

WHY

WE

LIE

THE EVOLUTIONARY
ROOTS OF DECEPTION AND THE
UNCONSCIOUS MIND

DAVID LIVINGSTONE SMITH

Why We Lie The Evolutionary Roots Of Deception And The Unconscious Mind

Colin Feltham



Why We Lie The Evolutionary Roots Of Deception And The Unconscious Mind:

Why We Lie David Livingstone Smith, 2007-08-07 Readers of Richard Dawkins and Steven Pinker will find much to intrigue them in this fascinating book which declares that our extraordinary ability to deceive others and even our selves lies at the heart of our humanity

Why We Lie David Livingstone Smith, *Neurosociology* David D. Franks, 2010-04-19 As a career sociologist I first became interested in neurosociology around 1987 when a graduate student lent me Michael Gazzaniga's *The Social Brain* If the biological human brain was really social I thought sociologists and their students should be the first not the last to know As I read on I found little of the clumsy reductionism of the earlier biosociologists whom I had learned to see as the arch enemy of our field Clearly reductionism does exist among many neuroscientists But I also found some things that were very social and quite relevant for sociology After reading *Descartes's Error* by Antonio Damasio I learned how some types of emotion were necessary for rational thought a very radical innovation for the long honored objective rationalist I started inserting some things about split brain research into my classes mispronouncing terms like amygdala and being corrected by my students That instruction helped me realize how much we professors needed to catch up with our students I also wrote a review of Leslie Brothers *Friday's Footprint How Society Shapes the Human Mind* I thought if she could write so well about social processes maybe I could attempt to do something similar in connection with my field For several years I found her an e-mail partner with a wonderful sense of humor She even retrieved copies of her book for the use of my graduate students when I had assigned it for a seminar

The Philosophy of Deception Clancy W. Martin, 2009 This volume gathers together new essays on deception and self deception by leading thinkers on the subject The contributors discuss topics including the nature and the definition of deception whether deception is morally blameworthy or not attacks against and defenses of self deception and the most famous philosophical account of lying by Immanuel Kant Deception of others and self deception share many more interconnections than is normally recognized and these essays reveal the benefits of considering them together *The Philosophy of Deception* will be of interest to philosophers across the spectrum including those interested in philosophy of mind philosophy of psychology and metaphysics

The Truth about Lies in the Workplace Carol Kinsey Goman, 2013-06-03 You Work with a Bunch of Liars Learn What to Do About It Sure everyone tells little white lies now and then but real deception in the workplace is a poison that can destroy relationships careers and companies Carol Kinsey Goman a leading workplace body language expert combines her own experiences with the latest research to identify fifty subtle physical and vocal cues that will enable you to spot destructive workplace lies She analyzes the role we play in supporting lies how our own vanities desires self deceptions and rationalizations allow us to be duped And once you detect a lie she provides tactical advice on how to respond whether the liar is above below or on the same level as you even if it's your boss

What's Wrong with Us? Colin Feltham, 2007-06-13 What's wrong with us Professor Colin Feltham believes that the current crises of the human condition are symptoms of a chronic wayward tendency which he

terms anthropathology This interdisciplinary look at the zeitgeist of crisis traces the roots of human suffering exploring the contemporary issues of human violence deceit patriarchy abuse irrationality and greed Our human anthropathology is placed at the heart of all such problems Echoing the pessimism of Schopenhauer Cioran Beckett Gray and others Feltham nevertheless insists that answers may be formulated through confrontation Challenging and enlightening for professionals academics and students What's Wrong With Us is also a fascinating read for anyone with a general interest in our current social state

The Devil Wins Dallas G. Denery, 2016-09-13 A bold retelling of the history of lying in medieval and early modern Europe Is it ever acceptable to lie This question plays a surprisingly important role in the story of Europe's transition from medieval to modern society According to many historians Europe became modern when Europeans began to lie that is when they began to argue that it is sometimes acceptable to lie This popular account offers a clear trajectory of historical progression from a medieval world of faith in which every lie is sinful to a more worldly early modern society in which lying becomes a permissible strategy for self defense and self advancement Unfortunately this story is wrong For medieval and early modern Christians the problem of the lie was the problem of human existence itself To ask Is it ever acceptable to lie was to ask how we as sinners should live in a fallen world As it turns out the answer to that question depended on who did the asking The Devil Wins uncovers the complicated history of lying from the early days of the Catholic Church to the Enlightenment revealing the diversity of attitudes about lying by considering the question from the perspectives of five representative voices the Devil God theologians courtiers and women Examining works by Augustine Bonaventure Martin Luther Madeleine de Scudéry Jean Jacques Rousseau and a host of others Dallas G Denery II shows how the lie long thought to be the source of worldly corruption eventually became the very basis of social cohesion and peace

What Is a Human? James Paul Gee, 2020-09-17 In a sweeping synthesis of new research in a number of different disciplines this book argues that we humans are not who we think we are As he explores the interconnections between cutting edge work in bioanthropology evolutionary biology neuroscience human language and learning and beyond James Paul Gee advances also a personal philosophy of language learning and culture informed by his decades of work across linguistics and the social sciences Gee argues that our schools institutions legal systems and societies are designed for creatures that do not exist thus resulting in multiple interacting crises such as climate change failing institutions and the rise of nationalist nationalism As Gee constructs an understanding of the human that takes into account our social collective and historical nature as established by recent research he inspires readers to reflect for themselves on the very question of who we are a key consideration for anyone interested in society government schools health activism culture and diversity or even just survival

Epistemics of the Virtual Johan F. Hoorn, 2012-05-09 Proposing a new theory of fiction this work reviews the confusion about perceived realism metaphor virtual worlds and the seemingly obvious distinction between what is true and what is false The rise of new media new technology and creative products and services requires a new examination of what real friends are to what extent

scientific novelty is true and whether online content is merely figurative In this transdisciplinary theory the author evaluates cognitive theories philosophical discussion and topics in biology and physics and places these in the frameworks of computer science and literary theory The interest of the reader is continuously challenged on matters of truth fiction and the shakiness of our belief systems *Little White Lies, Deep Dark Secrets* Susan Shapiro Barash, 2025-06-25 From the bestselling author of *Tripping the Prom Queen* comes a fascinating and provocative look at the reasons behind female deception *Little White Lies Deep Dark Secrets* reveals how society doles out mixed messages to women fostering the lies they tell Among the liars are A woman who shoplifts and has it down to a science A woman who tells her husband she is working late in order to be with her lover A woman who lies about her children's achievements to her friends A woman who pretends her husband is doing well when they are going broke A woman who has covered up her husband's emotional abuse for years A woman whose secret is her misery in being a stay at home mom in suburbia A woman who lies about loving her partner deciding it's better to stay than be alone And many other secrets and deceptions Honest and even outrageous Susan Shapiro Barash is fast becoming the author who explores issues that are important to women issues that they are loath to talk about until now

Introduction to Cyberdeception Neil C. Rowe, Julian Rrushi, 2016-09-23 This book is an introduction to both offensive and defensive techniques of cyberdeception Unlike most books on cyberdeception this book focuses on methods rather than detection It treats cyberdeception techniques that are current novel and practical and that go well beyond traditional honeypots It contains features friendly for classroom use 1 minimal use of programming details and mathematics 2 modular chapters that can be covered in many orders 3 exercises with each chapter and 4 an extensive reference list Cyberattacks have grown serious enough that understanding and using deception is essential to safe operation in cyberspace The deception techniques covered are impersonation delays fakes camouflage false excuses and social engineering Special attention is devoted to cyberdeception in industrial control systems and within operating systems This material is supported by a detailed discussion of how to plan deceptions and calculate their detectability and effectiveness Some of the chapters provide further technical details of specific deception techniques and their application Cyberdeception can be conducted ethically and efficiently when necessary by following a few basic principles This book is intended for advanced undergraduate students and graduate students as well as computer professionals learning on their own It will be especially useful for anyone who helps run important and essential computer systems such as critical infrastructure and military systems **From Lying to Perjury** Laurence R. Horn, 2022-06-06 This volume provides new insights on lying and intentionally misleading in and out of the courtroom a timely topic for scholarship and society Not all deceptive statements are lies not every lie under oath amounts to perjury but what are the relevant criteria Taxonomies of falsehood based on illocutionary force utterance context and speakers intentions have been debated by linguists moral philosophers social psychologists and cognitive scientists Legal scholars have examined the boundary between actual perjury and garden variety

lies The fourteen previously unpublished essays in this book apply theoretical and empirical tools to delineate the landscape of falsehood half truth perjury and verbal manipulation including puffery bluffing and bullshit The papers in this collection address conceptual and ethical aspects of lying vs misleading and the correlation of this opposition with the Gricean pragmatic distinction between what is said and what is implicated The questions of truth and lies addressed in this volume have long engaged the attention of scholars in linguistics philosophy psychology cognitive science organizational research and the law and researchers from all these fields will find this book of interest

Psychoanalysis and Theism Benjamin Beit-Hallahmi, 2010-08-04 How should we approach the psychological study of religion and how relevant is classical psychoanalysis identified with the writings of Sigmund Freud to the understanding of religion Freud's writings on religion have been discussed often and continue to attract attention and debate Psychoanalysis and Theism starts with an essay by Adolf Gr nbaum one of the world's leading philosophers of science and an incisive critic of Freud's work Gr nbaum looks at Freud's general claims about the psychological mechanisms involved in religion and finds them lacking Then in a surprising turn Gr nbaum judges some of Freud's interpretations of concrete religious ideas and practices to be not only cogent but indispensable When it comes to the case of the belief in Virgin Birth Gr nbaum finds an Oedipal interpretation to be our only choice This remarkable essay is the stimulus for a symposium with nine senior scholars coming from the fields of philosophy psychology sociology and psychoanalysis who present their critical reflections on how we should study religion how we should treat Freud's ideas and what the future directions in psychological research on concrete religious behavior should be The contributors bring to this effort their varied fields of expertise from analytical philosophy to experimental psychology Of special interest are essays which deal with the Virgin Birth doctrine and its possible psychological sources and with the potential for future psychoanalytic studies of faith and ritual Other essays focus on Freud's conscious and unconscious motivations for studying religion as well as the hidden biases and lacunae found in the social science literature on religious practices This volume adds a unique combination of critical and knowledgeable voices to the debate on Sigmund Freud's legacy

Intangible Materialism Ronald Schleifer, 2009 Taking as his point of departure Norbert Weiner's statement that information is basic to understanding materialism in our era Ronald Schleifer shows how discoveries of modern physics have altered conceptions of matter and energy and the ways in which both information theory and the study of literature can enrich these conceptions Expanding the reductive notion of the material as simply matter and energy he formulates a new more inclusive idea of materialism

Problems of Living Dan J. Stein, 2021-05-11 Problems of Living Perspectives from Philosophy Psychiatry and Cognitive Affective Science addresses philosophical questions related to problems of living including questions about the nature of the brain mind reason and emotion happiness and suffering goodness and truth and the meaning of life It draws on critical pragmatic and embodied realism as well as moral naturalism and brings arguments from metaphysics epistemology and ethics together with data from cognitive affective science This multidisciplinary

integrated approach provides a novel framework for considering not only the nature of mental disorders but also broader issues in mental health such as finding pleasure and purpose in life Draws on the strongest aspects of polar positions in philosophy and psychiatry to help resolve important perennial debates in these fields Explores continuities between early philosophical work and current cognitive affective sciences including neuroscience and psychology Employs findings from modern cognitive affective science to rethink key long standing debates in philosophy and psychiatry Builds on work showing how mind is embodied in the brain and embedded in society to provide an integrated conceptual framework Assesses both the insights and the limitations of cognitive affective science for addressing the big questions and hard problems of living

Conversations on Truth Mick Gordon,Chris Wilkinson,2009-06-06 Following Conversations on Religion Continuum 2008 here is a fascinating line up of original interviews tackling one of today s most vexing issues that of truth These discussions explore the question of what truth is and what role it has in private public political and scientific discourses Some thinkers see truth as something concrete and immutable others believe that it is an essentially meaningless concept And for many contributors it is the practical application of truth which engages them Each fascinating chapter explores the subject from a new angle including Nick Davies and Peter Wilby s view on truth in the media Prof Martin Kusch s reflections in relation to science and Mary Warnock s consideration of truth in the context of ethics and art Other contributors include Mary Midgely Noam Chomsky and A C Grayling This is a book of quite exceptional interest and importance

Secrets, Lies and Children's Fiction K. Mallan,2013-10-25 Many children learn from a young age to tell the truth They also learn that some lies are necessary in order to survive in a world that paradoxically values truth telling but practises deception This book examines this paradox by considering how deception is often a necessary means of survival for individuals families governments and animals

Law and Evil Wojciech Załuski,2018-10-26 Law and Evilpresents an alternative evolutionary picture of man focusing on the origins and nature of human evil and demonstrating its useful application in legal philosophical analyses Using this representation of human nature Wojciech Zaluski analyses the development of law which he interprets as moving from evolutionary ethics to genuine ethics as well as arguing in favour of metaethical realism and ius naturale Zaluski argues that human nature is undoubtedly ambivalent human beings have been endowed by natural selection with moral immoral and neutral tendencies the first ambivalence and the moral tendencies themselves are ambivalent the second ambivalence giving rise to an inferior form of ethics called evolutionary ethics Introducing a novel distinction between two types of evil primary and secondary this book explores the differences between evolutionary ethics and genuine ethics in order to analyse the history of legal systems and the controversy between natural law and legal positivism Engaging and thought provoking this insightful book will be vital reading for both legal scholars and philosophers especially those of law and moral philosophy Evolutionary biologists with an interest in a philosophical interpretation of the results of evolutionary biology will also find this book an important read

Human Enhancement Julian Savulescu,Nick

Bostrom,2009-01-22 To what extent should we use technological advances to try to make better human beings Leading philosophers debate the possibility of enhancing human cognition mood personality and physical performance and controlling aging Would this take us beyond the bounds of human nature These are questions that need to be answered now *Bruce Schneier on Trust Set* Bruce Schneier,2014-03-17 Save almost 25% on this two book set from Bruce Schneier covering issues of social trust and security This set includes two books from security expert Bruce Schneier *Liars and Outliers* Enabling the Trust that Society Needs to Thrive and *Carry On* Sounds Advice from Schneier on Security In *Liars and Outliers* Schneier covers the topic of trust in society and how issues of trust are critical to solving problems as diverse as corporate responsibility global warming and the political system Insightful and entertaining the weaves together ideas from across the social and biological sciences to explain how society induces trust and how trust facilitates and stabilizes society *Carry On* features more than 140 articles by Schneier including more than twenty unpublished articles covering such security issues as crime and terrorism human security privacy and surveillance the psychology of security security and technology travel and security and more A two book set from a renowned author technologist and security expert Covers such current topics as the Internet as surveillance state Chinese cyberattacks privacy and social networking aviation security and more Ideal for IT professionals security and networking engineers hackers consultants and technology vendors Together these two books offer deep and practical insight into a wide range of security topics for professionals in technology fields as well as anyone interested in the larger philosophical issues of security

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