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is a collection of real world examples of the problems that today's business owners face along with examples of actionable business solutions that can be implemented. The tips from the trenches contain actual cases, tangible statistics and specific takeaways that can be implemented right away. Quite simply the growth of your company can no longer rely on a single department or on traditional tactics to carry such a heavy burden. This is the perspective from which this book is written so you can expect to learn far more than how to deploy email campaigns, write taglines or perform traditional tactics. We'll leave that to all of the other marketing books.

Transforming Business Through Digital Sustainability Models Younas, Afshan, Kassim, Aza Azlina Md., 2025-05-08 Sustainability and digitalization are becoming essential in businesses. It is necessary to enhance collaboration between the digitalization of business and sustainability. Global business practices that focus on sustainability through the digital transformation process can stay competitive and socially responsible. As a result, there is a need and growing demand for resources that help businesses identify the complexities of digital business transformation while achieving sustainable practices. *Transforming Business Through Digital Sustainability Models* explores sustainability through digitalization practices, identifies problems and explores innovative solutions. It has educational and professional values that provide practical insights and strategies for achieving sustainability through the digitalization of businesses. Covering topics such as stakeholder engagement, cost savings and ecosystem restoration, this book is an excellent resource for business leaders, sustainability activists, policymakers, researchers, academicians and more.

Marketing Strategy & Management Diane M. Phillips, 2023-02-16 Marketing Strategy: decision making, the marketing mix, the management of customer relationships, monitoring, reporting of the strategy and the crucial role of leadership. The text takes a global perspective that is both sustainability focused and consumer centric. Executive insights, head scratching blunders and other features provide additional depth and engagement. Examples include Airbnb, Coca Cola, Domino's, Pizza KFC, K-pop, L'Oréal and Starbucks. For more in-depth application of and practice with strategic decision making, this book also includes 14 case studies accompanied by detailed teaching notes and answers to case questions on a range of organizations from PEZ Candies to the Sydney Opera House. Written in a style that is easy to read, with chapter summaries and questions to test critical thinking, each chapter promotes strategic, diverse and ethically minded decision making by flagging relevant Sustainable Development Goals to passages in the text. This textbook is essential reading for courses covering marketing strategy, strategic marketing and marketing management at both undergraduate and graduate levels. Diane M. Phillips is Professor of Marketing at Saint Joseph's University, USA and Guest Professor at the Institute for Retail Management, University of St Gallen, Switzerland.

So, What's the Bottom Line? Yitzchok Saftlas, 2016-01-26 A compass to guide the experienced executive or the marketing novice through any step in planning or organizing a selling strategy. Hon. Bob Turner, noted media executive and former US congressman. Perfect for executives, entrepreneurs, salespeople and marketers in the corporate and nonprofit spheres. *So What's the Bottom Line* by master of marketing Yitzchok Saftlas teaches key business fundamentals.

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