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WEBS OF INFLUENCE

THE PSYCHOLOGY OF
ONLINE PERSUASION

The secret strategies that make us click

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Webs Of Influence The Psychology Of Online Persuasion

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Encyclopedia of Information Science and Technology, Third Edition Khosrow-Pour, D.B.A., Mehdi, 2014-07-31 This 10 volume compilation of authoritative research based articles contributed by thousands of researchers and experts from all over the world emphasized modern issues and the presentation of potential opportunities prospective solutions and future directions in the field of information science and technology Provided by publisher "E-methodology" 2014 (1) Luba

Jakubowska, 2014-09-20 UI she ji xin li xue 期刊, 2019 **Web Information Systems Engineering - WISE 2024**

Mahmoud Barhamgi, Hua Wang, Xin Wang, 2024-11-30 This five volume set LNCS 15436 15440 constitutes the proceedings of the 25th International Conference on Web Information Systems Engineering WISE 2024 held in Doha Qatar in December 2024 The 110 full papers and 55 short papers were presented in these proceedings were carefully reviewed and selected from 368 submissions The papers have been organized in the following topical sections as follows Part I Information Retrieval and Text Processing Text and Sentiment Analysis Data Analysis and Optimisation Query Processing and Information Extraction Knowledge and Data Management Part II Social Media and News Analysis Graph Machine Learning on Web and Social Trustworthy Machine Learning and Graph Data Management Part III Recommendation Systems Web Systems and Architectures and Humans and Web Security Part IV Learning and Optimization Large Language Models and their Applications and AI Applications Part V Security Privacy and Trust Online Safety and Wellbeing through AI and Web Technologies a Social Psychology Mark H. Davis, 1999 TofC Cont Social influence Making sense of the nonsensical an analysis of Jonestown Neal Osherow Committed heart A R Pratkanis and E Aronson What is the influence of one flower given A R Pratkanis and E Aronson Social relationships A nation of hermits the loss of community T DeAngelis Laughs rhythmic bursts of social glue N Angier Up from gorilla land the hidden logic of love and lust R Wright Prejudice discrimination and stereotyping Prejudice is a habit that can be broken B Azar Breaking the prejudice habit P G Devine Psychologists examine attacks on homosexuals P Freiberg Crimes against humanity W Churchill Gendered media the influence of media on views of gender J T Wood Aggression Biology of violence R Wright A violence in the blood S Richardson In an angry world lessons for emotional self control D Goleman Helping Roots of good and evil Geoffrey Cowley Group processes Group decision fiascoes continue space shuttle challenger and a revised groupthink framework G Moorhead R Ference and C P Neck Blowup M Gladwell **Psychology** James S. Nairne, 2003 *Social Psychology 2000-2001* Mark H. Davis, 2000 **The Person in Personalisation** David Mannheim, 2023-08-29 As both practitioners of personalisation and victims of it it is the person in

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Social Psychology, 2001-2002 Mark H. Davis, 2000-12 Selected articles from magazines newspapers and journals covering topics in social psychology

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