical issues that arise in the context of entrepreneurial activity Volume 4 provides global evidence on university technology transfer and academic entrepreneurship This set is required reading for those who want a full understanding of the managerial financial and public policy implications of entrepreneurship The Routledge Handbook of FinTech K. Thomas Liaw,2021-06-14 The Routledge Handbook of FinTech offers comprehensive coverage of the opportunities challenges and future trends of financial technology This handbook is a unique and in depth reference work It is organised in six thematic parts The first part outlines the development funding and the future trends The second focuses on blockchain technology applications and various aspects of cryptocurrencies The next covers FinTech in banking A significant element of FinTech mobile payments and online lending is included in the fourth part The fifth continues with several chapters covering other financial services while the last discusses ethics and regulatory issues These six parts represent the most significant and overarching themes of FinTech innovations This handbook will appeal to students established researchers seeking a single repository on the subject as well as policy makers and market professionals seeking convenient access to a one stop guide

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